

BEST NEWS AND FEATURES... EVERY THURSDAY

# CBW

Coach and Bus Week

The PSV industry's news weekly Issue 285 4 September 1997

## BUSK SEEKS OPERATORS' HELP

Plan to revolutionise schools' system

## OPTARE LAUNCHES MIDIBUS

Integral has 'fly-by-wire' technology

# FROM THE GROUND UP

*Eavesway builds  
on its success*



ALSO IN THIS ISSUE: All the PSV News 4-11 ■ Tour News 12 & 13 ■ Legal News 14 & 15 ■ Marksman 16 ■ Diary 18

■ Letters 21 ■ Classic Models 22 ■ Awards 24 & 25 ■ Cover Story 26 & 27 ■ Deals & Dealers 28 & 29 ■ People 55

# ARE YOU IN IT?



If you're not in the CBW Coach and Bus Guide, you're missing out. Missing out on a year's worth of free publicity.....yes.....that's right.....FREE!

Published every year, CBW Coach and Bus Guide is THE directory of the PSV industry. And it's mailed out with CBW the magazine as part of the annual subscription.

If you haven't been listed in the guide before, here's your chance. Fill out the form below NOW! It'll cost you absolutely nothing.....who knows what you might gain?

For an entry form for *Coach & Bus Guide 1998*, please complete the following:

Company Name.....

Contact Name.....

Address.....  
.....  
.....

Postcode.....

Tel No.....

Fax No.....

Please return coupon to Sarah Barker, EMAP Automotive, Wentworth House, Wentworth Street, Peterborough, PE1 1DS. **BEFORE SEPTEMBER 12TH 1997**

**IMPORTANT:** Do not reply if you are in the current 1997 guide. You should have already received a listing form to update under separate cover.

## THE UK'S No. 1 SEAT BELT FITTER



- **The ONLY independent seatbelt fitting company with a dedicated Technical support vehicle carrying on site video facilities.**
- **The ONLY independent seatbelt fitting company to take their responsibility seriously enough to have the seats and fitting configuration tested by MIRA to M3 standard.**
- **All work comes with certification that ALL SEATBELTS comply to ECE 16 EEC 77/541 and Construction & Regulation use 46/47/47A.**
- **Product Liability insured. Fully covered to £7.5 million.**
- **Approved and recommended by major names in the Coach and Bus industry.**
- **Hundreds of satisfied customers - Probably some in your area.**
  - LOCAL AUTHORITY
  - MANUFACTURERS
  - COACH OPERATORS
- **National on site fitting service.**
- **Tailor made Maintenance Contracts to suit your needs.**



**ELITE**  
THE SEATBELT FITTERS

Elite Services Ltd. Unit 6, Adswood Road Industrial Estate, Stockport, SK3 8LF Tel: 0161 480 0617 Fax: 0161 480 3099

# Add weight to campaign



THE decision not to replace the Metropolitan Police's Coach Advisory Service, alias Sgt Ian Fray, is one which the capital may live to regret.

Sgt Fray and his predecessor Bob Pilbeam have not only kept vital information flowing to operators at home and abroad, helped produce the London Coach Parks map, warned of impending demonstrations and roadworks and been the link between drivers and *The Knowledge*, they have been ambassadors for the London coaching community.

In the opinion of a great many operators, it is vital that this role is preserved, whether within the police force, London Tourist Board or by the Government's proposed new Greater London authority. But if nothing is said - and said now - in protest, operators throughout the country have no central focus for inquiries and complaints.

This magazine will be campaigning for a new Mr Coach for London. If you do nothing else this weekend, add your letter to the pile which will be landing on our doorstep, and you'll give real weight to the campaign.

# Going it alone is ill-advised

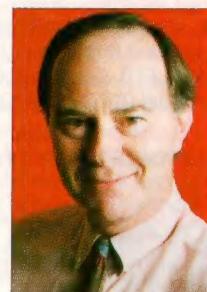
BUSK'S drive for improved standards of safety in school transport has moved up a gear. First it was seat belts - now it's staggered start times for educational establishments as part of a package of measures that could revolutionise home-to-school transport.

Long-term tenders are proposed and these, together with some of the other proposals, will be applauded by the coach and bus industry because there has long been a strong lobby among operators to achieve such objectives.

However, once again BUSK has failed to consult with operators, CPT, Government or the schools. It is a misguided strategy that will only generate resentment.

At the risk of repeating what has been said in this column before, experience has taught seasoned campaigners that the best way to ensure success is to work with the industry rather than against it. We don't want another seatbelt debacle.

MIKE MORGAN - Editor



**There Has Never Been A Better Time To Buy A New Neoplan.....**

**A New Fully Executive Transliner Can Be Yours For Only £159,850 Or As Little As £70 Per Day**

**TEL 01709 700600**

#### Coach and Bus Week

is published by Emap Automotive, part of Emap Business Communications, Wentworth House, Wentworth Street, Peterborough PE1 1DS  
Tel 01733 467000 Fax 01733 467154

#### Editor

Mike Morgan 01733 467139

#### News editor

Mark Williams 01733 467140

e-mail: [MarkW@automotive.emap.co.uk](mailto:MarkW@automotive.emap.co.uk)

#### Production editor

Frank Forster 01733 467142

#### Tourism editor

William Golden 01733 467141

#### Northern news editor

Andrew Jarosz 0113 2566505

#### Designer

Tina Golden 01733 467143

#### Group sales manager

Tony West 01733 467151

#### Classified advertisement manager

Julia Edmonds 01733 467144

#### Senior sales executives

Neil Mason 01733 467147 James Pask 01733 467145

#### Sales executive

Leanne Dow 01733 467148

#### Classified telesales executive

Natalie Coe 01733 467146

#### PA to publishing director

Lisa Wilson 01733 467157

#### Group production manager

Nicky Curd 01733 467121

#### Production assistants

Debi McGowan 01733 467123 Suzanne Porter 01733 467124

#### Publishing director

Mark Barton 01733 467136

#### Managing director

Ian Griffin 01733 467007

#### Subscriptions 0181 956 3140, fax 0181 956 3023

Emap Readerlink, Audit House, 260 Field End Road, Ruislip, Middlesex HA4 9LT or Jazz Walshe on 01733 467048

#### Back issues 0181 956 3062

CBW is available only by pre-paid subscription

Annual subscription UK £49 per year

Annual Subscription Europe and Eire £92. Overseas £124

#### All rates include postage

#### Typesetting and origination:

Goodfellow & Egan, Orton Southgate, Peterborough

Printing: William Gibbons, Wolverhampton

Contributions should be sent to The Editor, Coach and Bus Week, Wentworth House, Wentworth Street, Peterborough PE1 1DS

The editor cannot accept responsibility for claims and statements by authors and manufacturers whose views do not necessarily represent those of the publisher, or for any mistakes or misprints, although every care is taken to ensure accuracy. Reproduction of any part of this publication in any manner is not permitted without prior consent of the publishers

ISSN 1351-3877

© Emap Automotive 1997



**NEOPART**



096/27

**Telephone 01709 700600**

**24 hour NEOPART 0802 587133**

**24 hour NEOSERVICE 0802 587134**

**Fax 01709 700007**



**NEOPART UK**

## events

**17 September:** Strategic Roads Review - one-day CIT conference to assist in consultation following DoT's public consultation launch in July to determine the role roads should play in an integrated transport policy. London Marriott Hotel. Details from Shereen Whitaker on 0171 233 7600

**21 September:** Titan Day, Amberley Museum, West Sussex. Exhibitors contact Alan Lambert, 7 Nursery Close, Emsworth, Hants P10 7SP

**23 September:** Green Commuter Plans, A Better Way To Work, Environment Council Seminar, 0930 to 1400 hrs, Birmingham Repertory Theatre Conference Centre, Birmingham. Details from Larissa Barrett on 0171 881 7611, fax 0171 730 9941

**30 September:** Omnibus Society, The Hants & Sussex Story. Contact Barry Le Jeune, 0171 918 3295

**7 October:** Passenger Transport: Integrated Solutions. Chartered Institute of Transport Conference at the Millbank Media Centre, Millbank Tower, London SW1. Details on 0171 233 7600, fax 0171 233 7611

**9-11 October:** Coach and Bus 97, National Exhibition Centre, Birmingham. Contact Steve Rooney, on 0171 240 5800, fax 0171 240 5805

**10-22 October:** SmartCity '97, smartcard technology, five venues throughout UK. Tickets £75. Contact Holly Jones, tel 01763 249933

**16-18 October:** Mitcar, Paris. Details 00 33 141 299727

**17-22 October:** Coach and Bus '97, Hallen, Kortrijk, Belgium. Details 00 32 51 226060, fax /9273

**27 - 30 October:** Bus Business, Verona, Italy. Contact CIEMME, on fax 00 39 464 551 938

**23 January 1998: CBW's Coach Industry Awards, Metropole Hotel, NEC.** Full details in a future issue of this magazine

London operators furious as co-ordinator's job goes

# Coach lifeline axed

By Mark Williams

LONDON'S Coach Advisory Service has been cut in Metropolitan Police's restructuring programme.

When current advisor, Sgt Ian Fray, retires mid-September (page 55, this issue) he will not be replaced. But the move has brought an angry response from operators and from Sgt Fray himself, who say it will be a recipe for congestion.

"I am disappointed and saddened that the Met is not to continue the post," said Sgt Fray. "I had no junior in the office to train, so the Coach Advisory Service was only me. Now, there is nobody with a full understanding of the issues, and nobody to take the complaints, nobody to advise on

routes and parking, and perhaps most important of all, nobody to collate information on major disruption, like marches and football matches."

Sgt Fray said the current London coach parking map may be the last, and operators who need to know details of disruptive demonstrations and marches in the capital will have to phone local police stations along their route.

The axing of the post brought a furious reaction from Steve Telling, md of Tellings Golden Miller and vice-chairman of the London Tourist Coach Operators' Association: "Nobody realises how much we value Ian's department. It is a desperately needed service.

"Who will give out information now? Take football, for example. London must have more clubs for its area than any part of Britain. Who is going to ensure coaches get in and out of grounds without getting caught in, or becoming part of, the congestion?"

Passenger Transport has written to Home Office Minister Alun Michael stressing the importance of a centralised co-ordinating officer for coaches: "It is a very strong and important function in London," said a spokesman for CPT.

"We understand that the Metropolitan Police are hoping to tell us soon what is to be done to replace the Coach Advisory Service," said a spokesman for London Tourist Board. "We feel very strongly that his service should be preserved, and it will be a sad day for London if that does not happen."

● How do you feel about the loss of the Coach Advisory Service? Has it ever saved your bacon? Drop us a line on fax number 01733 467154

London Coaches (Kent) coach hire manager Keith Payne said he used the service twice a week: "Typical information I'd need would be road closures, like those in London for Princess Diana's funeral this weekend, and finding the best layover and parking for unusually big coach movements" said Mr Payne.

"Not to replace him would be a tragedy for coaching and a tragedy for London's residents."

The Confederation of



Mainline steps on the gas in latest trial for hard-worked demonstrator

## DAF's LPG bus on trial for Quality Partnership

MAINLINE is trialling DAF's LPG bus from late September to October as it gears up to strike Quality Partnership deals.

The Sheffield-based group is putting the vehicle - a lowfloor DAF SB220 with Northern Counties Paladin body - on to 'real' routes against its diesel counterparts to assess performance and fuel economy before making bids for Quality Partnerships in the Yorkshire city.

"Suppliers Hughes DAF and Shell are working with us to show the benefits of this new generation of vehicles," said a Mainline spokesman. "In particular, these high-quality buses can enhance the opportunities available to local businesses and councils to

develop Quality Partnerships. Examples already exist of 40% increases in travel on corridors where these vehicles have been introduced, giving exceptional benefit to the local economy."

He said that other Mainline territory such as Rotherham had traffic and pollution problems which could be solved with LPG buses.

Hughes DAF's LPG bus is in almost constant use in trials with operators, said the Cleckheaton-based dealer, owned by Cowie Group: "Orders have been slow in coming, and are often hung up on availability of grants for gas buses," said a Hughes DAF spokesman.

## Check on children

AN incident in which a five-year-old was locked in a coach after falling asleep has brought a warning to school contract operators.

Samantha Lester of Desford curled up on the back seat of the Pam's Coaches vehicle on the way home from school, and was shut into the depot when the driver went home. She was eventually found by a council worker sent to the depot to check her whereabouts.

"The driver for every contract should check every vehicle, not for children, but for lost property and vandalism, among other things," said council transport officer Dave Smith. "In our experience, this check is almost invariably done, but the driver said afterwards that he had been anxious to report some minor accident damage so the vehicle could be prepared."

Mr Smith said a reminder was being sent to contractors to remind them of this duty, and that anything similar, though unlikely, would be taken very seriously.



**Coach chaos in the capital predicted if advisory service ends in shake-up**

## No rock and roll on this midibus

OPTARE says its new, integral midibus (page 8, this issue) will provide a ride free of the pitch and roll associated with narrow axles and large front and rear overhangs.

Axles on the as yet unnamed bus have been specially widened - to 2360 mm over the wheels - to meet the body profile. The front axle is placed well forward, and the rear as close to the driveline as possible - giving 2265 mm overhang.

Passenger appeal will also be enhanced by low noise levels thanks to the modern Mercedes-Benz engine, and

air suspension using two bags at the front, four at the rear. The decision to use the full 2.5 metres width leaves a 490 mm aisle width, and despite the 2.65 metre height, Optare promises a roomy feel to the vehicle.

Passenger enjoyment should be further enhanced by deep windows - floor-to-waist height is just 870 mm. The first example of the new midibus, which Optare will only say will be priced 'competitively', will be shown at Coach and Bus 97 at the NEC on 9 to 11 October.

For the full story, turn to page 8 of this issue

## Foreign coaches overloaded

FOUR out of five foreign coaches stopped in a Vehicle Inspectorate check at Holyhead Docks were found to be overloaded.

Two German coaches overweight were 18 1/2 tonnes, and a Polish coach arrived at 19 1/2 tonnes. All three were given prohibition notices and alternative arrangements made to transfer passengers to Hull. The driver of a fourth overloaded coach was given a verbal warning.

## Corgi contest's top dogs

ANOTHER RECORD number of entries flooded into the CBW office for our Wallace Arnold Volvo/Van Hool Classic Models competition and the six winners names have now been trawled out of the bumper mail bag.

Having weeded out the small number of duplicated faxed and posted entries, the next job was to check the answers.

We asked you: In which year were Wallace Cunningham and Arnold Crowe taken over? Where was Wallace Arnold's first European destination? In which year did the company buy its first

## Victory in bus driver licence row

LEARNER PCV DRIVERS who have failed the practical can re-take the test after three days, says the Driving Standards Agency.

The change of heart is being hailed a victory by many training agencies, who said the extra delay could dissuade still more drivers from joining the industry and add unnecessary cost to training without producing any safety gains.

Concerted pressure from the industry, and trade associations, over the proposals for a ten-day delay (CBW 26 July) has had the effect of reducing the gap as a special dispensation to vocational driving tests, including HGV tests.

The DSA has also announced same-day theory test results which can be obtained for no extra cost at 22 of its test sites in the UK.

## INSIDE TRANSIT THIS WEEK

### NEWS

Richard Branson is looking to float his Virgin rail, which has 15-year franchises for both the operation of Cross Country Trains and the West Coast Mainline. The franchises clearly give Virgin the ingredients for a national rail operation but its commitments to OPRAF mean it has to enjoy spectacular growth if it stands any chance of making profits, and this against a background of infrastructure renewal. An ambitious new plan to build a high-speed railway along the central reservations of the M1 and M6 motorways has been proposed by a team of Liverpool based academics. Pie in the sky or a blue print to the future? London's Underground is facing a new strike threat as the RMP ballots its members of a 2.7% pay offer already accepted by ASLEF and TSSA. The ballot on September 2 recommends 12 and 24 hour tube strikes but fresh talks might avoid this.

### ANALYSIS

Blazefield, the 400 vehicle bus operating group with operation in Yorkshire, Cambridgeshire, London and Hertfordshire, has dramatically improved profits over the last 12 months. We have full details.

### PLUS

The government has now published a consultation paper that could lead to a fundamental change for all in the bus industry. We look in detail at what is proposed, and get reaction from those involved. And all the latest job and tender classified ads.

The new railway and the bus industry are now moving forward in an ever more political environment. In the run up to change it is increasingly important to keep up to date with proposals and trends. Are you keeping up to date.

Fill out the subscription form on the back cover to make sure you know what Transit knows this week.



**Record entry for Wallace Arnold Van Hool models**

# in brief

■ A DECISION on whether prosecutions will result from the Montego coach crash in 1990 is to be made before the end of the year. The crash, in which 12 British tourist died when a double-deck shuttle overturned, was at first alleged to be the result of speeding, but other reports suggested a tyre had burst. Interviews collected in Britain have been sent to French magistrate Phillip Metoux for a final decision.

■ OIL treatment experts TF Purifiner have filtered out some errors in our report of their business (CBW 9 August). The Purifiner has been misspelt in the e-mail address, which is sales@tfpurifiner.co.uk. The company also points out that, rather than being importer of the device, which can make oil last half a million kilometres, it is a partner in its manufacture. We apologise for any confusion these errors may have caused. TF Purifiner is on 01626 52251, fax 01626 62859.

■ THE OWNER of Huxley Coaches of Threapwood, near Chester, has been fined £10,000 and ordered to pay £1,930 costs, for failing to comply with a noise abatement order. The order was served in late 1995, forbidding the operator from using power tools with the workshop windows and doors open.

■ CENTRE is waiting for a decision on a £1.1 million grant from Europe to upgrade Walsall bus station. The total cost will be £4.4 million, but £1 million has been raised by the PTA and £2.6 million is Government funded.

Accident 'proof' that seat belts prevent injuries

## Two crashes underline coach safety aspects

By Mark Williams

TWO coach crashes in two weeks have proven the strength of the vehicles, and one is being heralded as a demonstration of seat belt safety.

In the first, a duplicate coach being run by Wirral-based EMS Bus and Coach was struck on the M6 by a 38-tonne truck while stationary. The impact demolished the back of the Volvo B10M Paramount 3500 and pushed the coach forward.

But although emergency services expected the worst, even despatching a helicopter ambulance to the scene, passengers sustained only cuts and bruises.

"We've had the belts fitted by Elite Services six months ago," said Nikki

Benson, a manager at EMS. "It was dramatic crash and I believe we have the belts to thank for not having any injuries. I now believe seat belts should be fitted to all coaches."

The second accident involved and almost identical coach, run by Warwickshire-based Wainfleet Motor Services, which struck a stationary, broken-down lorry on the A42 in Leicestershire. Although 29 of the 32 passengers were taken to hospital, only two were detained with serious injuries.

According to some reports, the lorry had been obscured by dense smoke at a blind spot in the road. Driver John Cashmore was badly shaken but uninjured, but it is believed that the

two casualties still in hospital were in the front, near side seats which took most of the impact.

"Mr Cashmore did remarkably well, and his reactions almost certainly prevented any fatalities," said manager Keith Wood.

"It's the first serious accident the company has had," he said. "The coach was fitted with seat belts, but don't think they had any bearing on the low number of injuries."

Mr Wood said the coach is repairable despite extensive body damage.

It is believed that the couple still recovering in Queen's Medical Centre Nottingham, had leg injuries. A spokesman for the hospital described their condition as 'comfortable.'

**The only w**

Designed for rapid maintenance. Wide rear engine door gives more efficient access. Unique demountable power pack system minimises downtime.

Designed for everyone's comfort. Our concept of comfort and ergonomics start with the driver and extends to every passenger.

**OPTARE EXCEL**

# 28 hurt, but driver's skills praised



DAY TRIP CRASH:  
The damaged coach following  
the collision with the lorry  
during heavy rain yesterday

## HERO AVOIDS DAY TRIP DISASTER

By RICHARD EDMONDSON

A driver's been following a lorry during a crash near Bredon-on-the-Hill in Leicestershire yesterday. Twenty-eight of the 32 passengers - all from the

The two people most seriously injured were taken to Queen's Medical Centre in Nottingham. Their condition today was described as stable.

Six non-serious cases were also taken to Nottingham Infirmary. Most of the injured suffered cuts, bruises and shock. All were back home yesterday evening.

Wainfleet coach manager Keith Wood today praised Mr Cashmore's efforts.

He said: "It was a remarkable

Wainfleet coach struck a stationary lorry on A42 in Leicestershire

Twenty-eight of the 32 passengers - all from the

## in brief

■ GLENDA JACKSON has officially launched a through-ticketing arrangement between Thamesdown Transport and Great Western Trains. A bus service links Devizes with Swindon rail station on weekdays and Saturdays. Further integration is provided by Great Western Rail's installation of cycle racks taking six bicycles per carriage.

■ THE UPGRADE of Dundee's Seagate bus station has begun after years of wrangling. The £620,000, six-month development which includes enclosed platforms and new booking office is being undertaken by Taycon.

■ NORFOLK COUNTY COUNCIL is expecting to launch a timetable database system early next year. The computer system will have public access terminals, journey planning via the Internet, and networking to inquiry offices around the county offices. The project is being assisted by Transport & Travel Research of Lichfield, Staffordshire.

■ THE GOVERNMENT has issued a revised guide, London Traffic Management and Parking Guidance for London, for consultation. The new guidelines for London local authorities will replace previous advice compiled in 1992: "We are proposing significant changes from the current guidance on parking controls, the aims for the Red Route network, and the options for development of cycling facilities," said Minister for Transport in London, Glenda Jackson. Copies are available from Government Office for London, Riverwalk House, 157-161 Millbank, London SW1P 4RR, tel 0171 217 3178.

# ay to design buses is to Excel at it!

Designed for smooth control. Superb shift quality delivered by Intelligent World Series gearbox with integral retarder.

Designed for long life. Our totally integrated monocoque design, using heavy duty mechanical components, means all the parts work in harmony to deliver a reliable and long service life.

Designed for safety. 'S' cam brakes deliver proven reliability and low maintenance costs.

Designed for a more popular bus. The Excel's good looks, both inside and out, make it a more attractive proposition for getting more passengers back to buses.

Designed for better use of space. The wide entrance and front wheel arch 'throat' produces an unrivalled passenger environment.



The Excel is all things to all operators. A brilliantly designed bus that looks as attractive on the road as it does on the balance sheet. The sleek, modern exterior houses many clever design features.

What's more, our integral construction technique gives you total flexibility. Take a closer look today and find out why the Excel is excellent news for your fleet.



EXCEL ... DESIGN FOR LIFE.

# Integral, rear-engined midibus uses Mercedes-Benz 900 power plant Introducing Optare's new baby

By Mark Williams

OPTARE has introduced an integral, lowfloor midibus to the market using the principles of its big sister, the Excel, and the appeal of the MetroRider.

The as yet unnamed vehicle, at 8.5 metres or 9.2 metres, plugs a gap between lowfloor body-on-chassis buses such as Dart SLF and chassis-cowls and conversions. It's a full 2.5 metres wide, and uses 'fly-by-wire' technology to reduce downtime.

"Packaging the necessary components within a double decker or full-size single decker is difficult enough," said Optare md Russell Richardson. "In the confines of a smaller vehicle it is so difficult as to put off most makers."

Mr Richardson said Optare's MetroRider experience - 3,000 have been delivered - gave it the impetus to produce a "proper bus" with a 12-year design life and features which, he said, made him confident it is already a winner.

The midibus sees Mercedes-Benz' compact 900 Series engine, used in the Vario, rear-mounted. It is installed with its gearbox and exhaust system on a quick-release 'sledge', allowing an engine change in two hours, with the vehicle ready for work. Low-loss hose couplings derived from military vehicles help speed the task.

Other innovations include



**Styling matches curves and lines of integral Excel and MetroRider and all DPTAC recommendations are met**

multi-plexed dashboard links - which limit high-current wiring, and provide one-minute electronic fault diagnosis. It uses heavy-duty GKN and Albion axles, and full air suspension.

"This is a proper bus with no compromises, despite its small size," said Mr Richardson. "The multiplexed wiring is no great breakthrough - it's already in

many cars - but the diagnostics facility will be of substantial benefit to operators, who tell us electrical faults are a major cause of breakdown."

The midibus meets all DPTAC recommendations and will match specifications laid down eventually by the Disability Discrimination Act, says Mr Richardson. In its 8.5-metre form, it will

have 33 seats, and 37 in 9.2 metre. But the absence of front wheel arch intrusion leaves plenty of wheelchair space on either side and an adaptable floor area.

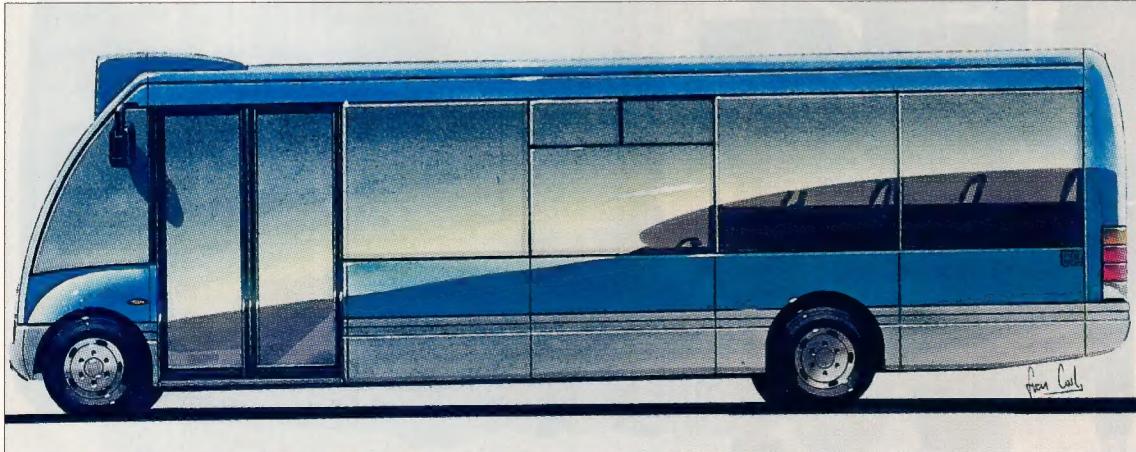
The passenger door in either 1100 mm or 1350 mm widths allows free flow of passengers. The driver position is slightly forward of the door, relieving space for passengers alighting.

Step height is 250 mm, with a kneeling option providing further reduction to 180 mm if required. The design has taken ramp fitment into account.

The exterior of the bus is stylish, with a curved screen and bonded windows. As with Excel, all lower panels are instantly removable for replacement or servicing. Optare has opted to blank the rear of the vehicle, with high-level destination display and registration plate to give a useful panel area for advertising or route information.

Under the panelling is a high-grade steel frame structure, corrosion-proofed and serviceable for retreatment for the vehicle's life.

Within the midibus, choice of interior and lighting is the operator's, but extensive mouldings are being provided for ease of cleaning. GVW will be 9400 kg for the 8.5, and 11,000 kg for the 9.5-metre version.



**Steering axle is well forward and lowfloor section uncluttered for wheelchair access**

**Start with  
the best ...**



**and make  
it better!**



**AUTOBUS** Hellaby Lane Business Park, Hellaby, Rotherham S66 8HN. A division of the Optare group  
For more information on the Vario Nouvelle and our range of buses and coaches please phone 01709 700220 or fax us on 01709 701530

The Vario Nouvelle has had a distinguished history. Its predecessor won the Coach Industry Awards' Midicoach of the Year for 1995/6 and was voted winner again by operators for 1996/7.

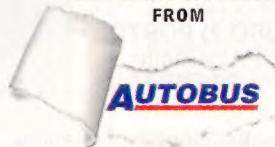
So what is our recipe for success?

Well, first take a Mercedes Benz 0814D, a vehicle renowned for engineering excellence and quality. The kind of quality that delivers: a 4.25 litre turbo intercooled engine with electronic management typically returning 22 miles per gallon and an expected one million kms lifespan, ZF gearbox, service intervals up to 45,000 kms, all round disc brakes and air suspension to rear.

Then add: air operated swing door, 29 plus courier seating capacity on full 450 mm seats, fixed seats with lap and diagonal belts, reclining seats with lap belts and 3.3 cubic metres of luggage space.

Backed by after market support that is second to none, the result is a Midicoach that's not just better, it's the market leader.

**THE VARIO NOUVELLE  
FROM**



**THE BUSINESS AS USUAL**

## Introducing *The XCELITE Seat*

**Tested on Unwins M2  
Lockable Fixture**

The **XCELITE** has been designed and manufactured to the exacting safety standards demanded by todays travelling public.

### OPTIONAL FITTINGS

- Standard Headrests
- Extended Headrests
- Corner Grabhandles
- Rear Grabhandles
- Moulded Headrests
- Armrests
- ABS Backs



Optional ABS Back and Optional Extended Headrest

**Kustombilt**  
**Luxury Seating**

**RICHARDS + SHAW (Trim) LTD**

Nomex House, Powke Lane, Cradley Heath,  
West Midlands B64 5PX

Telephone: (01384) 633800

Fax: (01384) 410791



# Salvador Caetano

MANUFACTURERS & DISTRIBUTORS OF LUXURY COACHWORK

## NEW VEHICLES

VOLVO B10M (EURO 2) ALGARVE II, 53 Recliners

**SPECIAL OFFER**



SPECIAL NETT PRICE  
£139,500

IMMEDIATE DELIVERY

VOLVO B10M (EURO 2) ALGARVE II, 3.5m

49/53 recliners, toilet, boiler, cool box

**SPECIAL NETT PRICE** ..... £146,000

DENNIS JAVELIN 245 (EURO 2) ALGARVE II

53 recliners, courier seat, double glazed

**SPECIAL NETT PRICE** ..... £125,000

DENNIS JAVELIN 245 (EURO 2) PORTO

57 seats, power door, radio/PA/cassette

**LIST PRICE** ..... £116,205

TOYOTA - OPTIMO IV GL

21 recliners. Radio/PA/cassette. Choice of interiors,  
immediate delivery

**LIST PRICE** ..... £59,568

## USED VEHICLE SELECTION

95 (M) DENNIS JAVELIN - PREMIERE 320

57 seats, power door, double glazed ..... £112,000

94 (M) MAN 18.370 - BERKHOF

51 recliners, toilet, double glazed ..... £117,500

94 (L) DENNIS JAVELIN - PREMIERE 320

53 recliners, power door, double glazed ..... £98,500

93 (K) DAF SB3000 DVK - ALGARVE II

49 recliners, toilet, power door ..... £97,500

90 (H) SCANIA K113 - PARAMOUNT 3500,

49 recliners, toilet, double glazed ..... £75,000

90 (G) MERCEDES 0303 - PARAMOUNT 3500

48 recliners, toilet ..... £77,500

90 (G) VOLVO B10M - EXPRESS LINER

51 seats, rear toilet, double glazed ..... £79,950

90 (G) DENNIS JAVELIN - DUPLEX 320,

52 recliners, courier seat, toilet ..... £54,950

89 (F) VOLVO B10M - VAN HOOL ALIZEE

53 recliners, power door, double glazed ..... £69,950

88 (E) SCANIA K112 - UNICAR ELAN

49 recliners, toilet ..... £42,500

86 (PP) LEYLAND TIGER ZF - VAN HOOL ALIZEE

49 recliners, power door, centre toilet ..... £38,500

82 (X) LEYLAND TIGER - SUPREME V

48 seats, toilet ..... £19,500

## QUALITY USED MINIBUSES

95 (N) TOYOTA OPTIMO III, 21 seats ..... £46,950

92 (K) TOYOTA OPTIMO II, 18 seats ..... £32,500

92 (J) TOYOTA OPTIMO II, 18 seats ..... £32,500

91 (J) TOYOTA OPTIMO II, 21 seats ..... £29,950

90 (G) MERC 408 D - COACHCRAFT 15 seats ..... £16,500

89 (G) TOYOTA OPTIMO I, 18 seats ..... £18,950

89 (F) TOYOTA OPTIMO I, 18 seats ..... £18,950

86 (D) MAN 8.136 - G C SMITH, 28 seats ..... £12,950

Full list available on request



# Salvador Caetano

MILL LANE, HEATHER, COALVILLE, LEICESTERSHIRE LE12 2QE  
Tel: 01530 263333. Fax: 01530 263379



The year quoted denotes the year of registration not necessarily the year of manufacture

# C.S.P.L

## M3 belts

from  
£6.99

LAP &  
RETRACTOR LAP  
Designed for the  
bus and coach  
industry.

## SAFETY BELTS

- Manufacturers of top quality belts & restraints
- Approved to BRITISH & EUROPEAN standards
- Fittings for most vehicles available
- Recommended fitters throughout the country



Tel 01234 - 352243 Fax 01234 - 354298  
FIRE EXTINGUISHERS, FIRST AID KITS AVAILABLE

# RECO

RECONDITION EQUIPMENT at  
UNDER HALF THE COST of NEW

All backed by Contract Maintenance,  
Finance & Planning Facilities

- Commercial Vehicle Lifts
- Tachograph Testers
- Lube and Air Installations
- Mobile Column Lifts
- Brake Testers
- Workshop Equipment

MOBILE COLUMN LIFT RE-BUILDS  
COLLECTION & DELIVERY  
SEVEN DAY UK SERVICE

**"We also purchase  
surplus garage equipment"**

**TEL: 0117 9862449  
FAX: 0117 9861634**

Long-term tendered contracts proposed

# BUSK plan for revolution in school transportation

By Mark Williams

PRESSURE group BUSK is asking operators to join a campaign to revolutionise home-to-school transport.

It is proposing adoption of a model scheme which would encourage schools to stagger start times, and local education authorities to introduce tendered contracts of up to 10 years. This, says BUSK, would allow operators to use vehicles more intensely and, with longer contracts, invest in better vehicles.

"LEAs will have to appreciate that this could be one way to upgrade schools transport in general, paying the going rate, using fewer vehicles, and giving operators the confidence to buy new or newer vehicles," says BUSK national organiser Pat Harris.

BUSK proposes a meeting between operators, LEAs and schools, before the end of the year, to take its ideas forward: "BUSK sees one of the biggest problems being the attitude of parents and schools to staggered start times," says Mrs Harris.

"To change those attitudes, the right approach has to be found so parents can see the benefit to their children, short and long-term."

BUSK wants to see the LEAs introduce adult supervision on at least primary school runs, produce an LEA/parent 'contract' making parents directly responsible for their child's



**Pat Harris: 'Attitude to staggered start times a problem'**

actions on vehicles, and issue obligatory bus passes which must be shown for every journey.

Operators would respond to longer contracts with newer or purpose-built vehicles, provide drivers with identity badges and radio or phone links, and train them in basic first aid. Parents would be asked to provide supervision, receive first-aid training, and be provided with personal insurance cover by the operator.

"More involvement from all parties concerned can only be a good thing, raising everyone's expectations and underlining shared responsibility, including that of pupils," said Mrs Harris.

The idea brought broad support from the Confederation of Passenger Transport, but it cau-

tioned against several pitfalls.

"Of course, we are keen to support anything which improves public transport, including that to schools," said public affairs director David Watson.

"But we could not officially support any campaign until it had been through full consultation with government departments, professional associations, LEAs and the teachers' professional associations, and had achieved support for its aims."

"I suggest that ten-year contracts may be anti-competitive, and that the notion of coach drivers being called upon to administer first aid is a definite no-no. There are real problems of liability, and of having any direct physical contact between drivers and children."

## Pompey gets Blue Line Urbanstars



SOLENT BLUE LINE has put 14 UVG Urbanstar buses into service on its cross-town Portsmouth routes. The Dart SLF-based vehicles will be run under Solent Blue Line's franchising system by its close partner for some years, Marchwood Motorways, though they have SBL's usual livery.

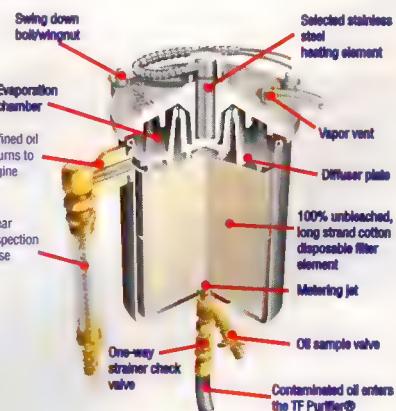
They replace similar numbers of ageing Bristol VRTs... the last crew-operated buses in the area. The replacements have Wayfarer 3 ticketing systems.

**No more oil changes!**



*Virtually eliminates oil changes – individual trucks in the UK have in excess of 450,000 km on the same oil, & over 900,000 miles in the US*

- Removes both solid (down to 1 micron) & liquid contaminants
- Reduces vehicle down-time
- Improves fuel consumption
- Has a rapid payback
- Reduces engine/equipment wear
- Has many applications – trucks, coaches, buses, commercial vehicles, earth moving, marine, hydraulic & more



For more information on how the Purifiner® oil purification system could save you money, please contact our sales team at:-

### TF Purifiner Ltd

Attn: Andrew Barr / Kevin Davies

Centrax

Shaldon Road

Newton Abbot

Devon TQ12 4SQ

England

Tel: + 44 (0) 1626 52251 ext 421

Fax: + 44 (0) 1626 62859

Email: sales@tfpurifiner.co.uk

Or visit our website at:-

<http://www.tfpurifiner.co.uk>



**In the bumper  
September  
issue**

● Get to heart  
of the country  
in Birmingham

● Strike gold  
and take the  
high road to  
Scotland

● Take your  
pick of the new  
deals from  
wholesalers

● How to find  
the best  
bargains in  
factory shops

● Learn how  
one operator  
has gone  
corporate

● Discover  
coach tour  
potential in  
northern Spain

**PLUS 5 PAGES  
of classified ads**

**Coach Operators:**  
are you receiving  
your copy of  
*Coach Tours  
& Excursions*  
with *Coach and  
Bus Week* each  
month? If not,  
telephone Jazz  
Walshe on  
**01733 467048**

**Albatross,**  
for this  
month's  
best  
group deals.  
**See Page 7**  
of the September  
edition of  
*Coach Tours &  
Excursions*

## Siesta Travel is doubling hotel business on the Costas next Spanish programme

By William Golden

SIESTA Travel Europe is reporting an increased demand for its northern Spain holiday programme thanks to the successful introduction of its club class coaches.

The night express operator brought the six club class coaches into operation in 1995 and they have helped the Middlesbrough-based company survive the recent slump in the market.

Passengers pay a £7 supplement for club class travel, which is on 62-seat double-deck coaches. Seats have pitches of at least 35 inches and recline to a 45 degree angle.

Siesta Travel also operates a single-deck equivalent - hotel class - on coaches that carry 39 passengers.

Managing director Paul Herbert said: "Companies who stuck to the old mentality of running night express services on standard coaches have found they have nothing to attract the customer. At Siesta, we have decided to go it alone and bring in an extra quality of service."

"This year, there has been great demand for both club and hotel class coaches to Spain."

Siesta Travel's core business to Spain involves holidays in mobile homes and, this year, it has a capacity of 25,000. This

may be increased by 10% in 1998, a year which also see Siesta double its hotel capacity to 20,000.

Mr Herbert said: "We have been concentrating on the night express market and now think we have got this about right. Our core business has been mobile home holidays and we could increase capacity next year."

"As a result of concentrating on the mobile home side of the business, we have tended to let the hotel side tick over. We now want to build up the hotel side, which is a much more competitive market. You are up against the big companies such as Thompsons and the direct

sell agents."

Next year, Siesta will again operate six club class coaches to Spain but expand its hotel class fleet from two to eight to cope with the extra hotel capacity.

Siesta also sells apartment holidays but capacity has been pegged at 13,000 because of a shortage of quality accommodation.

In addition to the coaching programme, Siesta runs an air tour programme to Spain from Manchester and Newcastle upon Tyne.

● *A new programme to Porec on Croatia's Istrian Peninsula is to be launched by Siesta Travel next year.*



All aboard: Chris Smith, associate director of KD Cruises, launches the programme with (from left) Kevin Baum, md of Botel Services; David Bridge, Botel's sales director; and Michael Flanagan, sales director of KD Cruises

## Rhine time in new wholesale tour programme

BOTEL SERVICES is pushing the boat out next year by teaming up with KD River Cruises to launch Connoisseur Cruises.

The European programme will feature two Rhine itineraries and a trip along the Moselle. The Rhine itineraries are Cathedrals and Canals, which is a three-night cruise from Strasbourg to Rotterdam; and the two-night Rhinelander, which runs from Cologne to Frankfurt.

The Moselle Explorer is a two-night cruise from Trier to Cologne.

All cabins are en-suite and have radio, telephone and air-conditioning and the cruises are inclusive of full English breakfast, four-course lunch, afternoon tea and four-course dinner. On-board facilities include a sundeck, observation lounge, bar and dining room.

All KD ships have nightly entertainment and the packages include a Captain's Welcome and Farewell parties. Shore excursions are also available.

Overnight accommodation in three or four-star hotels in Belgium or Holland can be arranged, or they can be included a part of a longer holiday package.

● For more information and details of prices contact Botel Services on 01709 703535 (fax 01709 703525), or call the Manchester office on 0161 428 7333.

year as it builds on the success of its night express service

# with touch of class



Stretching out: more leg room on its club class vehicles has paid dividends for Siesta Travel Europe

## Christmas coach capacity is increased by Le Shuttle

**COACH CAPACITY** on Le Shuttle has been increased to meet extra demand from operators in the run-up to Christmas. The space has been made available for them to develop themed packages such as office Christmas parties or Christmas shopping at Cite Europe, which is five minutes from Le Shuttle terminal at Calais.

Paul Cowgill, passenger

sales director, said: "Our traffic figures for this year indicate a 10% year-on-year growth, reflecting the tremendous support the industry has shown us. It is very satisfying to be able to reciprocate this support by offering additional space in the final quarter of the year." ● For bookings and more information call Le Shuttle Coach Sales Centre on 01303 272770.

## Party time at hotel

GET in the party spirit by organising a group visit to the Skiddaw Hotel, in Cumbria, this Christmas. The three-star property in Keswick is offering breaks for £41 per person a night, excluding Saturday nights, and comprises overnight accommodation, full English breakfast and five-course dinner.

The Christmas Party programme includes a disco and games with prizes. At dinner, groups have a menu choice of five starters and five main courses.

This new deal for groups is part of a rolling programme of special coach group initiatives from the Skiddaw Hotel, which also provides a free coach wash service depending on the length of stay.

● For more information about Christmas Party breaks and other deals contact general manager John Miller on 01768 772071.

## Wizard tour to Australia

PARRYS International is adding some Winter warmth to its holiday programme by running its third tour to Australia in January.

The 18-day tour departs on Monday 19 January and costs £1,945 per person, excluding insurance and airport taxes. It comprises seven nights in Sydney, three nights in Brisbane and four nights in Cairns. Return flights to Australia are with Singapore Airlines and there is an overnight stop in Singapore on the outward journey. Accommodation is in four or five star hotels on a room only basis.

The West Midlands operator also is running its regular Caribbean cruises in November and March of each year. The next departure is on 15 November and the price is £1,125 per person, exclusive of insurance and port charges. The tariff comprises transfers to Heathrow or Gatwick, return flights to Miami and seven nights aboard the Royal Caribbean's Majesty of the Seas.

## Last postcard

OPERATORS planning excursions to Holmfirth, the West Yorkshire town that is featured in *Last of the Summer Wine*, should be advised that the Holmfirth Postcard Museum closed at the end of August for an unspecified period. It is hoped to find another site for the collection as soon as possible.



# EUROWATCH

## WEATHER

City	Average temperature last week	City	Average temperature last week
Amsterdam	22C/72F	Madrid	28C/82F
Athens	29C/84F	Oslo	21F/70F
Berlin	22C/72F	Paris	27C/81F
Brussels	24C/75F	Rome	27C/81F
Dublin	16C/61F	Stockholm	26C/79F
Lisbon	23C/73F	Vienna	23C/73F
Luxembourg	24C/75F	Zurich	21/70F

## DIESEL PRICES

AA Out and About with AA Roadwatch			
Country	Diesel price per litre in Sterling	Country	Diesel price per litre in Sterling
Austria	0.50	Luxembourg	0.39
Belgium	0.48	Netherlands	0.48
Eire	0.54	Norway	0.66
France	0.48	Portugal	0.47
Germany	0.58	Spain	0.43
Greece	0.39	Sweden	0.54
Italy	0.55	Switzerland	0.55

## HOLIDAY POUND

Country	Currency exchange rate	Country	Currency exchange rate
Austria	19.83 Sch/£	Italy	2,181 Lire/£
Belgium	58.14 BF/£	Netherlands	3.16 Gld/£
Denmark	10.79 K/£	Norway	11.67 NKr/£
Eire	1.055 Punt/£	Portugal	285 Es/£
France	9.47 F/£	Spain	236 Pta/£
Germany	2.81 DM/£	Sweden	12.35 Skr/£
Greece	446 D/£	Switzerland	2.32 SFr/£

# Licence bid withdrawn



**LICENSING** AN OPERATOR banned from holding or obtaining a licence last July withdrew his bid for a fresh licence after West Midland traffic commissioner John Mervyn Pugh said he had no power to hear it.

Dean Ratcliffe, who was seeking to trade in the name of Di's Minibuses, of 85 Torrington Avenue, Tile Hill, Coventry, Warwickshire, was seeking at a Birmingham public inquiry a new two-minibus restricted licence. Mr Ratcliffe was banned from holding or obtaining an O-licence for five years and had his PCV driving licence and O-licence revoked, following his conviction for a serious offence.

For Mr Ratcliffe, Frances Skye said that, since his PCV driving licence had been returned to him, he had obtained employment with a Coventry coach operator. He also now had a steady girlfriend and was planning to shortly get married.

Mr Pugh pointed out he had no jurisdiction to hear the application as Mr Ratcliffe had not asked for his period of disqualification to be reviewed, something traffic commissioners now had the power to do.

Mr Pugh suggested perhaps Mr Ratcliffe ought to have appealed to the Transport Tribunal against his original decision. Mrs Skye said he had not appealed as they had considered the decision to have been a fair one in the circumstances of the case.

Mrs Skye said Mr Ratcliffe would withdraw his application and Mr Pugh said clearly Mr Ratcliffe was rehabilitating himself and, if he continued to do so, he would be prepared to consider reviewing the disqualification period and together with an application for a fresh licence next April.

## Authorisation cut from seven to three



**LICENSING** IN Coach and Bus Week, week ending 14 August, it was reported that the O-licence authorisation of VG Jarvis Coaches of Aberdare had been cut from seven vehicles to two. This was incorrect. At public inquiry, the licence authorisation was cut from seven to three vehicles, and we apologise unreservedly for this factual error.

Linkline pays the price for poor maintenance record

# Two-week suspension for school bus operator



## Maintenance

THE poor maintenance record of a school bus operator has led to his O-licence being suspended for two weeks at a Trafford disciplinary inquiry.

Thomas Burton, trading as Linkline Travel, of 386 Gravel Lane, Banks, Southport, Lancashire, had been called before North Western deputy traffic commissioner Patrick Mulvenna because of concerns about his maintenance standards and the incorrect taxation of a vehicle. Mr Burton holds a national three-vehicle O-licence.

DoT vehicle examiner Eric Bober said he had carried out a maintenance investigation in May. The vehicles were parked at Baxter's Farm, some two miles from the declared operating centre. Mr Burton had told him the local authority had required him to move his eight vehicles from Gravel Lane. Two were licensed as PSVs and two as private-hire vehicles, the others being off the road. The vehicles were used for the carriage of school children and for private hire work. He examined two vehicles, both of which he found to be in a potentially dangerous condition with serious brake and tyre faults.

The vehicles were inspected by Mr Burton's CPC holder, Sydney Ashcroft, said Mr Bober. The stated inspection interval was six weeks but there were gaps of up to eight months in the records. The records produced were incomplete and were of the wrong type. The driver-defect reporting system was not being enforced. The vehicles were parked in the open on rough hard standing. The approach road to the premises was in very poor condition. The workshop was old and the inspection pit was deeply water-logged and clogged with rubbish.

Assurances given during a maintenance investigation in February 1996 had not been complied with, said Mr Bober. The vehicles in use were old and required a lot of attention, which they were not receiving.

Questioned by Andrew Woolfall, for Mr Burton, Mr Bober denied he

had been told one of the prohibited vehicles was under repair or the other prohibited vehicle was off the road because the test certificate had expired.

Mr Woolfall said the pit had been cleaned out and tidied up, a new type of inspection record was in use and the driver defect reporting system had been revised.

Mr Ashcroft said he acted as Mr Burton's transport manager and he maintained the vehicles with the assistance of a Mr Johnson, who was

*•The vehicles were used for the carriage of school children and for private hire work. I examined two vehicles, both of which were potentially dangerous•*

ERIC BOBER,  
DoT examiner

also employed as a driver. The commissioner had not been notified of the change of operating centre due to an oversight on his part. The premises were 600 to 700 yards from the sea.

The inspection pit had not been completely waterproofed and it used to weep when there was a high tide. It had been full of sea water when the vehicle examiner visited.

They had now done some sealing work and had repainted the pit. They were hoping to use a warehouse on the site to park the vehicles under cover when it was vacated in the near future. The vehicles were now being brake tested every 12 weeks at the local test station.

The prohibited vehicles were not marked as being out of service as the PSVs were driven by himself, Mr Burton and Mr Johnson, said Mr Ashcroft. The vehicles had been

inspected regularly, it was just the paperwork side that had been neglected. It had been a case of not writing things down. They had not fully appreciated the job was not done when they put the tool box away.

Mr Ashcroft said the vehicle excise duty problem arose after they had removed a 12 seater from PSV work and had taxed it at the lower rate. They subsequently brought it back into the PSV side and in error it was taxed on the renewal notice. He gave an undertaking that any back duty due would be paid.

It was obvious they had all been doing too much, said Mr Ashcroft and, from September, it was planned to employ a full-time fitter. He gave an undertaking to apply for a change of operating centre within seven days.

Mr Burton said he did not have a lot of day-to-day involvement with the business. For the future he would have to go into the office more often to check everything was being done properly. He had not thought to notify the commissioner of the change of operating centre as the postal address had not changed.

In reply to the deputy commissioner, Mr Burton agreed he more or less left everything to Mr Ashcroft. He said he had never understood the paperwork side.

Asked whether he understood his duties as an operator, Mr Burton said he was learning that now.

Financial evidence was heard in private at Mr Burton's request.

Producing references from clients, Mr Woolfall pointed out Mr Burton's vehicles had never received a prohibition notice at the roadside.

Suspending the licence, Mr Mulvenna said there was no doubt in his mind there were grounds for taking disciplinary action. It was a sorry tale. There had been a great deal of laxity in the way the operation had been managed. Unless adequate records were kept, the Vehicle Inspectorate could not be satisfied vehicles were being kept in a road-worthy condition. However, he was heartened by the fact both Mr Burton and Mr Ashcroft now appeared to realise what was required.



**Johnsons (Henley) Ltd: accused by the VI of permitting drivers' hours offences and of 48 offences of failing to produce tachograph records**

## Hours and tacho charges: Johnsons (Henley) may appeal



**DRIVERS' HOURS**

**JOHNSONS (HENLEY) LTD** is considering appealing to the High Court against a decision of the Stratford upon Avon Magistrates that the hearing of a series of alleged drivers' hours and tachograph offences be heard at the same time as the charges alleged against 26 of the company's

drivers. The drivers face 80 charges including driving for 4½ hours without the required 45 minutes break, taking insufficient daily and weekly rest, failing to keep a record, and, in one instance, driving a class of vehicle when not authorised so to do.

The company, which is accused of permitting the drivers' offences and of 48 offences of failing to produce tachograph records in a prosecution

brought by the Vehicle Inspectorate, wanted separate trials for itself and each of the drivers.

For the Vehicle Inspectorate, Beverley Bell argued it was in the interests of justice that the cases should be heard together so the court had the whole picture.

The magistrates adjourned the hearing until mid-September.

## Black day for Black Horse Coaches



**LICENSING**

**ROSE WORLEY**, who trades as Black Horse Coaches, has had her O-licence suspended by West Midland traffic commissioner John Mervyn Pugh until she produces further financial information to satisfy him she has sufficient financial resources.

The commissioner had already cut the authorisation on the licence held by Mrs Worley, of 198 Blackhorse Road, Longford, Coventry, Warwickshire, from four vehicles to two when he earlier adjourned consideration of what action to take to give Mrs Worley an opportunity of producing financial information (CBW, 5 July).

When the hearing resumed, Michael Carless, for Mrs Worley, said draft accounts produced demonstrated the business was improving and steps had been taken to deliver the figure the commissioner was look-

ing for. The Traffic Area could check with the bank that funding was available.

Mr Pugh said it was not for him to delve and inquire of bank managers. It was for the operator to satisfy him.

Financial evidence was heard in private at Mrs Worley's request.

Mr Pugh had indicated he proposed suspending the licence until proper audited accounts were produced. Michael Carless, for Mrs Worley, said the suspension of a licence in the psv industry had a devastating effect.

Mr Pugh said he had to consider the industry as a whole. If he was totally soft, as he had been with Mrs Worley, others were going to say: "Why bother, just string him along." Certain standards were required and he had been so lenient in giving Mrs Worley time to produce the required information.

Suspending the licence with effect

from midnight that night, Mr Pugh said he hoped it would give Mrs Worley a sufficient jolt as to make her realise these things needed to be done. The suspension would only be lifted when full proper audited accounts were produced, plus a letter from the new bank confirming there was a facility on offer of £2,500 per vehicle and a letter from the old bank confirming no money was owed to them. In addition, he would require the person who had prepared the draft accounts produced to attend on the next occasion as there were a number of items requiring explanation.

Mrs Worley had been given since 6 June to produce the required information, said Mr Pugh and the action he had just taken he should perhaps have taken in June and July. He warned Mrs Worley that, if she was found to be operating, she could expect the immediate revocation of her licence.

## Unqualified driver causes O-licence cut



**LICENSING**

THE employment of an unqualified driver to drive a 16-seater PSV minibus has led to Jennifer Parker's O-licence authorisation being cut from two vehicles to one.

Ms Parker, of 24 Willow Way, Wisbech, Cambridgeshire, trading as Parker's of Wisbech, had been called before Eastern Traffic Commissioner Brigadier Compton Boyd at a Cambridge disciplinary inquiry following her conviction for employing an unqualified driver.

Ms Parker, who holds a restricted licence, claimed she had only been following advice given to her by the Department of Transport.

# Make car parking a costly experience

A few weeks ago I wrote that any consultation on transport provision should be wide ranging - looking at the reasons why people travel and what affects decisions on transport mode. The recently-published discussion document Developing an Integrated Transport Policy does indeed do that, and the Government should be commended for grasping this particular nettle which, as it rightly says, will involve the Government and individuals in stark and difficult choices.

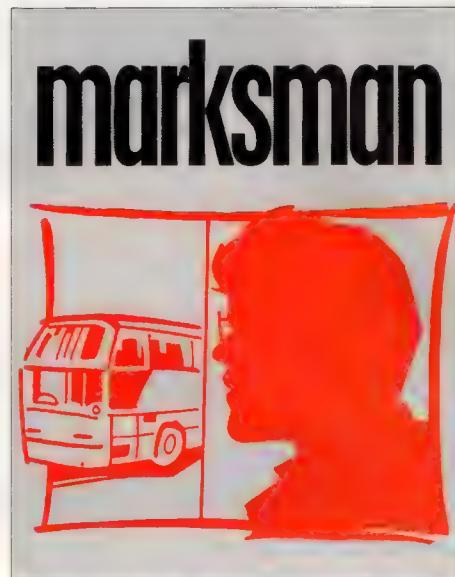
There is no easy solution to curbing traffic congestion and pollution therefrom. There may not be a right answer or an absolute cure at all, yet it is an important issue for all of us as operators and individuals and it is, therefore, seemly that we should all be involved in seeking any remedy or remission possible.

However, despite commendation for effort, I have doubts about the thinking behind the questions posed by this document. Personal experience and study of all recent schemes cries out that, whether carrots or sticks are used, the public is unlikely to stop using cars which they already possess and make a significant number of journeys by public transport. The marginal (ie, running) cost of using a car is still below 10p a mile. This may actually be less than the public transport equivalent and, more to the point, it is seen as well affordable to have the enjoyments and freedoms of personal transport. It is useless telling a car owner that the true costs are more like 45 pence per mile. Once a car is owned it is only the marginal costs that really count.

Developing an Integrated Transport Policy contains the clue to what I think is the real answer. It cites the fact that passenger journeys have decreased across the majority of the country where bus services are deregulated, but increased in (regulated) London. I reject inference in the document, that the increase is because of regulation and the decrease because of deregulation. The decrease is actually slower since deregulation than it was pre-1985 and has, indeed, now levelled out. The true reason for the increase in London is not regulation, but simply the fact that, while it is tiresome to drive in London, the real deterrent to owning or using a car in London is parking it.

That is my point: it is not the cost of owning or using a car that will switch people to public transport, nor is it congestion. The determining factor is what to do with the vehicle when it has to stop, whether for a few seconds, an hour or two, or all day or night.

All that freeing up car spaces on the road by cajoling car users to convert to public transport will achieve is more car users coming in to fill the available space. What I believe is actually needed is a policy that actually reduces car ownership, not just use. My heretical solution,



## •What is needed is a policy that reduces car ownership, not just use•

which I have aired in this column before, does, indeed, involve stark and difficult choices, but it is very simple: Over a period of time, ban all garaging of cars on the public highway. It is what happens when cars are stationary that determines ownership and thus public transport use - not the costs or problems that accrue when they are going.

As well as reducing the number of cars in possession and thus likely to be used, a tightening up on long-term on-street parking would free up road space for traffic movement which, historically and legally, is the purpose of the highway. It never was free stabling for the horses, nor should it be free garaging for the motor-car.

This consultative paper outlines the case for various changes, extols the need for adequate enforcement but makes the easy-to-anticipate comment that "Resources are strained [and] it will be necessary to balance the competing calls on Government expenditure." I beg to differ.

Here we have a radical review, promoted by a new, large and powerful Department (Environment, Transport and the Regions). Is it not high time for a really radical re-think about transport financing? Is there a single good reason (apart from the inherent desire of the Treasury to keep its hands on the entire purse strings of the State - and I am not sure that this is a good reason) why the DoTER should not be wholly responsi-

ble for its own budget? Yes, I do mean what you think. That this super department should keep all the revenues from VED, fuel duty, operator and driver licensing and all other fees and duties collected from the motorist and the transport industries, and directly use the revenue to provide the infrastructure and support required to make the transport system workable.

All the figures I have seen over the years suggest that, if this course was followed, far from there being a shortage of funding for whatever needed to be done as a result of this review, there would be a mega-gigantic surplus.

It is surely a manifest injustice to charge and tax all road users, partly as a source of general Treasury funds and partly as an actual deterrent to road use (as evidenced in above-RPI fuel duty increases in recent Budgets) and then plead poverty when cash is needed to make the transport arrangements of the nation more efficient.

Which leads to another of my concerns about this consultation paper: it repeats the tired statistic that fares under deregulation have increased faster than inflation. Hardly surprising when Governments of both colour have inflicted increases way above RPI on a major cost item - fuel. Here's another stark choice for the Government and passengers: do you want old vehicles, with high floors and low emission quality, or has the industry correctly heard

the call for new lowfloor buses with (less economical) Euro 2 emission standard engines - not to mention incidentals like enhanced destination displays, air conditioning, DPTAC features and drivers oozing customer care. The stark and difficult economic fact of life is that these are all extra costs and, without Government aid, the only way these enhancements can be paid for is via the fare box.

Surprisingly, this document ignores the role of the coach. This is a wide-ranging review supposedly covering all forms of transport by land and water including cycling and even walking, yet I do not think the word 'coach' appears at all. The contribution commuter coaches make to its apparent objectives are not acknowledged, far less any suggestion that they (and other express services) could have an even greater role in reducing congestion and pollution.

I end with another positive suggestion to reduce car dependence: that the distances which a child can reasonably be expected to walk to school as we approach 2000 should be reviewed. What was normal, practicable and acceptable when the Education Act 1944 was passed is at odds with contemporary reality - as witnessed by the profusion of parents' cars outside every school in the land. We should be gunning for this with all our might, notwithstanding our vested interest in such a review.



We're here to help  
Providing a vital link

MARITIME  
OCEAN

For full information about Action Service Europe  
and a free driver's pack, call 0800 715716

**VOLVO**

# DIARY



## Hello, who's on the bus?

THAT doyen of sycophancy, *Hello!* magazine, has turned to buses to make a point about its rival. The toady trophy room of the rich has had its nose put out of joint by *OK!*, which also sucks up to the famous although, *Hello!* claims, not the REALLY famous.

Hence a decker cleverly liveried by transport ad specialist TDI to make it look as if every seat has been taken by the likes of Ivana Trump et al, whose chief claim to fame is being famous.

The slogan goes along the lines of "Why settle for lookalikes when you can have the real thing?" and, to rub salt in the wound, *Hello!* has had the bus parked outside the *OK!* offices.

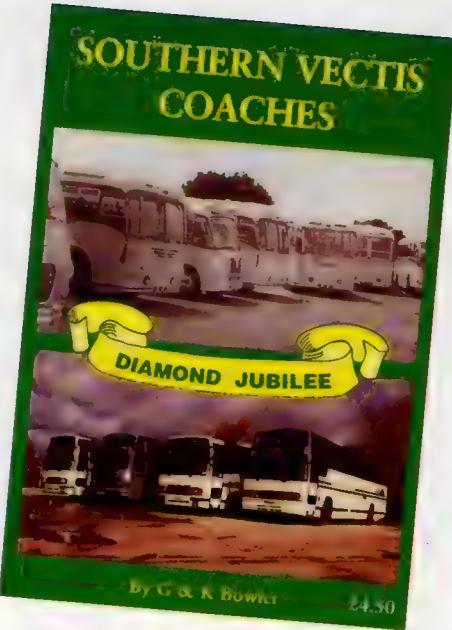
The vehicle's set of passengers are, mercifully, more silent than the real thing, giving trainee drivers who will be using the vehicle when off duty an easy introduction to the real thing and a fund of stories which begin: "You'll never guess who I had on my bus the other day..."

# Vectis: 60 years in 40 pages

SOUTHERN Vectis Coaches' first 60 years have been condensed into 40 pages for a biography recently published.

The largely black and white volume celebrating the Isle of Wight company's Diamond Jubilee has been pieced together by local historians Graham and Keith Bowler, who have sourced a good number of archive pictures, including one of a rare London Lorries-bodied Dennis Arrow - a rag-top which joined the fleet in 1937 when its original owner, HG Eames of Shanklin, was taken over by Southern Vectis.

*Southern Vectis Coaches* is £4.50 plus £1 post and packing from TBC Hotline, PO Box



910,  
Southampton SO14 2ZG.  
Cheques should be made payable to  
Southern Vectis.

## Watch out for stowaways — and vehicle examiners

THE word 'stowaway' conjures up visions of ragged-trousered boys hiding in ship's holds.

No longer. Modern stowaways are often economic or political refugees who clamber into the most unlikely gaps to reach Britain.

Ask Eurostar, who recently discovered four Russians nestling under an inspection hatch on the Chunnel train.

Staff were alerted by a

tapping sound from under the vehicle (in the bus industry, a sign that a VI examiner is at work) and the men were arrested at Ashford. In an earlier incident, a stowaway wasn't discovered until the train reached Waterloo.

Which makes one wonder how long it will be before a stowaway will be found hitching a ride in a coach. After all, they're a popular place for hiding

drugs.

The lockers are the obvious place but it seems that cramming under an inspection hatch is not out of the question.

Incredibly, and widely reported, Asians have stowed away in the front wheel compartment under 747 jets, braving sub-zero temperatures in the process and occasionally falling out, frozen solid, when the wheels go down over the airport.

## BYGONE DAYS

# What's this, and what's different?

WE make no apology for giving you this little charmer of a coach to identify for the second time - it first appeared in our predecessor magazine, *Coachmart*.

Photographer Eric Ogden captured the vehicle on film in 1970, when it had already had a few years of use. We not only want to know which vehicle it is, but how it has been modified from its original form. Look closely and you'll see a clue. We'll also offer the date of manufacture, 1951, to help your search. First correct answer gets a CBW mug.



## COACH AND BUS WEEK ENDING...

### 10 YEARS AGO

● Plaxton signs a co-operation agreement to supply Ikarus buses to the UK, starting with the 400 series single decks which are to be sold through Kirkby. The five-year deal allows Plaxton to market the buses throughout Europe. Chairman David Matthews sees it as an opportunity to extend its range - currently limited to the Derwent.

● Dormobile promises its Routemaker minibus, chiefly based on the Freight Rover Sherpa 400, for the Bus & Coach Council show. The body will also be available on Mercedes-Benz 709 and 811, Dodge S56 and Iveco 49.10 at a later date.

● Wilfreda Luxury Coaches buys Doncaster-based Beehive from the Co-op-owned Co-operative Retail Services. Phil Haxby is appointed joint manager, providing work for the Beehive's three DAFs and 10 Bedfords. It has nine schools and 13 works contracts.

(*Coachmart*, 4 September 1987)

### 15 YEARS AGO

● Volvo is finally classed as a British manufacturer by the Society of Motor Manufacturers and Traders thanks to its Irvine plant, producing F7 trucks and tractor units and deckers. Annual production is 2,000 chassis.

● Bedford, Leyland and Ford coaches dominate the classified advertising. Don's Coaches of Great Dunmow wants £500 for a 1967 VAL with Plaxton body, Maynes of Manchester expects £10,750 for a three-year-old Bedford NJM Dominant and Club Cantabria wants £13,700 for a Ford R1114 with Plaxton bodywork.

● Our man in Dover, Ray Pearson, spends four days with the traffic area inspectors, who manage to nail four foreign coach drivers for driving hours offences. Two Greek drivers have driven across the Continent, picking up passengers en route, but do not have the right driving licence.



# BRADTECH

FOR PASSENGER COMFORT

a rapid  
complete and  
dependable service

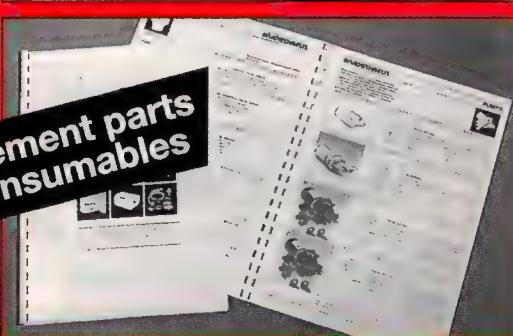
Installation of new  
equipment



Maintenance of  
existing equipment



Replacement parts  
and consumables



- TOILETS
- DRINKS DISPENSERS
- REFRIGERATORS
- SERVERIES
- PERSONALISED  
WASHING FACILITIES

Plus FREE ADVICE on installing and  
repairing passenger service equipment.

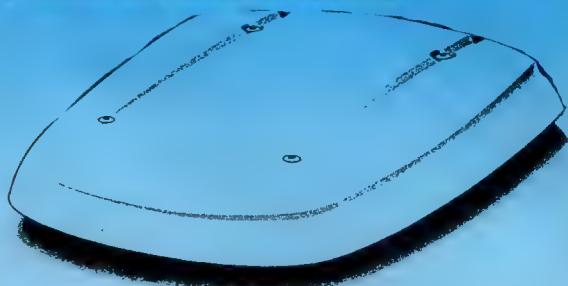
For further information phone or fax

**PHONE: 01785 282800**  
**FAX: 01785 282558**

BRADTECH LIMITED  
UNIT 3, LADFORD COVERT, SEIGHFORD, STAFFORD ST18 9QD

## PACET's SUPERSLIM New low profile roof mounted fan

Unique design allows the modern wedge shape and stylish low profile dome to fit close to the roofline providing free air flow out of or into the vehicle; efficient extraction beats drowsiness and increases comfort



Features include new design of leading edge splash dam lip and return lip around circumference of body. Positive seal on the roof panel, 12V and 24V, white plastic dome and black interior grille

Please contact  
**PACET MANUFACTURING LTD**  
**TEL 01628 526754 FAX 01628 810080**



**BUSTIMES**

**7 for Windows**



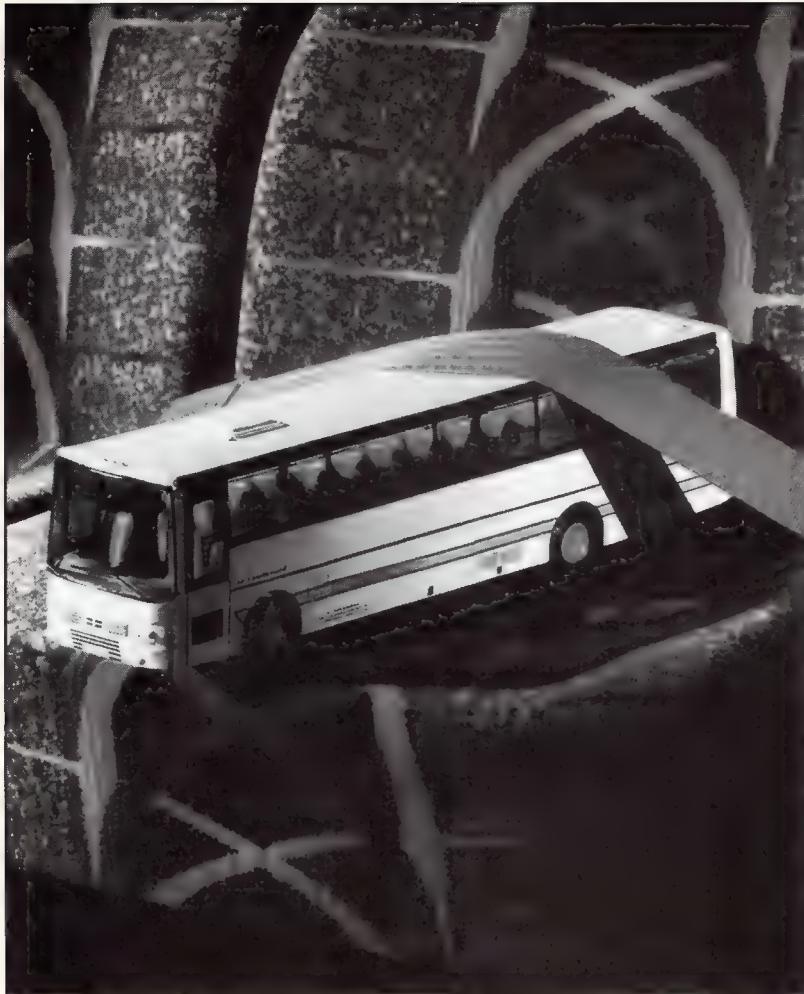
The latest version of our powerful, user-friendly software package offering in-house timetable design, maintenance and printing; with a major new Bus Stop Database and many more exciting features.

The all-in-one information solution for:

- Timetables
- Bus Stop Displays
- Electronic Information Systems at Bus Stations
- Interactive Journey planners
- Enquiry Bureau Systems
- Operating documents

**Figurehead Data  
Systems**

Felindre, Swansea SA5 7PP  
Tel 01792 883155  
Fax 01792 884934  
Scottish Agent: 01786 822974



# Lap Belt

*The simple solution for Bus and Coach restraint*

## RETRACTOR LAPS BELTS

Retractor lap Belts are both easy to fit and offer a tidy solution when not in use.

Automatically adjust to suit but once locked off in its static mode, securely holds the passenger in place.

Safetex were the first to introduce the retractor Protection Cover (**Protector**), a robust durable cover it helps protect the retractor from day to day knocks or abuse!

## STATIC LAPS BELTS

Also available are a cost effective range of static lap belts fully approved to European standards that completely covers the Bus and Coach market.

For further information call our helpline now on **01372 451272**.



# Safetex

*The safety restraints manufacturer*

Unit 16/17 Bookham Industrial Park,  
Church Road, Bookham, Surrey, KT23 3EU.  
Tel: 01372 451272. Fax: 01372 451282.

## TAYLOR FUEL CONTROL

FOR ALL YOUR DIESEL FUEL REQUIREMENTS

COMPLETE RANGE OF PORTABLE BUNDED TANK INSTALLATIONS

From 2,788 ltr to 54,555 ltr. We offer a choice of installations complete with pump dispensing 50 - 100 ltr/min. Full design & installation service available.



DOUBLE SKIN CYLINDRICAL TANK INSTALLATIONS

Units available from 10,000 ltr to 55,000 ltr.



PUMPS, METERS AND MONITORING EQUIPMENT



Pumps from 50 ltr to 100 ltr/min. Monitoring equipment available for identifying fuel discharge to each key holder.



Please call now! For further information and competitive quotation.



**TAYLOR FUEL CONTROL, UNIT 4,  
NEW ENGLAND ESTATE, OFF PINDAR  
ROAD, HODDESDON, HERTS EN11 0BZ**

**TEL: (01992) 451101 or FAX: (01992) 444954**

## ROEVILLE COMPUTER SYSTEMS

Hay Green, Fishlake, DONCASTER DN7 5JY  
Tel: 01302 841333 Fax: 01302 843966

Introducing our revolutionary NEW

# Tours 2000

*for Windows 95 and NT*

*An exciting new approach to  
Tour, Excursion and Shuttle Reservations  
100% Data Compatible with our DOS based systems*

## Also featuring our

- ★ *Coach Hire & Contract Booking Systems*
- ★ *Fleet Maintenance System*

*Plus*

- ★ *The SAGE range of Business Software*
- ★ *Rapid Addressing Systems*
- ★ *Computer and Networking Solutions*



**See us at  
Coach + Bus 97**

**sage**  
Authorised  
Dealer

# LETTERS TO THE EDITOR



The Editor, *Coach and Bus Week*, EMAP Automotive Ltd, Wentworth House, Wentworth Street, Peterborough PE1 1DS  
fax: 01733 467154 e-mail: FrankF@automotive.emap.co.uk

## VI aims to help operators

Your recent editorial touched again on 'S' markings (CBW, 9 August) suggesting that some operators are unaware of the meaning of the 'S' endorsement.

To counter this, and other misunderstandings about prohibitions and related notices, we are planning to run a series of seminars in the Autumn. As well as explaining the standards applied by vehicle examiners, they will run through the procedures for issuing a prohibition and getting it cleared, and explain the significance of all the markings on the form. Attendance at these seminars should improve operators' understanding of the actions of vehicle examiners, particularly when a prohibition is issued.

We will be coming out with details of the dates of these seminars in September.

Understanding will be further aided by the roll-out of our information systems strategy, as the computer-produced PG9s will then spell out that a defect was considered to be due to a significant failure in maintenance arrangements, rather than simply use the 'S' annotation.

JULIAN DAVID  
Vehicle Inspectorate  
Bristol  
Avon

Letter of the Week

## I was talking about improving services

I was amused to read the letter from Rosemary Sharples (CBW, 14 August) commenting on mine of a few weeks ago and the typical refusal to appreciate the true picture of bus travel. My comments were based on a belief of a better way to operate public transport services, not a criticism of bike users.

I used to own a bike, although admittedly do not do so now, and can confirm that mine was dirty and certainly rattled! I would not like to travel with that, and certainly not someone else's, vibrating behind my ear all the time. After it has been ridden, which is the point of taking it on the bus in the first place, if it has been raining, no matter how fussy Rosemary is, it is bound to be dirty.

My comment was actually referring to the criticism of praising up Continental designs at the expense of British ones. The idea recently photographed in the magazine of the Bristol VR double decker with an outside bike rack, where they would not cause offence to the majority of the bus passengers, seems to me to be a far better option for the majority of the

users and provides travel opportunities more akin to a car. Obviously a separate covered compartment would be the best option but it is unlikely that bike riders would want to pay the full cost that the provision of one would cost. The majority of bikes carried on the backs of cars are in fresh air.

As a second point, Rosemary then goes on to suggest that I might propose that there should be a dress code. While, I am quite capable of coming up with ideas of my own perhaps this is not as outrageous as it first sounds. I am sure there are many regular passengers and drivers who would at times welcome this, particularly when forced to sit next to someone who has not washed or is drunk. Anyone who is a regular passenger will know this happens, even if it is not politically correct to say so (ask Steven Norris).

I hope this satisfies Rosemary's curiosity.  
A E FODEN  
Oldfield Park  
Bath  
Avon

## Glimpse of the latest Noge

You indicated (CBW, 28 June) industry pundits are suggesting Alf Moseley Continental may be planning to import Noge coaches from Spain. I wondered if you might like to 'whet the appetites' of your read-

ers by publishing the enclosed photograph of the latest 'stunning' Noge coachwork seen in Stratford this Summer.

This particular Noge is built on Mercedes underframe and is operated by Autocars Roqueta of Barcelona.

DAVID LEE  
Redditch  
Hereford & Worcestershire

## Real cost of clogging roads

I see the publication of the Government's Green Paper on transport has the pro-car lobby trotting out the old chestnut of motoring tax receipts exceeding the transport bill. The real cost of continuing to clog roads with cars includes that of accidents, chest complaints, acid rain damage, two billion wild animals killed annually, river pollution, loss of countryside, and noise pollution. Car owners don't have the right to blight lives.

BRIAN HILL  
Nuneaton  
Warwicks

Letter of the Week wins a Corgi Classics model bus



Latest Noge coachwork seen in Stratford this Summer on Mercedes underframe



**CORGI**  
CLASSICS



The PCC car - a brave effort to save the form of transport that helped change urban America

**The general public loved it, but the car and oil men hated it - and finally saw it off**

# A streetcar to desire

**T**HE PCC CAR was America's most technically-advanced pre-war streetcar. It was a brave effort to save the form of public transport that helped change urban America, creating access to suburbs and amusement parks, but which was fast being eclipsed by private cars and buses. Between 1922 and 1932, streetcar mileage almost halved. But, in a final attempt to change history, 25 major streetcar operators and most of their suppliers formed the Electric Railway Presidents' Conference Committee – Presidents' Conference Committee (PCC) for short – in 1929. They set themselves the task of producing a streetcar with the speed and performance of a private car and the operating economy of a bus.

The committee poured over \$1 million into the project – against the economic background of the Great Depression – and recruited a chief engineer from outside the industry so it wouldn't be hide-bound by past practice.

Market research established how much acceler-



ation passengers would tolerate. The streamlined single-ended prototype, unveiled in 1934, offered such advances as air-operated folding doors. Underneath, rubber components made it uncannily quiet.

In 1936, the first 100 went to New York's Brooklyn-Manhattan Transit Corporation which also took the prototype; around 5,000 were delivered across North America before production ended in the early-1950s.

Most were built either by the St Louis Car Company or Pullman, with Westinghouse or General Electric equipment.

But the PCC car didn't save many streetcar sys-

tems. It was no match for National City Lines, a company part owned by General Motors and some oil and rubber companies and which was formed around the same time as the PCC.

By 1950, NCL had bought up and closed down over 100 cities' streetcar systems, replacing them with buses.

It got its comeuppance when it was convicted of engaging in a criminal conspiracy, but that was too late to save more than about 10 systems.

PCC cars – many bought from the closed systems – kept most of them going until new cars could be bought in more recent years, while others were exported to Europe. Largely through the efforts of Belgian manufacturer La Brugeoise, brand new Europeanised PCCs joined many Continental tramways.

And thanks to a licensing deal arranged in 1947, the huge Tatra works in Prague, and some associated factories, supplied Iron Curtain countries with huge fleets of updated PCC trams from 1951 onwards; many still run today.

## Win a Corgi model of a PCC streetcar

Complete this form by answering the three questions below and filling in your name, address and phone number. Suppliers of the first six sets of correct answers drawn from the hat will win a scale model PCC streetcar. *Emap employees and their families cannot enter.*

1. In which year was the PCC formed?
2. Which operation took the first 100 PCC cars?
3. Which rival company was convicted of a criminal conspiracy?

**ANSWERS:**

1..... 2..... 3.....

Name..... Position..... Company.....

Address.....

Post Code ..... Telephone No .....



# It's not true that you get what you pay for. With Transmatic you get more.

When choosing a transport lighting system, it pays to look beyond the price tag. Transmatic systems are designed and tested to guarantee reduced costs year after year with labour saving installation and low maintenance.

Add to this a build quality with legendary standards of reliability and safety, and a lifetime warranty on all our systems and you have an unrivalled package.

For more information simply call Transmatic Europe on 01952 608383.



## Transmatic Europe

A subsidiary of **Transmatic Inc., USA** A **Trans Industries** Company  
Telford Shropshire UK Fax 01952 677693 Telephone 01952 608383

## HIGH QUALITY USED COACHES

**1993 PLAXTON 425 INTEGRAL** powered by Cummins L10 290 BHP engine

53 reclining seats, finished white

.....M.O.T. SEPTEMBER 1997

**1992 DENNIS JAVELIN 11M DUPLE 320**

55 seats, finished cream/red/maroon

.....M.O.T. MARCH 1998

**1990 DAF SB 2300 JONCKHEERE**

**DAUVILLE 599** 51 reclining seats, toilet + exec. spec., finished white/yellow/orange. Choice of 2

.....M.O.T JANUARY 1998

**1987 SETRA 215HR**

49 reclining seats, toilet + exec. spec., including SUTRAK AIR CONDITIONING, finished silver.

.....M.O.T MARCH 1998

**1989 LEYLAND TIGER 290 12 DUPLE 320**

53 reclining seats, finished cream/orange

.....M.O.T OCTOBER 1997

**1987 MERCEDES BENZ 307D**

12 seater, finished white with lower band.

.....M.O.T JANUARY 1998

*Prepared  
and available  
for immediate  
delivery*

**1989 VOLVO B10M CAETANO ALGARVE**  
57 seats, finished all white.

.....M.O.T MARCH 1998

**1989 VOLVO B10M CAETANO ALGARVE**  
51 seater, toilet + exec. spec., finished all white.

.....M.O.T FEBRUARY 1998

**1987 VOLVO B10M PLAXTON PARAMOUNT 3200**

53 reclining seats, finished white with green/blue flash on sides.

.....M.O.T DECEMBER 1997

**1987 DAF MB 230 DKFL 12M PLAXTON PARAMOUNT 3500**

51 reclining seats, toilet + exec. spec., finished white/orange stripe.

.....M.O.T NOVEMBER 1997

**1987 LEYLAND TIGER 260 12M DUPLE 320**  
53 reclining seats, toilet + exec. spec., finished cream/duo red.

.....M.O.T MARCH 1998

**1982 NEOPLAN JETLINER (MERC V8) INTEGRAL** 49 reclining seats, toilet + exec. spec., finished all white.

.....M.O.T APRIL 1998



01509 508488

SALES & SHOWROOM

HEAD OFFICE

All  
*Moseley*  
*Continental*



COACH AND BUS WEEK  
**COACH  
INDUSTRY  
AWARDS**  
1998

IN ASSOCIATION WITH  
THE COACH TOURISM COUNCIL

**Individual Livery Award**  
sponsored by

**PLAXTON**  
Coach & Bus



Contestant one hundred and one: Barnes Coaches of Marlborough



Contestant ninety eight: Forestdale Coaches Ltd of Croydon



Contestant one hundred and two: Pegasus Travel of Perth, Scotland



Contestant one hundred and five: Allander Travel of Milngavie, Glasgow



Contestant one hundred and seven: Brijan Tours of Bishops Waltham



Contestant one hundred and eleven: Andrew's of Tideswell, Buxton

# Every one is a

**P**HEW! Our marathon of individual liveries in contention for this year's Coach Industry Award has reached its conclusion with this bevy of beauties.

The remarkable range of red-hot paintwork has been overwhelming, taking several months to publish in full. Now, it's up to the entrants'

colleagues in the industry to decide which they like the best.

Next week, we will publish 'thumbnail' pictures of all the entries, numbered so voters can flick back through past issues if they need a fuller flavour before casting their vote. A form will appear in the same issue, giving full details of the



Contestant one hundred and eight: Otter Coaches of Ottery St Mary



Contestant one hundred and twelve: Coach Stop of Leigh-on-Sea



99

Contestant ninety nine: Chris Nuttall Travel of Barnoldswick, Lancs



100

Contestant one hundred: MacPherson Coaches Ltd of Derbyshire



103

Contestant one hundred and three: C. Graham Mini Coach Hire, Renfrew



104

Contestant one hundred and four: Euroview Coaching of Norfolk

# possible winner

voting system. Remember, this award is for the best livery for an individual coach, though it is perfectly possible for an operator to enter individual and fleet categories. In the fleet section, judged by our independent panel, we'll be looking for ways in which the livery reflects the operation, or impacts

on its local market. In the individual category, you can simply vote for the prettiest!

Look out soon for the other reader-judged categories in the 1997/98 *Coach Industry Awards*, the Coach of the Year Awards. The winners will be the direct results of the votes YOU cast.



109

Contestant one hundred and nine: H. Atkinson &amp; Sons of Northallerton



106

Contestant one hundred and six: Viking Coaches of Heywood, Lancs



110

Contestant one hundred and ten: Moor-Dale Coaches, Newcastle upon Tyne



113

Contestant one hundred and thirteen: Howie's of Roberttown, W. Yorks



114

Contestant one hundred and fourteen: Heyfordian Travel of Oxford

# Eavesway: a real

**Mark Williams catches up with a fast-moving company that's gone from small and friendly, to small, friendly, modern, and the subject of one of Corgi's famous miniatures**

IT'S a kind of home truth that any company whose vehicles have made it into the Corgi Classics collection has truly arrived. Mike Eaves got The Call some time ago from Corgi, asking if he would mind having his well-known Van Hool Alizes immortalised in zinc and, within a very short time, got his next 10 fleet additions through the post. Much-deserved they are too, because in so many senses, Eavesway is a model operator...

Every company would claim, of course, to have come along in leaps and bounds but Eavesway directors Ernie Eaves, son Mike, and fellow director Phil Rogers can justifiably claim to have come along in a single leap and a bound, having just transformed a company which was already very smart into one which is also very modern, in a matter of six months. It has cost £250,000 or more, but the result should keep Eavesway somewhere near the top of the quality league for some time to come.

I first met Mike Eaves some years ago, on a familiarisation trip on which one of his immaculate Van Hools was being used to convey real experts - other

coach operators. At the time, one of the talking points was how he had let his sense of humour get the better of him, and emblazoned his vehicles with the now-familiar 'Viaggi Eavesway', 'Eavesway Reisen' and other European-flavoured names to reflect his tour programme.

Eavesway was not a big company but, in the opinion of its fellow operators, it was a good company, with quality vehicles, selling quality products at sensible prices. And so it has continued in the intervening years, steadily building trade that's based on trust, until such point when it was felt it had outgrown its site on the Wigan Road, in Ashton-in-Makerfield, perhaps not physically but certainly organically.

Eavesway now has a smart new depot, new offices, new staff and a new, networked computer system. Fortunately for its customers, it has the same old-fashioned approach to business.

"The fact is, we have enjoyed running this company more than ever in the last two years," said Mike over a coffee. "As directors, we all have the same ambition and, now that we are no longer operating a garage and travel agency, we are all pulling in the same direction. The challenge we face is to make Eavesway more than the accepted face of coaching..."

The basic plan has been to specialise in the upper end of the coach market, with a broad span of work, but all using high-spec 49 seaters: "Having a mixed fleet caused us problems in the early days," said Phil Rogers. "Having a common standard helps you deliver what the customer expects, no matter which coach you use."

In 1987, Eavesway had only Plaxtons and Duples, many of which were 'standard' vehicles on school work. The change at that point to DAF/Van Hool was, in Mike Eaves' opinion, a turning point for the business, although it meant placing its fleet purchases in the hands of Hughes DAF: "It had some dealers tearing their hair out trying to sell to us," he said.

"The idea was to get a single image across, never using words like 'executive' or shouting about the coach's features, but delivering one standard. The down side is that, if you specialise, you must get everything absolutely right."

"The same is true when we subcontract other operators. We use only five or six regularly, because it's imperative we maintain the same quality for all our work."

This rigid adherence to a single quality, come rain, shine or recession, looked like commercial suicide



**Then and now: Eavesway totally transformed a**

when money was short six years ago: "But when the economy was on the slide, we just kept plugging away," said Mike Eaves.

"The result was we were ready for quality business when it returned. It picked up much quicker for us because we had the vehicles to do the work."

For three years, the standard purchase has been a Van Hool Alizee 49 with toilet, air conditioning, fridge and seatbelts. Standard, that is, apart from the super-spec coaches used for Everton Football Club - a relationship which has endured for 26 years - and used for Bolton Wanderers, Tranmere Rovers and Chester City. These double up for corporate work, which is growing despite Eavesway's remoteness from London airports. Manchester Airport provides some business, though.

Work with P&O cruise passengers first presented itself five years ago, and has shown steady growth to the extent that Eavesway now runs a north-east corridor from Newcastle to the ships, and from Glasgow in the north-west.

"It was the cruise work which persuaded us to hire an EOS 90, which impressed us so much we subsequently bought it," said Mike Eaves. "We were very, very pleased with it, and bought another last year. It looks modern, and helps make clients realise that we have a new vehicle or two."

New vehicles aren't enough if it's image you are after, though. Eavesway started looking for a new base at the start of 1995, and spent 18 months at it until, last Summer, it came across a haulage company in receivership, and a superb, £0.5 million site for sale freehold. There was no hesitation.



**Mike Eaves: 'We enjoy running the company'**

# model operation



**run-down haulage yard into a depot which positively beckons visitors to drop in. It has five computer terminals and a new accounts department**

"I saw the place on my way home one day," said Mike Eaves. "We'd completed by October, got the builders in during November and, for six months, the place was like the battle of the Somme."

Problems included serious oil contamination and a planning authority which wanted the same building foundations. Using a local company, Eavesway achieved a transformation in appearance, then set about transforming the way it did its business when it moved in.

Five computer terminals, software from Distinctive Systems and a new accounts department were installed in the open-plan office, and Eavesway worked overtime to get everything up and running: "I'm very happy with the way it's gone," said Mike Eaves. "It was only after installing the system that we realised we couldn't have done anything like as well manually. We got it in the nick of time. Reservations, accounts and private hire are being installed on the system."

Necessity comes in the form of increasing diversity and turnover, which will rise from £1.13 million last year to £1.4 million this year. And it will rise still further if tours manager Joe Chapman - another new addition to the Eavesway set-up - manages to fill the gaps in what is already a colourful wall planner. Mr Chapman's sole duty is to set up tours and excursions... business Eavesway cut back on three years ago due to low rates.

"We sell through travel agents and direct mail, plus brochuring on our coaches," said Mr Chapman, whose client list also includes around 20 schools. "It has all been repeat business in the past,

but I'm working on packaged deals to sell by the seat to schools, and targeting company social clubs."

"It's cyclical business," says Mike Eaves. "We think the time is now right to have another go. A lot of regulars will be pleased with the extra choice."

All of which has left Mike Eaves aware of a yawning gap in Eavesway's working practice: "We haven't done any sales and marketing in the last 10 years," he admitted. "That's something we intend to tackle now. The results might disappoint us or frighten us to death, but we realise this must become an essential part of the working day if we are going to achieve our plans."

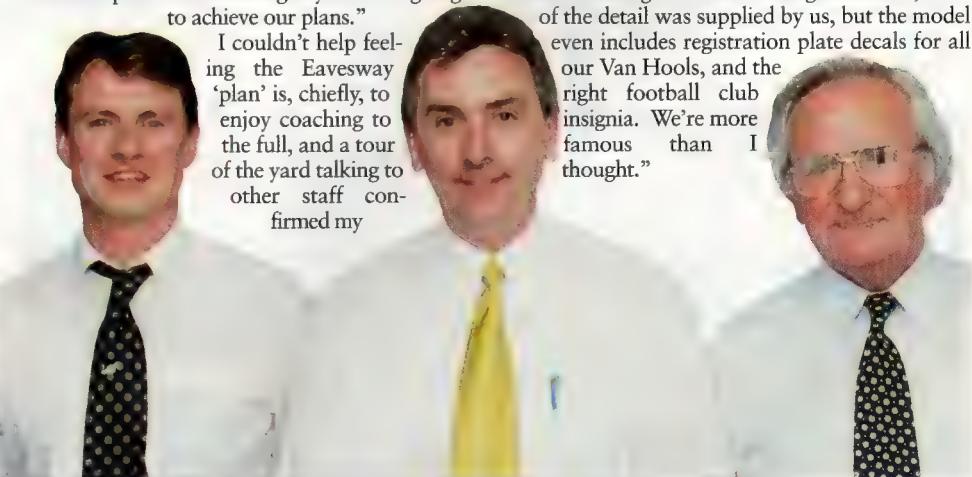
I couldn't help feeling the Eavesway 'plan' is, chiefly, to enjoy coaching to the full, and a tour of the yard talking to other staff confirmed my

belief that teamwork has long been the Eavesway route to getting there. With 14 coaches and 21 employees, Eavesway is small enough to be in tight control of its future, but big enough to attract attention.

"I had this phone call one day," Mike Eaves told me just before I left for home. "This guy just said 'Is that Eavesway?' and when I said it was, went quiet. I asked him what he wanted.

"Nothing," he said, then explained that he'd just bought a Corgi model, saw the legal lettering on the side of the model, and wondered whether the phone number was right. When I thought about it, none

of the detail was supplied by us, but the model even includes registration plate decals for all our Van Hools, and the right football club insignia. We're more famous than I thought."



**Phil Rogers, Mike and Ernie Eaves: three-pronged management approach**

# Air-con EuroRider for S

## AW GROUP

HUSBAND and wife team Mike and Linda Maney succumbed once more to the charms of Alan Wilson, and bought this Beulas-bodied Iveco EuroRider. The St Albans operator, which trades as Shire Coaches, started up six years ago with a £4,000 second-hand coach from Mr Wilson, and has put most of its business with him ever since: "At one time, every vehicle in the fleet came from Alan," said Mrs Maney.

The EuroRider was bought ex-stock from AW Group already specified with 51 seats and all the usual Iveco luxuries including air conditioning and toilet. It is being used, remarkably, on Shire's extensive school tour work and on rapidly-building private hire.

"Having newer vehicles has attracted a lot of attention to our fleet," said Mrs Maney. "As a result, the private hire has grown of its own accord."

"It's a lovely coach, though we have no particular preferences here. The fleet includes an Algarve, Jonckheere, Berkhof and Plaxton 4000."

There are also two UVG Unistars used for schools contracts and excursion work, a minibus and even a motorhome: "We also charter a 12-berth sailing yacht moored at Lymington," said Mrs Maney.



## Busy road ahead for Johnson's new Scania

### SCANIA

A BURGEONING tours programme and demand for top quality has persuaded Johnson Brothers Tours to buy this Scania Van Hool Alizee.

The 49-seater has air conditioning plus the usual refinements expected of a top-flight tourer, including video, TV and toilet. And its seats are the last word in comfort.

"We specified Van Hool Royal Class seating,

which has the same body-hugging style as a Recaro," said Lee Johnson, director of the company. "The vehicle has already been on a Norway tour and is about to go to Italy. So far, customer reaction has been excellent."

Another 'first' for Johnson is the low driver position, which gives unequalled views for passengers and is liked by some drivers, too. What's not so unusual for Johnson's is a blank rear panel.

"It's good for advertising space and, in any case,

who looks out of the rear window?" said Mr Johnson. "This time, we've used reflective lettering which helps draw attention to the company."

As with many Johnson's vehicles, the roof carries air horns and the bodywork uses a large number of marker lights. It joins a fleet of 20 tourers and 30 other coaches, all very busy, says Mr Johnson.

"Average tour loading on our own programme is something like 40, which we are very pleased with," he said. "The occasional tour goes out with 15 on it, but we always try to make sure the tour goes anyway, even if there's no profit. Cancellations are very bad for business."

Johnson's is expecting to expand significantly in the next 12 months, and is poised to make ex-stock purchase of three more vehicles in the next fortnight. Such is demand, that an ex-stock Irizar Century tri-axle bought recently is still in delivery white, and will remain like that until January when there is enough slack to send it to Spain for paint-work.

● Johnson's new Optimo IV, still in the factory, is expected to be one of Caetano's exhibits at this year's Coach and Bus 97, held 9 to 11 October at the NEC.



# school tours



hes



## Scarlet Band is a cool operator

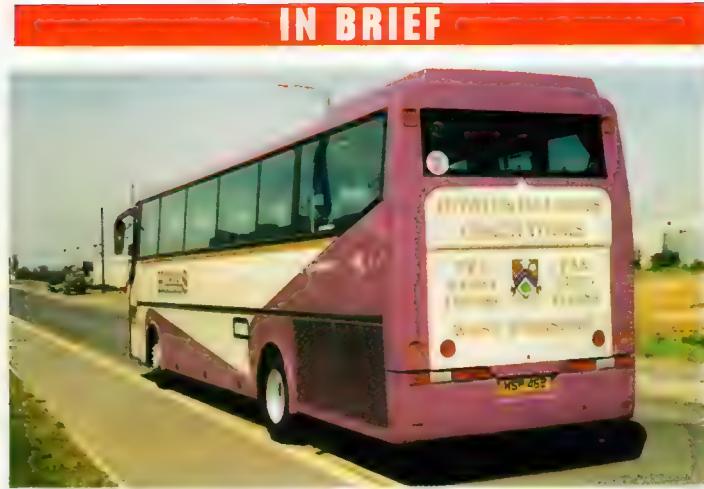
### MOSELEY PCV

COUNTY Durham operator Scarlet Band Coaches is completing this year's Summer season with an air-conditioned treat for its regular tour passengers. This Bova Futura FHD, the first new vehicle for the firm for five years, has 49 seats, toilet and fridge, and has been specified with a blank rear end to provide the ultimate advertising hoarding.

It joins four touring coaches and a dozen local service vehicles in a fleet

which has been going for around 70 years. Though the touring fleet has been centred on Volvo in recent years, Scarlet Band is no stranger to Bova, having been one of the first in the queue for the Futura in 1984 when it was launched.

Owner Arthur Blenkinsop said: "Back then, we had to do our own modifications on the vehicle to meet our demands, but this new vehicle needed no work. It's a lovely coach - quiet and smooth, with a much-improved interior."



## Tenth anniversary marker

HOWIES Holidays of West Yorkshire added its tasteful mauve and cream livery to this second-hand Bova Futura FHD, bought from Moseley PCV. The air-conditioned 49-seater with toilet has had a complete refurbishment for tour work, and marks 10 years of trading for the Roberttown operator.



## Keys to a good partnership

CRYSTALS Conversions of Doncaster struck a deal with the town council for three of these Transit Challenger accessible minibuses being used for education transport. Transport co-ordinator Alec Povey (left) accepts the keys for the first two from Ray Lingard and Matthew Skelton of Crystals.



## Royale delivery

LOTHIAN Region Transport is taking delivery of its latest 34 Alexander Royale double decks on Olympian chassis from the Falkirk manufacturer. They bring the Royale fleet to 68. Pictured (left to right), chief executive of Alexander Bill Cameron, LRT finance director George Kirk, LRT md Charles Evans and Volvo md Michael Ball.

Failure to replace weak brake shoe return springs means you could be...



**Brake return springs should be replaced at every re-lining, says Don**

# Penny wise - pound foolish

WEAK brake shoe return springs could be costing the industry thousands in maintenance and could increase the accident rate, says a brake manufacturer.

Manchester-based Don, in its continuing campaign for better workshop practice, says replacement return springs cost pence, but a dragging shoe not only wears more quickly but can cause brake fade and overheat drums.

"Weak return springs can cause the bottom shoe - usually the leading shoe - in an S-cam brake to hang down to the point where the shoe is constantly touching the drum, build-

ing up heat and reducing braking output by up to 25 per cent," said technical engineer Andrew Blair.

"In the worst-case scenario, the leading shoe can drag then, when the brake is applied, output is well below the correct level until enough wear has occurred on the trailing shoe to theoretically return it to full contact. In practice, this rarely happens but there is a significant impact on lining life and cost."

Don says brake return springs should be replaced at every re-lining.

■ **Don, part of BBA Friction, is on 0161 205 2371, fax 0161 205 5501.**

## Computer program 'can evaluate bus ads effectiveness'

BUS advertising outside of London has often been tricky to sell because buyers are not confident their adverts get seen.

Now, 3M has come up with a computer program which uses analysis of British and European government statistics to calculate the number and type of people who see coaches and buses, route by route.

"Until now, no such information has been available for vehicles - a more complex problem for the statisticians because of the vehicle's mobility," says 3M.

"As a result, companies that have made use of vehi-

cle advertising have done so as an act of faith, and without hard evidence of its effectiveness."

Using the programme, bus companies can demonstrate not only the socio-economic group of people who will see advertisements, but calculate their purchasing power... both of which are useful details to ensure the advertising is relevant and effective.

The programme, MOVIE, is regularly updated with new statistics. It runs on any PC.

■ **For full details, contact Lloyd Cole on 01344 866481.**



**Mark Pearce of 3M with program that can evaluate effectiveness of advertising**

## Cutting-edge emissions lab

EXHAUST catalyst manufacturer Johnson Matthey has invested in a new diesel vehicle test facility in Hertfordshire.

The cutting-edge laboratory at its Autocatalyst Technology Centre in Royston will help development of catalysts to meet the stringent emissions levels expected in the next five years.

It examines emissions of three types - particulates, volatile organic fractions and sulphur - using the latest electronics linked to real examples of diesel cars and light goods vehicles.



**Mondial pistons are produced by the Italian-based Mahle Group**

## Italian pistons: new stockist

EUROPEAN Engine Components has been appointed UK stockist of Italian-based Mondial Piston.

The manufacturer, part of Mahle Group, makes pistons, rings and liners for Iveco Daily and its EuroRider engine, among other Iveco commercial vehicles. This complements EEC's existing range of Mercedes, Volvo, DAF and Scania spares. EEC, based in West Yorkshire, offers timed, next-day delivery throughout the UK.

■ **Contact EEC on 01977 604140, fax 01977 668167 for details.**

# Working for you...

# Hughes DAF



Sales  
or  
Hire

New and used coaches from basic 53 & 57 seaters to full executive, including toilets, videos, coffee machines, fridges and full air conditioning. Also new and used buses to various specifications are always available for

*immediate delivery.*



For further details  
tel: 01274 681144



*It's flexible*

Hire by the day, week, month or year.

*It's efficient*

Hire coaches to suit your own requirements and only when you need them.

*It's under your control*

Using your own drivers and providing the quality of service your customers have come to expect.

*It's profitable*

A fleet of quality new and low mileage coaches and buses available to 'work for you' only when you're sure of a higher return.

# pull out feature

Plaxton Kassbohrer Bova Iveco Berkhof

## ALLBUS TRIMMERS

- Coach Seat Retrim
- Interior Trimming
- Floor Recovering
- Collection/Delivery
- Minibus Seats

Prices From £1,695

**01733 361200**

Jonckheere LAG Salvador Caetano MCW

Duple Mosley Optare Neoplan Van Hool Mercedes

69/10/IC

## COACH AND BUS RETRIMS

### BY DUOFLEX LTD

From a small repair to a full retrim  
Plus carpet, seat belts, foams,  
soft trim and lino  
P.X. sets if required  
All round service at competitive prices  
Delivery and collection  
Full Vax service available

Tel: John or Steve on  
Brackley  
(01280)701366

66447/IC

## CONVERT YOUR COACH TO EXECUTIVE STANDARDS

We specialise in toilets – servery – tables etc.  
You will find our price and quality very competitive.

**Tel: (01538)  
306618**

67280/IC



### BLACKPOOL TRIM SHOPS

Same day retrims, centre floors and gangways.

Samples by return.

Sales of John Holdsworth moquette.

IN STOCK NOW PLAXTON PREMIERE CURTAINS (PLEATED)

VARIOUS COLOURS ONLY £140 SET

MOQUETTES AVAILABLE IN VARIOUS QUANTITIES FROM £6 PER METRE

For all information, call Bob Taylor

**Tel: 01253 766762. Fax: 01253 798443**

68257/TRI

## Jason



### Technical Services Ltd.

Manufacturers of a range of low cost, high quality hot and cold drinks machines for coaches and buses.

NO seat loss, simple to fit, safe, hygienic and easy to use.

Nationwide service and installation network.  
1000's in use in UK and Overseas.

Fully installed and fitted with either Drinkmaster rack or Incup system of your choice.

#### Buy or lease

at only £8.37 per week + VAT

Subject to status etc.

**FOR BROCHURE RING OR FAX  
(01438) 748701**

68252/IC

# in coach in coach

*The essential guide to 'who's who' in Coach Interior  
To appear in this feature call Natalie  
on 01733 467146*

Be cost effective today by choosing –

### AKM Hiremaster

Private Hire & Contracts Booking system



© AKM Techservices 1997

A Complete Service – Installation, Hardware, Training and Support

### Private Hire and Contracts System for Bus Operators

Booking entry and enquiry  
Drivers Work Tickets  
Driver allocation  
Pick up schedules  
Repeat Bookings  
Invoicing and Statements  
Wide range of reports

One computer or on a Network fully Windows™ compatible

Contact AKM on 01270 250829 or fax us on 01270 582506 now

71369/IC

## A.K. CARPETS

SUPPLIERS OF POLYRIB, FLOOR CARPETING, COCONUT MATTING AND SOFT TRIM

### Coach Carpet Specialists

172 BLACKBURN ROAD, WEST END, OSWALDTWISTLE, LANCASHIRE BB5 4NZ  
TELEPHONE: 01254 871879

FAX: 01254 388254  
67758/IC

## EASTGATE COACH TRIMMERS

Supplying the Bus and Coach Industry with quality seat retrimmings and interior refurbishment

Complete mobile flooring service  
Centre gangways/full floors re-laid at customer's premises

Collection and delivery service anywhere in the UK

Seven days a week

Keep your coach operational by having std seats retrimmed and exchanged

**Tel: Fax: 01751 472229**

67050/IC

# JUBILEE



quality used vehicles

● Mint Condition  
used vehicles in stock.

● Superb Choice  
of makes & models.

● New Conversions  
on genuine late, low mileage units.

● High Quality Guaranteed  
we have the best used vehicles in the UK.

● Certified Seating & Seatbelts  
we have used vehicles with M2 seatbelts.

● Safety is unparalleled  
we have carried out testing to M3, M2 & M1.

● Coach - Bus - Taxi - Ambulance  
no-one does it better than Jubilee.

● Value for Money  
buying from Jubilee costs you less.

Britain's best small bus builder & supplier



Call us now:-

0121 502-2252

(12 lines)

Woden Road South, Wednesbury, West Midlands, WS10 0NQ



## Finance

We offer a huge range of finance & lease options. Please ask for an instant computer quotation.

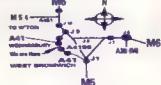


## Part Exchange

Your old vehicle can act as FULL DEPOSIT or CASH BACK if required.

We are so easy to find. Just 2 miles off the M6. Call us for your info pack and map.

## Location



## Warranties

Jubilee offer warranties on new and used vehicles. Please ask for details.

Tel: 01733 467147

Fax: 01733 467154

**Coachmart****VOLVO**

Pre-owned coaches

**Volvo. Coach of the Year  
for the third consecutive year.****EBDONS COACHES LTD**

Tel: 0181 300 7606/0181 302 2908

**WE HAVE FOR SALE THE FOLLOWING COACHES**

**NEOPLAN CITYLINER**, owned from new, this vehicle is in excellent condition, with low mileage, Mercedes V8 twin turbo, retarder, air conditioning, 3 axle, double glazed, toilet, kitchen area, 50 reclining seats, many extras, first registered June 94

**NEOPLAN SKYLINERS**, both owned from new, both in excellent condition, Mercedes V8 engines, Voith retarders, double glazed etc, all normal extras, these coaches will be available soon, one vehicle has 79 seats on a H plate (1990), one vehicle has 77 seats on a J plate (1991), neither of these coaches have been shuttled and have only been used on our own tour work.

**SCANIA CENTURY**, owned from new, in excellent condition with low mileage, 3 axle, 48 reclining seats, air conditioning, seat belts, double glazed, toilet/water boiler, all extras

Reduced to £157,000 + VAT ovno

**MERCEDES 0303 SHD**, 53 reclining seats, full Sutrik air conditioning, seat belts, excellent all round coach

CHOICE OF TWO, both 1988, £57,000 each + VAT

**MERCEDES 0303 HIGH DECK**, 49 reclining seats, toilet, drinks machine, seat belts, double glazed, these coaches are in excellent condition for their age (between '87-'88) CHOICE OF TWO £58,000 each + VAT

**MERCEDES DROGMULLER (COMET)**, unique coach for the UK, 49 reclining seats, theatre seats, well worth a look, in good condition throughout

£50,000 + VAT

ANY SENSIBLE OFFER WOULD BE CONSIDERED ON ANY OF THE ABOVE VEHICLES

WE LOOK FORWARD TO HEARING FROM YOU

71418/CM

**M.C.W.  
METROLINER**

1985

75 seats, toilet, private plate, wired for TV/video, vgc. MoT 15.11.97.

**£10,000 FOR QUICK SALE**

**0116 2874241**

**1990 VOLVO  
B10M VAN  
HOOL**

49 retrimmed reclining seats, seat belts, double glazed, fridge, hot water boiler, new MoT

**£79,500 plus VAT**

**Tel: (01294)  
605454**

71390/CM

**1989  
MERCEDES 307D MINIBUS**

12 seats, PSV  
£3,000

**1985  
BEDFORD SERVICE BUS**

with wheelchair lift, PSV, 26 seats  
£2,500

**1982  
DODGE MINIBUS**

PSV with wheelchair lift  
£1,500

**Clearway  
01527 872556**

**1985 LEYLAND ROYAL TIGER DOYEN**, 53 reclining seats with seat belts and courier, auto/semi auto, new radiator and batteries, R/C/PA, centre door, toilet, water boiler, MoT till May 98.

£19,500 + VAT

**1983 MERCEDES 0303 JONCKHEERE BERMUDA**, 49 reclining seats, saloon toilet, wired for TV/video, new batteries R/C/PA, MoT till November 97

£13,000 + VAT

PLEASE PHONE BEFORE VIEWING AS VEHICLES IN DAILY USE

**0181 472 5954**

71270/CM

**JACKSONS COACHES**

1994 L REG DAF S.B. 3000 W.S. CAETANO ALGARVE II 3.5m, 49/53 seater, toilet, fridge, drinks, plus all usual specification £115,000 plus VAT

1993 K REG DAF S.B. 2700 H.S. New shape Van Hool Alizee, 3.4m, 51 seater, toilet, drinks machine and all usual touring specification £110,000 plus VAT

Both coaches have been owned from new and are in excellent condition, low mileage with full service history

For full details ring Blackpool on 01253 792222 or after hours 01253 343407

71477/CM

**RENAULT B110 MASTER**

Rear wheel drive, 16 seat, skirts etc, immaculate condition, TV, video, 60,000 miles, new tyres, discs, drums, full test, taxed

**£15,000 ono  
PART EXCHANGE**

**Telephone 01752 822196**

71701/CM

**1977 BRISTOL VRTSL3**

Recently reconditioned Gardner engine, 70 seats, dual door with low bridge, Eastern Coach Works bodywork, well above average condition.

**£4,700 ovno**

**KENT COACH TOURS  
Tel: 01233 627330**

**NEW PLAXTON**

32 seat luxury, 6 speed, 814D, forced air vent, reading lights, curtains, side lockers, top top spec, immediate delivery.

**1x USED****33 SEAT LUXURY 814D**

Nov 95, manufacturers warranty, p/door, 156,000k  
**£45,000 p/x welcome**

**Tel: Blythswood Motors  
0141 221 3165 or  
0141 6108 eves**

71761/CM

**82  
LEYLAND DOUBLE  
DECK 680**

with semi auto and East Lancs single entrance, 75 seats with test and tyres

**£5,000 immediate**

**TEL: BLYTHSWOOD  
MOTORS**

Glasgow on 0141 2213165 or 0141 639 6107 evenings

71760/CM

**1986 Setra  
215 HD, PP**

49 reclining seats plus courier, toilet, 2 x TV + video, coffee machine, drivers bunk, carpets and blinds, Webasto heater, recent gearbox overhaul, seat belts, excellent condition, owned by us from new

**Tel:**

**01254 878917**

71694/CM

**1989 (F)  
MERCEDES 609 D  
Reeve Burgess Conversion**

19 high backed seats, luggage boot, power door, MoT 2/98, one owner from new – recent reconditioned gearbox

**£8,000 + VAT**

**Telephone:  
01763 848226**

**1987 SCANIA K112  
SUPER HIGH VAN HOOL**  
51 R+C, Webasto, Telma, radio/PA, wired for TV/video, fridge, continental door, double glazed, 5-sp splitter, hot water boiler, centre sunken toilet.  
**£56,500+VAT**  
**Tel: 01923 222037**

71488/CM

1988 VAN HOOL ALIZEE DAF SB3000, split vertical windscreen, 51 reclining seats, toilet, washroom, carpet etc

£55,000 + VAT

1987 VAN HOOL ALIZEE DAF SB2300, 51 reclining seats, toilet, washroom, carpet etc.

£51,000 + VAT

1984 PLAXTON 3200, 57 seats, DAF power, carpet etc, exterior all white

£23,000 + VAT

1983 Neoplan Cityliner, 49 recliners, toilet, washroom, carpet, new style front and rear, all white

£29,000 + VAT

ALL VEHICLES SOLD WITH 12 MONTHS MoT  
Phone Chris, 01275 873349  
after hours 01275 342797

71343/CM

# FOR SALE

P Reg

## OPTIMO III

21 seater plus courier, mint condition, fitted TV/Video + PA and towbar

£45,500 + VAT

Tel: 01524 413106

71233/CM

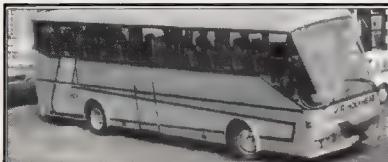
1994 BOVA FUTURA, 57 seater, radio/pa, MoT May 98.	£96,000 + VAT
1989 DAF LAG, 49/53 seater with demountable toilet, MoT Feb 98, radio/pa, TV/video, coffee machine, Telma, choice of 3.	£44,000 each + VAT
1995 IVECO 59.12 TURBODAILY, 29 seater, reg Dec 95, moT to Dec 97, choice of 2.	£31,000 each + VAT
1991 DENNIS DART CARLYLE BODY, 40 seater, MoT Dec 97.	£31,500 + VAT
1990 DENNIS DART CARLYLE BODY, 36 seater, MoT Aug 98.	£26,500 + VAT

*Immediate sale required due to delivery of new vehicles, no reasonable offer refused*

Marchwood Motorways

01703 663700

71771/CM



## BOVA FUTURA 1986

Full exec. video / radio / fridge, PA / drinks machine, 49/53 recliners, plus courier, demountable toilet, double glazed, curtains, carpets, Mot August 98.

£35,000 ovo

Tel: 01902 731768

71768/CM

## 2 SCANIA K112 67-71 SEATERS

1987, private plates. Completely re-panelled and sprayed. New engine and re-trimmed. Full executive with a full test. PRICE IRO £52,000 EACH OR £95,000 FOR THE TWO  
TEL: 01740 651500

71696/CM

## D reg FREIGHT ROVER COACH

20 luxury seats with luggage racks, boot, PMJ conversion, recon engine and gearbox, new clutch, MoT May '98

£3,500

Telephone:  
01257 416508

71697/CM

## SCANIA K112 67/71 SEATER 1987 (PP)

Completely repainted, sprayed in blue, new engine and retrimmed, full executive, choice of 2 with full test

*In the region of £52,000 each or 2 for £95,000*

Tel: 01740 651500

71769/CM

## BEST WAY TRAVEL

1983 (PP) DAF 11.6 JONCKHEERE P50, 48 seater executive, just been refurbished inside and out, toilet and coffee machine plus fridge, also drivers bunk, wired for video and TV, runs excellent £33,950 + VAT onto

1980 (PP) LEYLAND LEOPARD S/A VAN HOOL ARAGON, 57 seater with fitted lap seat belts, fully refurbished interior, smart coach, reliable vehicle £8,350 + VAT onto

1982 FORD DUPLEX DOMINANT IV 53 seater, double glazed windows, curtains, headrest covers, armrests, boot and side lockers, radio cassette and PR £5,950 + VAT onto

All the above are in very good condition and are for sale due to fleet restructure

Please phone for more details on 01287 635573

71693/CM

## JONCKHEERE DEAUVILLE

Full spec exec, with air con, must sell comes with possible continental work

£59,000 + VAT

### 1988 BOVA

Full spec exec. Must sell, comes with possible work, V.G.C., no reasonable offer refused, continental school work

Offers + VAT

## 32 SEAT JONCKHEERE CORPORATE COACH

Full spec, details and price on application

Contact: Galina Travel

01482 882200

71772/CM

## SCANIA K112 PLAXTON PARAMOUNT 4000

71 seater, 1987 (Oct), PP, repainted, full executive, new MoT

£59,500 ovo

### BAKERS DOLPHIN

For further details phone 01934 635635

71774/CM

*Due to new vehicles arriving shortly the following coaches are for sale:*

1990 VOLVO B10M VAN HOOL ALIZEE, 49/53 reclining seats, courier, centre demountable toilet, continental door, double glazed, curtains, PP, radio P/A, MoT, April 1998 £79,500

1989 VOLVO B10M VAN HOOL ALIZEE, 49/53 reclining seats, courier, centre demountable toilet, continental door, curtains, PP, radio, P/A, MoT January 1998 £72,500

1989 VOLVO B10M PLAXTON PARAMOUNT 3200, 53 reclining seats, curtains, PP, radio, P/A, courier seat, new MoT, choice of 2 £59,500 each

### BAKERS DOLPHIN

For further details

Phone 01934 635635

71775/CM

## 1989 Ford Transit 190 Diesel

LWB, 16 seats, new bonnet, new rear doors, full service history, MoT

December 1997

£4,500 + VAT

Tel: 01727 836607

## EXPRESS TRAVEL (Holdings) LIMITED

Resulting from the intake of new vehicles we offer for sale

### 1987 MERCEDES 609D

Robin Hood bodywork, service spec. Power door, 20 seats plus standees, PAS, good MoT's.

FIVE TO CHOOSE FROM.



### 1986 MERCEDES 608D

Reeve Burgess bodywork, service spec. Power door, 20 seats plus standees, good MoT's.

TWO TO CHOOSE FROM.



Ring Ian Hann on 0151 281 2811

71695/CM

You can still place adverts in Coachmart until 1pm on Tuesdays  
**CALL 01733 467147**

Tel: 01733 467147

Fax: 01733 467154

# Classified

## SCANIA BUS AND COACH UK LIMITED



**VOLVO B10MT VAN HOOL ALIZEE SH**

G7 gearbox, 49R+C, video/monitor, radio/PA/cassette, drivers bunk, drinks machine, continental door, refrigerator, rear sunken toilet and Webasto.



**91 VOLVO B10MT JONCKHEERE P599**

51R+C, video/monitor, radio/PA, cassette, drivers bunk, drinks machine, continental door and rear toilet.



**92 VOLVO B10M PLAXTON EXCALIBUR**

ZF gearbox, 51R+C, retarder, video/monitor, radio/PA/cassette, rear toilet and continental door.



**91 DAF SB 2305 DHS CAETANO ALGARVE**

ZF 6 speed gearbox, 49/53 R+C, video/monitor, radio/PA/cassette, drinks machine, continental door and centre sunken toilet.



**92 VOLVO B10M JONCKHEERE DEAUVILLE**

ZF gearbox, 49/53R+C video/monitor, radio/PA/cassette, drinks machine, refrigerator, continental door and centre sunken toilet.



**93 MAN JONCKHEERE DEAUVILLE**

ZF 6 speed gearbox, 49R+C, video/monitor, radio/PA/cassette, drivers bunk, drinks machine, continental door and centre sunken toilet.



**93 VOLVO B10M JONCKHEERE DEAUVILLE**

ZF gearbox, 49/53R+C, radio/PA/cassette, continental door and centre sunken toilet.

### CONTACT NUMBERS

#### NORTH

Bob Rossiter 0589 444736

#### WEST MIDLANDS & WALES

Bob Nevitt 0585 594614

#### EASTERN REGION

Steve Lambert 0410 055711

#### SOUTH WEST & SOUTH WALES

Martin West 0589 444738

#### SOUTH & SOUTH EAST

Andrew Hamilton 0589 444737

#### OFFICE CONTACT

James Sloan 01909 500822

**CALL NOW FOR FURTHER DETAILS ON THESE AND OTHER VEHICLES**



TEL: 01909 500822

**FIRST FOR QUALITY AND SERVICE**  
**SCANIA BUS AND COACH UK LIMITED**  
Claylands Avenue, Worksop S81 7DJ



FAX: 01909 500165

## BOVA



1996

**BOVA FUTURA FLC**

(Cummins engine), 53 reclining seats with seatbelts, courier seat, tinted double glazing, carpet to centre gangway and drivers compartment, curtains, headrest covers, Blaupunkt radio, PA and cassette, interior – brown graffiti with matching trim to racks and side panels, Bulgommie flooring under seats and gangway. This coach is in immaculate condition and has only covered 78,000 kms from new.

£110,000 + VAT

CLEAN PART EXCHANGE CONSIDERED

TEL: 01666 505585

**BREAKING BOVA EUROPA, 1983, complete except engine and gearbox.** Tel: 01873 855832, Mobile: 0973 218127. 71678/BO

## BEDFORD

### 1985 'B' REG PJK 330 TURBO

Supreme IV 29 seater, MoT 19/6/98. Retrimmed curtains and grey graffiti, cert, lap belts, PA, POD, PAS, retarder, 7 good tyres.

#### Contract maintained

Recon. engine/gearbox, new starter, alternator. Used past 18 months on excursions/tours, i.e. Paris, Ireland, Bruges, Lakes, Dales etc, now seeks easier life on schools and local hires!

**£12,000 ono 0181 546 3445**  
Coach Companions Ltd 71691/BE

**YMPS PLAXTON 3200, 1985, 35 seats (retrimmed in March), lap belts, PA Radio/Cassette, new clutch, MoT June '98. Contract maintained, full maintenance records, £19,500.** Tel: 01273 506900 or 504040. 71432/BE

**1980 BEDFORD YMT 500, 53 seater, MoT April 1998, £4,750 ono + VAT.** Tel: 01874 711846. 71398/BE

## BRISTOL

**1982 BRISTOL LHS PLAXTON COACH, 35 seater, air door, MoT January 1998, body good, running gear very good, needs retrim, bargain at £5,500 ono.** Tel: 01384 393339. 71393/BR

## DENNIS

**89 DENNIS JAVELIN PLAXTON 3200, ZF 6 speed gearbox, 53R+C, radio/PA/cassette.** Please contact Scania Bus & Coach UK Ltd for further details on 01909 500822. 87295/DE

**1990 & 1991 DENNIS 245 12m Plaxton Paramounts, 51 recliner seats, carpets, videos, radios, rear sunken toilets, hot and cold water boilers, curtains, good COF's, immaculate, £65,000, £67,000 ono.** Tel: 01483 422110. 71685/DE

**SOUTHERN VECTICS (Isle of Wight)**

**1977/78 BRISTOL VRT III ECW, 74 seat, low height, Gardner engine, various tests. Choice of 5 ..... £4,000 + VAT**  
VEHICLES OWNED BY US FROM NEW

Please contact:

**Chris Squibb, Engineering Manager, 01983 522456 ext 239**

**FAX YOUR COPY OVER NOW ON  
01733 467154**

## DAF

**1988 DAF BERKHOFF luxury double deck, 74 recliners, toilet, tables, bunk, mirrored glass, tested, 11.6 engine and ZF 6 speed splitter, also 89 DAF Algarve. Part exchange welcome.** Tel: Blythswood Motors 0141 221 3165 or 0141 639 6107 eves. 71756/DAF

**BREAKING 1988 DAF SB2300 Duplex 340 body, all parts available.** Tel: 01873 855832; Mobile: 0973 218127. 71677/DAF

**BOVA EUROPA, 1983, 51 retrimmed seats, retrack belts, rear toilet, new air bags and shocks, taxed, tested in daily use, £14,500 ono.** 01837 82299 (Devon). 71655/DAF

**1982 DAF MB200 PLAXTON SUPREME V, 55 seater, 12 months MoT, £12,000.** Tel: 0181 366 4337 or 0958 575154. 71751/DAF

**DAF****DAF M230LT**

**VAN HOOL ALIZEE H**  
28 seater full executive team/corporate coach inc:- centre sunken toilet and continental door. 26 persons, all sat at tables, plus 2 sleeper seats, video with 4x14" screens, CD player and headphone system, double glazing, roller blinds and curtains, fully carpeted interior. Strobo oil fired heating, Honda generator and 240V electrics, full kitchen facility with two fridges, wine coolers, microwave, sink with H&C, drinks boiler, wardrobe and glassware storage cupboards, two convertible beds and extra seats included. Immaculate condition throughout and to be sold with 12 months MoT

**£80,000 ono plus VAT**

Tel: 01942 727985

**EAVESWAY TRAVEL LTD**

Lancashire

71489/DAF

1984

**DAF MB200 VAN  
HOOL ALIZEE**

55 seats or 51 with toilet, seat belts fitted, P/P, good condition, MoT August 1998

**£29,950 ono + VAT**

**JAK Travel, Bradford**

**01274 499088**

71686/DAF

1993

**DAF SB3000  
VAN HOOL**

Air conditioned, 48 recliners, plus courier, curtains, Webasto, continental exit, fully automatic ZF gearbox, good condition, will supply with 12 months MoT

**£98,000 + VAT**

Choice of 2, P/X considered

Tel: 01708 864911

**Frank Harris or Ian Pacey**

71682/DAF

**FORD**

**FORD TRANSIT TOURNEO** and wheelchair/taxi bus, diesel, 8 belted seats and driver, immediate delivery. Also VW diesel, 9 seat, 7 days, double door taxi bus, 3 weeks, part exchange welcome. Tel Blythwood Motors 0141 221 3165 or 0141 639 6107 eves.

71755/FO

**FORD PLAXTON SUPREME**, 1979, V reg, MoT May 98, £1,800 ono. Tel: 01646 683634.

71273/FO

**LEYLAND****FLEETMASTER  
BUS & COACH  
LIMITED**

5 KINGS COURT,  
HARWOOD ROAD,  
HORSHAM RH13 5UR

**SUPPLIERS OF NEW &  
USED BUSES & COACHES**



1984 B LEYLAND TIGER PARAMOUNT 3200  
EXPRESS. 53, TEST 08/98

1994 (L) **LEYLAND DAF 400**, Peugeot engine, power steering, 16 DP seats, 3 point belts, power door, destination gear, taxed, MoT 03/98  
..... £10,000 + VAT ono

1979 (V) **LEYLAND LEOPARD**, Alexander Y body, 53 seats, 24 standees, wide door, destination gear, power steering, taxed, MoT 10/97  
£2,000 + VAT for quick sale

**01631 563244** 71494/LE

**MERCEDES****MERCEDES****1988  
MERCEDES  
811D OPTARE  
STAR RIDER**

29 coach seats with belts, forced air ventilation, MoT April 1998

**£20,000 ono**

Contact: Steve

**01206 824363**

71667/NE



Nobody builds it better!

**Vario**

**EXECUTIVE PULLMAN - 24 seater luxury coach.** Super luxury M2 certified coach seats and diagonal seat belts. Stainless steel floor cage and side impact rails. Large drop-well boot. Power operated coach plug door with moulded aluminium drop step. Moquette luggage racks with individual reading lights. Panoramic plant on tinted windows with full sized coach quadvent. Overhead TV/Video display box. Twin rear saloon heaters, luxury curtains with polished timber cappings and feature panels. Colour keyed bumpers with side skirts and rear valance. Public address system with 8 speaker stereo system. Super luxury coach trimming and feature panels. External graphics and C.O.I.F. Options for wheelchair access if required

**Sprinter**

**EXECUTIVE RANGE - 12-16 seater luxury mini coaches.** Medium and long wheelbase models. Super luxury full sized M2 seating and diagonal seat belts. Front entry with options for lowered step and coach plug door. Side skirts and colour keyed bumpers. Super luxury interior trim with options for TV/Video, air conditioning and luxury curtains with polished timber or moquette trimmed cappings and feature panels. Public address system and 6 speaker stereo system. Panoramic windows with luxury luggage racks. Full sized luxury coach quadvent. External graphics pack and C.O.I.F. Options for wheelchair access if required.

**Vito**

**EUCOCAB & PRIVATE HIRE RANGE - 6-8 seater luxury taxis.** Either traditional black-cab style or super luxury 6-8 seater taxi buses. Fully tested M1 crash tested seating in either cab or luxury people carrier style. Mercedes Benz moulded tinted windows with options for additional sun roof or full air conditioning. Access options for multiple wheelchairs with certified anchorage points. Full Hackney partition on EuroCab models with rotate out seat option and front and rear luggage bays. Over 60 options to your individual requirements.

**MANY MORE VEHICLES IN STOCK**

**SALES HOTLINE**  
**0121 502 2252 (12 lines)**  
**or After Hours 0973 179235**

71766/ME Woden Road South, Wednesbury, West Midlands, WS10 0NQ

**COACH  
INDUSTRY  
AWARDS**

1995  
1996  
1997

**Volvo. Coach of the Year**  
for the third consecutive year.

**B10M**

**Talk to your pre-owned Volvo coach specialist  
for an award winning deal.**

**Kirkby Coach and Bus Ltd**  
**Yeates Coach and Bus Ltd**  
**The Moseley organisation**

**AVE Berkhof**  
**Salvador Caetano (UK) Ltd**

Sheffield	01909 551166
Loughborough	01509 217777
Airdrie	01236 750501
Pontefract	01977 609000
Taunton	01823 324926
Bracknell	01344 861787
Coalville	01530 263333

**VOLVO**

## MERCEDES

# HOLLOWAY COMMERCIALS



### BRAND NEW MERCEDES VITO DIESEL

7-8 seat luxury people carriers, luxury interiors, luggage room, twin side loading doors, stereo, ready August  
2 only £18,995 from £69 p/w

+VAT. Special Finance deals from 3.9% flat. 7142/ME

OPENING TIMES Monday-Friday 9am-7pm, Saturday 8am-4pm, Sunday 10am-2pm

BUY • FINANCE • LEASE PURCHASE •

WALSALL ROAD • WILLENHALL • WEST MIDLANDS • WV13 2EF. Open 7 days

Junction 10 M6

01902 636661, (0973) 510761

E-mail:

Fax: (01902) 609476

holloway.commercials@virgin.net

**MERCEDES SERVICE BUSES AVAILABLE NOW**, Varios manual and auto with Telma, 33 and 29 seats and Plaxton 29 on 810 with 97 Diptac floor and step height, air suspension. **ALSO COACHES** from 37 seat 814L to 33 seat, 29 seats, 24 seats, 16 seats, all for immediate delivery. Part exchange welcome. Tel Blythswood Motors 0141 221 3165 or 0141 639 6107 eves.

71758/ME

1987 MERCEDES 609D, Reeve Burgess, 20 seats, 7 standees, power door, owned by us from new, MoT 01/09/98, £8,500 + VAT. Tel: 01923 225412 or 0468 765977. 71487/ME

**MERCEDES COACHES and service buses, required for cash. Immediate settlement, distance no problem.** Tel: Blythswood Motors 0141 221 3165 or 0141 639 6107 eves. 71757/ME

## MAN

### Heavy Duty Parts Ltd MAN SR280

1981, PP, 48 reclining seats, servery, toilet compartment, courier seat, new MoT, August 1998.

Tel: 01427 881109

71224/MAN

## NEOPLAN

### 1994 NEOPLAN SKYLINER

Air conditioned 70 seatbelted recliners, saloon toilet, twin water boilers and fridge, 5 screen video system, Webasto, large luggage locker, tow bar, MAN 2866 LXOH engine and 8 speed ZF gearbox. This vehicle has been owned and operated since new on mixed work and has not been a shuttle

£185,000 + VAT

P/X CONSIDERED

Tel: 01708 864911

Frank Harris or Ian Pacey

7181/NE

### 1988 MERCEDES V10 NEOPLAN SKYLINER

75 seats, full recent retrim, September 1998 MoT

£60,000

Contact:

Mr Gibbs

01279 681155

71484/NE

### HEAVY DUTY PARTS LTD NEOPLAN SKYLINER

1982, PP, 73 reclining seats, toilet, servery, recent V10, MoT November 1997

Tel: 01427 881109

71222/NE

## MINIS & MIDIS

### FOR SALE

Various

### SHERPAS TOYOTA OPTIMO

New engine

£13,000 + VAT

### TOYOTA CAETANO

F reg, 19 seater, new engine, new test

£15,000

Offers invited

Tel: 0181 459 2595

71450/MM

### 2 FREEWAY TRI-AXLE DIESEL COMMUNITY BUSES WITH CHAIR LIFTS

Both need MoT's and one needs exchange gearbox.

Ex-local authority.

£4,000 and £3,000 EACH OR £6,000 FOR THE PAIR PLUS VAT

TEL: (01203) 350930  
after 5pm

71705/MM

E REG DODGE S56 MK II, Alexander bodied, 23 seater service buses, Perkins Phaser, 4 cylinder turbo diesel engine, also power steering, power doors, very tidy, MoT, choice from £3,500. 01277 221463 (Essex). 71277/2MM

G MERCEDES 408D, 16-seater, front entry Minicoach, superb condition, lux trim. Finance available. £8,995 + VAT. JAG, 0121 502 2252. 67503/MB

NEOPLAN CITYLINER, 51 recliners, full executive, £26,000 ono, part exchange considered. Tel: 0131 663 7918. 71231/NE

38 COACH AND BUS WEEK ending 4 September 1997

# Houston Ramm

NOW IN STOCK



1988 E Renault S56 Mark II Reeve Burgess Beaver 25-seat buses, Perkins 4-litre 4-cylinder Phaser engines, automatic gearboxes, very clean vehicles, available for £4,995 each fully prepared or at much lower prices with long current MoT's - phone for availability and MoT expiry dates

### JUST ARRIVED THIS WEEK

1988 E Iveco 49.10 Dormobile Routemaker 25-seat buses, 5-speed manual gear-boxes, very attractive red/grey striped moquette interior, all with long MoT's and available either fully prepared or direct from service - choice of several, phone for availability and prices.

### COACH-SEATED VEHICLES

1990 H Volkswagen Transporter turbodiesel 11-seat coach, Devon conversion, retrimmed interior, resprayed metallic blue/silver, outstanding appearance, one owner from new, long MoT, drives exceptionally well, £3,995

1989 F Renault S56 Mark II East Lancs 21-seat coach, Perkins 4-cylinder turbo, automatic gearbox, disc brakes, retarder, price includes retrim in your choice of moquette as well as our usual preparation package, one only, £6,995

1987 D and E Renault S56 Mark I 19/21 seat coaches, Alexander AM type alloy bodywork, automatic gearboxes, power doors, beige/orange moquette, saloon heaters, good condition, ideal dual-purpose vehicles, just four left, £4,295 to £4,495

1986 C Mercedes 508D 12/14/16-seat coach with Ratcliff tail-lift and provision for up to 4 wheelchairs, attractive grey chevron moquette seats, price includes our full preparation package plus lower body repanel and respay in our livery, £5,995.

### LOW-PRICE LIMOUSINES - JUST THREE NOW LEFT

1984/5 (A/B/C) Ford Dorchester Mark VI limousines, 2.8 injection with automatic gearbox, black exteriors with matching interior, low mileages of 50,000 to 90,000 excellent vehicles prepared to full retail standards including new MoT, £3,995 - choice of 3 only - the rest all sold last week!

### BUS SEATED VEHICLES AVAILABLE

1989 G Renault S56 Mark II Northern Counties 25-seater, auto, one only, £6,495

1989 F Ford Transit 8/11-seat non-psv petrol, new MoT, very tidy, £2,495

1988 (E/F) Iveco 49.10 TurboDaily 21-seaters, manual, choice from £4,495

1987 E Iveco 49.10 Robin Hood 25-seaters, manual or auto, choice of three, £5,295 each

1987 (D) MCW MetroRider 23-seaters, Cummins or Perkins, choice of 4, £6,995 each

1987 D Iveco 49.10 Robin Hood 19/21 seaters, manual, wide choice, £3,995

1986 C Mercedes 608D Reeve Burgess/PMT 20-seaters, repanned, 2 left, £5,495

All the above prices include our full preparation package, comprising a new PCV MoT, full mechanical inspection and report with defects rectified, and all necessary body repairs and repanning. Trade-ins are welcomed, and we can offer finance for any vehicle in stock, subject to status. Big reductions for vehicles sold prior to preparation!

### DUE IN SHORTLY

1987 D Freight Rover Carlyle Mark I 20-seat buses with Ford DI engine and Ford MT75 5-speed gearboxes, choice of two

1987 D Freight Rover Carlyle Mark II 16-seat coach with large rear luggage area, 3-point belts and power door, one only

1988 E Ford Transit DJ diesel 14-seat minibus, van conversion

### THIS WEEK'S DRIVE-AWAY BARGAINS

1989 F Talbot Pullman 21-seat bus, 7 standees, MoT 20/04/97, clean and tidy with attractive blue interior and whit exterior, 5-speed manual, recent gearbox/diff unit, one only £3,695

1980 V Bedford PJK Plaxton Supreme IV 29-seat coach, power door, MoT 30/08/97 unlettered white exterior, very clean and tidy for year, £1,995

### EASY TO FIND - EASY TO VIEW - EASY TO BUY

Our 20,000 square foot workshops incorporate mechanical, body and paintshop facilities, so that any vehicle can be prepared to your specification, using our own staff and facilities. Our newly completed outdoor display area can house up to 50 extra vehicles. We can include seat-belts, signwriting and other finishing work in an agreed financed package, using some of the largest and most reputable finance companies in the UK. Phone us now for expert and honest advice!

We are easy to find, just 3 minutes from Junction 20 of the M62, North of Manchester. Phone us for faxed direction sheet, vehicle description sheets or photos! We are open all day Monday to Saturday, with viewing on Sundays by prior arrangement.

**Sales Hotline:  
Rochdale (01706) 750570**  
*including evenings and weekends*

71495/MB

# HOLLOWAY

COMMERCIALS

Out of respect  
for Lady Diana  
we will be  
closed all day  
on Saturday 6th  
September

ALL THE FOLLOWING VEHICLES ARE IN STOCK NOW



J 92

**MERCEDES 609D**

21 seat luxury minicoach, 1 owner, front entry, high back seats, curtains, boot, superb vehicle

£24,995 + VAT

Lease/Buy from £107 pw



F 89

**LDV 20 SEAT SERVICE BUS**

Isuzu diesel engine, power door, COIF, very clean

£3,995 + VAT



1990 G reg

**TOYOTA OPTIMO**

18 seat minicoach, 6 cylinder turbo, drinks, excellent condition

£14,995 + VAT

Lease/Buy from £71 pw



K reg 92

**TRANSIT DIESEL**

12 seat high roof luxury minibus, high back moquette seats, finished in white, excellent condition

£2,995 + VAT

Lease/Buy from £45 pw



K reg

**MERCEDES 711D**

Turbo, extra long wheelbase, 18 seat executive minicoach, lowered entry step, high back coach seats, side skirts, outstanding example of this popular vehicle

£26,995 + VAT

Lease/Buy from £109 pw



N 96

**LDV CONVOY**

16 seat hi top, factory spec, choice of 2, under 10,000 miles, factory warranty, mint condition

£16,995 + VAT

Lease/Buy from £75 pw



N 95 LDV 400 DIESEL

Luxury 16 seat Mini-coach. Brand new conversions. Lowered front entry step, high back moquette seats with 4-point inertia reel belts, luggage racks, roof vent, tinted panoramic metal framed windows, steel box, re-inforced side frames, 6-speaker stereo, full COIF.

£16,995 + VAT or finance from £75 pw

ALWAYS AVAILABLE READY TO GO



G reg

**TALBOT FREEWAY DIESEL**

22 seat, power door, high back moquette seats, 49,000 miles only. Superb condition

£8,995 + VAT

Lease/Buy from £47 pw



E 88

**MERCEDES 507**

10 seat access bus, 10 highback seats, tail lift, wheelchair tracking, lowered front entry step, very good condition

£10,995 + VAT

Buy from £55 pw



M Reg

**LDV 400**

Diesel 16 seater, power steering, high back seats, 3 point lap diagonal belts, 43,000 miles, outstanding condition, C.O.I.F. Choice of 3

£12,995 + VAT

Lease/Buy from £63pw



92 J reg

**TOYOTA OPTIMO II**

18 seat luxury coach, 90,000 miles only, high ratio diff, mint condition

£29,995 + VAT

Lease/Buy from £121 pw

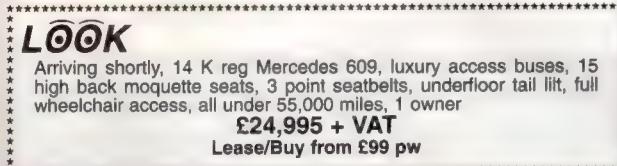


N 96 LDV CONVOY

16 hi-back seats, 3 point seat belts, mint condition, power steering, full C.O.I.F., choice of 3.

£16,995+VAT

Lease/Buy from £70 pw

**LOOK**

Arriving shortly, 14 K reg Mercedes 609, luxury access buses, 15 high back moquette seats, 3 point seatbelts, underfloor tail lift, full wheelchair access, all under 55,000 miles, 1 owner

£24,995 + VAT

Lease/Buy from £99 pw



M 95

**TRANSIT 190 DIESEL**

14 seat minibus, advanced conversion, high back seats, COIF, low mileage, choice of 4, excellent condition

£13,995 + VAT

Lease/Buy from £71 pw



F reg

**MERCEDES 507D**

15 seat luxury minicoach, front entry, high back seats, lap and diagonal seatbelts, exceptional condition

£13,995 + VAT

Lease/Buy from £71 pw

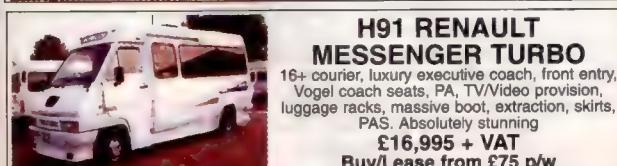


D reg

**OPTARE CITYPACER**

25 seat auto, full recon engine, velour seats, power door, good condition

£5,995 + VAT

**H91 RENAULT MESSENGER TURBO**

16+ courier, luxury executive coach, front entry, Vogel coach seats, PA, TV/Video provision, luggage racks, massive boot, extraction, skirts, PAS. Absolutely stunning

£16,995 + VAT

Buy/Lease from £75 p/w



K 93

**MERCEDES 814 TURBO**

21 seater, front entry, luggage racks, P.A.S., skirts, outstanding example of this much sought after vehicle

£29,995+ VAT

Lease/Buy from £118 pw

OPENING TIMES Monday-Friday 9am-7pm, Saturday 8am-4pm, Sunday 10am-2pm.

**BUY • FINANCE • LEASE PURCHASE •**

**WALSALL ROAD • WILLENHALL •**

Junction 10 M6  
FAX:(01902) 609476

Junction 10 M6

E-mail  
holloway.commercials@virgin.net



**(01902) 636661  
(0973) 510761**

CBW CLASSIFIED - THE WEEKLY THAT WORKS

ALL  
FINANCE  
OPTIONS

ALL  
SHOWROOM  
CONDITION

Q  
QUALITY  
ASSURED

DEPOSITS  
FROM  
10%

ALL VEHICLES  
SERVICED, WITH  
PRE-DELIVERY  
INSPECTION

VAT  
APPLICABLE  
UNLESS  
OTHERWISE  
STATED

PART EXCHANGE  
WELCOME  
EXISTING  
FINANCE  
SETTLED

FINANCE  
OPTIONS  
KEEP YOUR  
CASH IN YOUR  
BUSINESS

AA  
AUDITED

MANY  
OTHER  
VEHICLES  
IN BUILD



**Leyland DAF Convoy, H/Roof, PAS, Diesel, LUX H/Spec, Minicoach**

16 high back seats on tracking, soft trim, 3 point Inertia belts all round, tinted windows, parcel racks, quad vent, rear saloon heater, lowered entrance step, radio cassette + 8 speakers, 4 interior lights with dim facility.

M reg 400 High-roof Minicoaches, very high-spec, front entry TURBO's with M2 seats and low mileage. From £55 per week

N reg CONVOY Factory Minibuses, low mileage. From £55 per week

**2X  
6X**



**CHATFIELDS  
OF MANCHESTER**

*Call Mike Taylor*

0161 273 7351 (day) 0378 633 561 (eve/wkd)

71492/MM



**CRYSTALS**  
MIDI COACH SALES LTD

UNREGISTERED LDV 400 HI-LINE 2.5 diesel, dark blue exterior, 15 seats plus driver, Monaco seats covered in Ambia, corner grab handles, under-floor tail-lift, bi-fold power door ..... £25,600  
**P514 FDB. LDV 400.** Turbo diesel, white exterior, 16 high back seats covered in Graffiti moquette, 3 point seat belts, drop step, side skirts, luggage racks, wheel trims, power steering, tinted, COIF ... £19,950  
**G598 JOL. LDV 400.** Diesel, white exterior, 16 high back seats, seat belts, 1st reg 05.90 ..... £6,950

**Mick Morgan**  
Dartford (01322) 228538

**David McKinless**  
Doncaster (01302) 328888

Please phone for current stock list covering approximately 20 minicoaches

**CONCEPT COACHCRAFT**

**NEW MERCEDES VARIO 614,** 24 hi-back seats, 3 point belts, soft trim, boxed for TV and Video, large drop boot £39,995 + VAT + Road Fund Licence

**NEW MERCEDES VARIO 512D,** 20 hi-back seats, 3 point belts, full soft trim, hi-spec £33,950 + VAT + Road Fund Licence

Also full Sprinter Range in stock from £21,995 + VAT

**For immediate delivery**

**Tel: 0161 406 9322 (Daytime)  
0161 456 9747 (evenings and weekends)**

71497/MM

**B & D HOLT**



1988 RENAULT DODGE S56, Plaxton Beaver style, full re-painted, nice clean soft trim, tested ready for work ..... £4,950  
**H reg LEYLAND DAF 400 SERIES,** 16 seater with wheelchair lift, tested, nice and clean ..... £6,750  
**J reg RENAULT MASTER,** 8/9 seater, wheelchair facilities ..... £5,250  
**H reg IVECO ACCESS BUS,** hideaway tail-lift, tracking, seatbelts ..... £9,500  
**G reg OMNI,** 7 seater, wheelchair accessible, tested ..... £3,950  
**F reg RENAULT MASTER,** 15 seat minicoach, lap belts, tested ..... £3,500

You can have any of these vehicles painted in a base colour

All vehicles checked before delivery

**LEASE/FINANCE AVAILABLE. PX. WE BUY FLEETS**

**Tel: 01204 525835**

71764/MM



**WESTERN COMMERCIAL**

**NEW VARIO VAN CONVERSION COMING SHORTLY  
NEW STOCK**

814D MERCEDES VARIO PLAXTON, 33 seat, air suspension.  
**810 MERCEDES PLAXTON,** 29 seat service bus, air suspension, 1 week.

711 MERCEDES, 29 seats, coachbuilt, power door, seat belts.  
**614 MERCEDES VARIO,** 24 seats, power door, coach spec., luxury, 1 week.

**USED**

1995 (N) 711 MERCEDES, 25 coach seats  
 1995 (M) FORD TRANSIT, 15 seat, seatbelts, PSV.  
 1994 (L) FORD TRANSIT, 15 seat + driver. Non PSV.  
 1991 (H) MERCEDES 410D, 15 seats

71496/MM

**BRIDGE STREET, NEWBRIDGE, NR EDINBURGH  
CONTACT JOHN LEITCH on 0131 333 2001  
or EVENINGS 01357 521888**

**CONNAUGHT P.S.V.**

Dealer for Autobus

**SUPPLIER OF THE NOUVELLE EXECUTIF 1995/96 MIDICOACH OF THE YEAR**

**IMMEDIATE DELIVERY**

MERCEDES 814 VARIO NOUVELLE 29 seat + courier

MERCEDES 814D VARIO VAN, 24 seats and courier and boot

MERCEDES SPRINTER, 16 seats

**EARLY DELIVERY**

LEYLAND DAF, 16 seats

**USED VEHICLES**

1996 (N) FORD TRANSIT TORNEO, 8 seater

1994 L MERCEDES 410D, 16 seater

1991 J REG LEYLAND DAF, 16 seater with seatbelts

1989 G REG MERCEDES 609D, 26 seater

**AUTOBUS**

Telephone Steve Peach Tel: (01302) 770863/(0836) 551020

Fax: (01302) 771666

Part exchange available on all new vehicles. Finance arranged subject to status

70875/MM

MINIS &amp; MIDIS

SCANIA

# ERRINGTONS SUMMER SALE OF TOYOTA OPTIMO II COACHES!

WE INVITE YOU TO COMPARE OUR VEHICLES AND PRICES - WE DON'T  
THINK YOU WILL BE DISAPPOINTED

1991 Toyota Optimo II GL, 18 reclining seats plus courier, large boot, radio/PA, full carpet, one prestigious owner from new, MoT 1998, last one  
1991 Toyota Optimo II GL, 21 seats plus courier, fitted lap belts and radio, MoT Sept 97

New Toyota Optimo IV, 21 seater, immediate delivery  
Evington, Leicester LE5 6DQ. Tel: (0116) 273 0421 Fax: (0116) 273 9372  
TOYOTA PARTS AND SERVICE  
Contact Bryn Taylor (0116) 259 2131

70894/MM



## 1986 CAETANO OPTIMO GL

19 seats plus courier with radio/PA/cassette, forced air ventilation, tinted windows, red moquette interior, curtains, reading lights, power door. Well maintained coach with 12 months MoT. Ideal town/hotel/airport and theatre transport.

£7,750 + VAT

Tel: 0181 642 8196. Fax: 0181 286 4800  
(Sutton, Surrey)

F Reg FREIGHT ROVER SHERPA, Carlyle Mark 2 body, 20 seats, choice of 2, MoTs May/Aug 98 £2500 each

E Reg SHERPA, PMT body, transit conversion, 20 seats, choice of 2, MoTs Apr/May 98 £2500 each

D Reg DODGE, Reeves Burgess body, 20/22 seats, choice of 4, MoTs April/May 98 £1500-£2000 each

D Reg DODGE, Alexander body, 25 seats, MoT July 98 £2950

Tel: 0121 500 6099

## 1996 LDV "CONVOY"

17 seat factory minibus, turbo diesel, high top, LWB, in white, only 7,000 miles each

IMMACULATE, ONLY 3 LEFT

£15,950 + VAT

Tel: JAYCAS MINIBUS SALES  
01772 321491/315495

71704/MM

FORD TRANSIT DIESEL, 1992, LWB, front entry, 12 seater, lap and diagonal seat belts, MoT March, very good condition, £6,750 + VAT. Tel: 0181 660 3599.

71654/MM

## SERVICE BUS

Owing to fleet up-date we have the following vehicles for sale

VOLVO/DUPLE SERVICE BUS, 55 seats + standees, auto gearbox, "D" reg, choice of 3

£33,500 + VAT each

SCANIA/JONCKHEERE, 47 seats, twin door, "C" reg.. £19,950 + VAT

DODGE 50, Reeve Burgess, 25 seats..... £1,750 + VAT

Contact Bob Dunn

0115 916 9000

71499/SB

DENNIS PLAXTON POINTER, ultra low floor, 41 + standees + wheelchair ramp if required. Immediate delivery. Part ex welcome. Tel: Blythswood Motors 0141 221 3165 or 0141 639 6107 eves.

71759/SB

## 1994 TOYOTA OPTIMO

21 + courier, owned since new, curtains, centre carpet, towbar, choice of 2 from

£26,000 + VAT

Tel 01708 864911

Frank Harris or Ian Pacey

71680/MM

## SETRA

### E reg SETRA S215HD

PP, 49 reclining seats plus courier, toilet, TV & video, coffee machine, drivers bunk, carpets & curtains, all usual Setra refinements, recently refurbished interior and exterior, immaculate condition

£62,500 + VAT

Tel: Day 01708 868899

Eve: 01245 451452

7122/SET

**FAX YOUR COPY  
OVER NOW ON  
01733  
467154**

1989 TALBOT EXPRESS, 20 seater, 6 standee, coach seats, fully carpeted, taxed and tested, excellent condition, £6,000 + VAT ono, purpose built trailer if required. Tel: 01626 63170.

71750/MM

88-93 TALBOT TRIAXLES, 18-22 seat plus standees, some with coach seats, offers. Tel Blythswood Motors 0141 221 3165 or 0141 639 6107 evenings.

71754/MB

LEYLAND DAF, 1987, 20 seats, 12 months MoT, electric passenger door, extra heating, 2.5 diesel, good condition, £2,250 + VAT ono. Contact Johnsons Coach Travel - 01564 794794.

71221/MM

## AVAILABLE FOR IMMEDIATE DELIVERY

SCANIA L94 IRIZAR INTERCENTURY, 55 recliners and air conditioning

NEW SCANIA K113 CRB VAN HOOGL ALIZEE, 57 seats

49 recliners + toilet with or without air con

NEW SCANIA K113 CRB IRIZAR CENTURY 3.5, 49 recliners + air con + drivers bunk + TV/Video

NEW SCANIA K113 TRB IRIZAR CENTURY 3.7 (3 AXLE), 51 recliners + Air con + fridge + TV/Video etc

NEW SCANIA L113 CRL WRIGHTS ACCESS

ULTRA LOW - LOW FLOOR SERVICE BUS, 47 seats

TELEPHONE: 0131-333 2362

FAX: 0131-335 3158

Reliable Vehicles Limited

SCANIA SCOTTISH DISTRIBUTORS

71305/SC



## April 1996 SCANIA IRIZAR CENTURY

49 R, air con, 2 monitors, blinds, fridge, toilet, servery, Webasto, extended warranty, plus many extras

**EPOA**

PART EXCHANGE CONSIDERED

Tel: Acorndata Ltd  
0121 748 5767 + Fax

71495/SC

## SCANIA 112 3500 PLAXTON PARAMOUNT

1984, Exec, 49 seater, toilet, TV, new radio and PA, carpets and curtains, full MoT

£28,500 + VAT

Tel: 0181 270 3219

Mobile: 0370 947858

71271/SC

## TOYOTA

### ILL HEALTH FORCES SALE

## 1985 TOYOTA OPTIMO

21-seater

£6,600 ono (No VAT)

Tel 01751 477608

71274/TG

1994 (L) LDV 400, high top, luxury 16 seater, seatbelts, tables, luggage rack, stereo, mint condition..... £12,995 + VAT

1989 (G) MERCEDES 508D, luxury 22 seater, seatbelts, tables, luggage racks, power door..... £13,995 + VAT

1986 (D) MERCEDES 301D, 12 seater, finished in white, excellent condition..... £5,995 + VAT

ALL VEHICLES SOLD  
WITH FULL MOT

Call Paul on 0151 475 2359

Mobile: 0831 313740

71371/NSM

## DUE TO FLEET REPLACEMENT PRINCESS SUMMERBEE COACHES SOUTHAMPTON

have the following vehicles for sale

### NEOPLAN SKYLINER

C reg, 75 retrimmed seats (grey graphit), new style front, toilet, video, drinks, only 80,000kms since major overhaul, inc new ZF 6 speed gearbox.

MoT 1/9/98

£39,500

### VANHOOL T815

1984, 49 re-trimmed seats, toilet, video, drinks, fridge, Webasto, drivers bunk, '92 one piece front screen, excellent example of this modern touring coach.

MoT Feb '98

Bargain at only £38,500

FOR FURTHER INFORMATION  
CONTACT PETE BROWN  
Tel: 01703 472150/472116

71170/NSM

## ANDREW'S

ANDREW'S OF TIDESWELL LTD.,  
Anchor Garage, Tideswell, Buxton,  
Derbyshire SK17 8RB

1979 FORD PLAXTON, 53 seater, MoT 21/3/98, tax 31/3/98 ..... £2,500

1982 FORD PLAXTON, 53 seater, MoT 26/4/98, tax 30/4/98 tinted glass ..... £4,000

1987 MERCEDES 609, 24 seater, Reeve Burgess, with electric door, MoT 1/2/98, taxed ..... £12,500

1986 FORD TRANSIT, 20 seater, Carlyle body, MoT 15/2/98, taxed 30/6/98 ..... £1,600

1986 MERCEDES 307, 22 seater, Reeve Burgess, MoT 1/3/98, tax 31/5/98 ..... £3,000

**SOLD**

**SOLD**

Tel: 01298 871222

Your Local Family  
Coach & Tour  
Operator  
71230/VSM

71230/VSM

## HIGHFIELD COACHES

01942 243672

M REG 16 seater LDV, low mileage, S/L/D, low roof ..... £10,500

F REG 2.5 Di TRANSIT DORMOBILE, 16 seater, power door, 5 speed box ..... £7,000

F REG 2.5 Di TRANSIT DORMOBILE, 16 seater, slam door .. £6,000

W REG BEDFORD YNT, 11m 53 seater, service door ..... £7,000

OFFERS INVITED + VAT

ALL VEHICLES TAXED, TESTED AND  
BELTED

71268/NSM

# Free Classified Advertising

**...that's right...Free!!!**

We would like to pay back your loyalty to CBW by offering free advertising on a points based system, in other words the more advertising you do, the more points we will give you, the more points you get, the more free advertising we will give you.

Every time you book an advert in the classified section, the sales team will automatically convert the value of the advert into points, and a record will be kept. Whenever you call in, we can instantly tell you how many points you have earned and what free advertising you are entitled to.

Below are the points you will receive for £'s spent on classified advertising:

## Spend

up to £35  
up to £100  
over £100

## Receive

1 point  
2 points  
3 points

Once your points start to build up, you can trade them in for free advertising.

Here's what your points will get you:

**Lineage**  
**Highlighted Lineage**  
4 x 1 box  
6 x 2 box  
13 x 2 (quarter)  
13 x 4 (half)

5 points  
7 points  
12 points  
30 points  
75 points  
100 points

If you want a size that is not listed above, your salesperson will tell you how many points you need to submit.

We look forward to doing business with you.

**CBW** Constantly bringing you... **CBW** **CBW**  
...the best deals

## VEHICLES SALES MISCELLANEOUS

### Blythswood Motors Ltd

1175 ARGYLE STREET, GLASGOW

All Mercedes 2 years warranty or 200,000 kilometres Choice of coach builders

#### NEW SERVICE BUSES

**NEW MERCEDES VARIO PLAXTON**, 33 + standees, 97 Diptac step and floor. Air suspension. 7 days.

**NEW MERCEDES VARIO PLAXTON**, 29 + standees, air suspension, 97 Diptac, low step and floor. 7 days.

**NEW MERCEDES 810 PLAXTON**, 33 service or semi coaches, 12 standees, Diptac, air suspension, manual or auto and Telma. Stock.

**NEW MERCEDES VARIO** Alexander service, latest body, all air and Telma. 3 weeks

**NEW PLAXTON POINTER ULTRA**, low floor, up to 61 passenger with or without wheelchair facility, ie 39 seated + 22 standees. Immediate delivery

#### NEW MERCEDES COACHES

**NEW MERCEDES 814L**, coach spec 37 seats air sus, p/door, large boot. Stock.

**NEW MERCEDES VARIO**, extended coach built, luxury coach spec, 33, power swivel door and large boot, forced air, curtains. 3 weeks.

**NEW MERCEDES 814D PLAXTON**, 32 luxury, 6 speed, forced air, reading lights, p/door, side lockers, curtains. Stock.

**NEW MERCEDES 711**, Turbo, coach built, 29 seats, p/door, large boot, forced air. Stock.

**NEW MERC VARIO 614**, Luxury 24 large boot. P/door. 7 days.

**NEW 711 Turbo**, large boot, full coach spec. 24 seat. Luxury, boot, P swivel door. Stock.

**NEW MERC 611 TURBO**, as above, p/door. Stock.

**MERC SPRINTER 412 Lux Turbo**, 10 days. 16 + lug.

**MERC SPRINTER 412** 16 wheelchair. 7 days.

**NEW MERC 410**, 16 luxury plus wheelchair option. Stock.

**NEW TRANSIT** 16 high roof front entry. 7 days.

**NEW FORD TOURNEO**, 9 seat, diesel. Stock.

**NEW TRANSIT** 16 w/cab taxi bus. Stock.

**NEW DAF**, Convoy, 16 PSV, coach spec. Turbo.

**NEW DAF**, 16 hi roof, Convoy, Turbo. Stock.

**NEW VW**, 9 seat diesel Taxibus. 7 days.

**NEW VW** Taxibus, double door. 10 days.

#### WHEELCHAIR PSV IN STOCK

**LEYLAND DAF CONVOY**, turbo and non turbo, 5 chairs, 16 lux. Stock.

**NEW TRANSIT**, 16 or 18 w/chairs, Tailift. 7 days.

**NEW MERC 412 Sprinter**, 16/5 w/chairs. Tailift. Stock.

**NEW MERC VARIO** 24 coach seat, mobility or 6 w/chairs. Stock.

#### ALL OPEN TO REASONABLE OFFERS

**95 MERC 410** 16 PSV, tested.

**95 NOV. MERC 814**, 33 coach spec, low mileage.

**94 MERC 811** p/door, 33 + 12 service bus.

**94 MERC 709**, 245 wheelchair chairs.

**94 LEYLAND DAF**, 20 seat, service, p/door.

**94 B10 PREMIER**, D/glazed, fridge, coffee, 49 + toilet.

**93/91 TALBOT TRI-AXLE**, 22 + standees.

**92 MERC 711 TURBO**, 18 luxury + TV etc.

**90 TRANSIT LWB**, Petrol, 12 seats.

**90 TRANSIT**, 15 PSV diesel. Tested.

**90 TRANSIT**, LWB 12 seat diesel PSV.

**89 SANOS** exec (Merc), 49 + toilet, TV.

**89 DAF**, Algarve exec 11.6, toilet, TV.

**89 VOLVO VAN HOOGL SUPER HIGH**, 49, toilet, TV, fridge, coffee machine.

**88 DAF BERKHOF SSR 3000**, 75 seat exec d/deck, toilet, monitors, good trim, ready to work, tested.

**89 MERC 609**, 19 seat coach.

**89 DUPLEX 426 DAF**, ZF 7 speed, 55 recliners.

**88/89 TALBOT**, triaxles, 22+ standees.

**88 MERC**, 21 coach spec.

**88 F/ROVER**, 20 seats, Carley body.

**88 MERC 814 (6 cyl)** 29 coach seats.

**88 TRANSIT** 14 diesel, PSV, tested.

**88 FREIGHT ROVER**, 16 diesel, PSV coach.

**88 TRANSIT**, 12, Petrol.

**88 TRANSIT**, 14 diesel, PSV.

**87 MERC**, 19 coach spec.

**87 TRANSIT** 16 + standees, new shape, power door.

**87 MCW METRORIDER**, Perkins, 23 + 6.

**87 MERC 814**, 29 seats, new test.

**87 RENAULT DODGE**, service bus, 25+ standees.

**86 B10 ALGARVE** retrimmed 49/53 Exec

**86 VOLVO B9**, 33 coach seats and standees and boot.

**86 RENAULT DODGE**, 20 service, auto

**86 R/DODGE**, 25 seat, 5 speed

**85 DOODGE PERKINS**, 39 seat, 5 speed, manual, power door

**86 VOLVO B9**, Plaxton 33 coach seat + boot and standees. Autobox

**85 SETRA**, exec, 49, toilet, TV.

**84 B10 VOLVO BERKHOF**, executive, TV, retrimmed.

**84 DAF JONCKHEERE**, 49 + toilet, retrimmed.

**83 DODGE R BURGESS**, diesel, auto, 17 f/r.

**82 BEDFORD**, 35 seat, 8.5 metres.

**82 DENNIS**, V8 auto Alexander Service Bus

**81/82 LEYLAND DOUBLE DECK**, 75 seat, East Lancs, SA, tested and tyres

**80 BEDFORD PLAXTON**, 31 recliners, tested

**78 LEOPARD Duplex**, express doors

**78 LEOPARD EXPRESS Duplex**, 53

**77 FORD 53 DUPLEX**, 1970, tested

**75 AEC ZF**, retrimmed throughout, 53

**WANTED FOR CASH - MINIBUSES & MIDIBUSES - ALL MAKES & SIZES. ALSO MODERN COACHES.**

**IMMEDIATE PAYMENT.**

Tel: 0141 221 0411 639 6107 Eves.

Fax: 0141 221 3172

Open 6 days (Saturday 9-4)

71491/VSM

**MARTINS**  
of Cheshire



1977-79 DAIMLER FLEETLINE

Gardner engine, single entrance, 76 seats, new MoT, choice. Some painted in white. Ideal for school contracts.



1986 MERCEDES 608D

Reeve Burgess bodywork, 20 seats + standees, power door, good MoT, 1 remaining



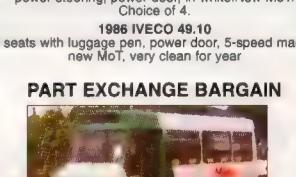
1987 MERCEDES 609D

Robin Hood body, 20 seats, 6 standees, power door, power steering, painted in white, new MoT, choice of 4.



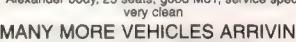
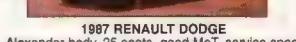
1987/88 MCW METRORIDER

23 seats + standees, Cummins engine, Allison auto, power steering, power door, in white, new MoT, choice of 4.



1986 IVECO 49.10

19 seats with luggage pen, power door, 5-speed manual, new MoT, very clean for year



1987 RENAULT DODGE

Alexander body, 25 seats, good MoT, service spec, very clean

MANY MORE VEHICLES ARRIVING

Tel: 01606 853298

71381/VSM

### RENAULT MASTER

12 seater + ramp, 1991, MoT 7/98  
£6,000

### 2 FREIGHT ROVERS

16 seaters, Dormobile conversion, power doors, one with new test, other tested till 7/98

£2,500 each + VAT

Tel: 01269 844399 or  
01269 841312

**FAX YOUR COPY  
OVER NOW ON**

**01733  
467154**

# VEHICLES SALES MISCELLANEOUS

## **1996 BOVA FUTURA FHD**

49 reclining seats, centre sunken toilet, continental door, air conditioning, drivers bunk. Interior -grey/multi; Exterior - silver. MOT April 1998.

## **1995 SCANIA IRIZAR CENTURY**

49 reclining seats, air conditioning, toilet, continental door, video & monitor, fridge, water boiler. Interior -autumn tint; Exterior - red/orange. MOT May 1998.

## **1994 BOVA FUTURA FHD**

51/55 reclining seats, demountable toilet, continental door, driver's bunk.. Interior -grey; Exterior - white. MOT January 1998.

## **1993 BOVA FUTURA FHD**

49/53 reclining seats, centre sunken toilet, continental door, water boiler, fridge, wired for video/monitor.. Interior -autumn tint; Exterior - white. MOT January 1998.

## **1992 VOLVO B10M VAN HOOL ALIZEE D/H**

48 reclining seats, rear floor mounted toilet, servry with fridge, water boiler. Interior - blue/grey; Exterior - white/yellow/blue. MOT December 1997

## **1992 DENNIS JAVELIN 9.5MTR BERKHOFF EXCELLENCE 1000**

36 reclining seats, toilet, servry with water boiler & fridge. Interior - grey; Exterior - white/yellow. MOT February 1998.

## **1990 DAF SB2300 JONCKHEERE DEAUVILLE**

51 reclining seats, centre sunken toilet, continental door, water boiler, wired for video/monitor. Interior - grey/maroon; Exterior - white. MOT March 1998.

## **1989 DAF SB3000 CAETANO ALGARVE**

53 reclining seats. Interior -autumn tint; Exterior - red/white/blue. MOT June 1998

## **1988 CHARISMA**

49 reclining seats, centre sunken toilet, continental door, double glazed side windows, air conditioning. Interior -grey/red; Exterior -white. MOT July 1998

## **1988 VOLVO B10M PLAXTON 4000**

65 reclining seats, toilet, water boiler, wired for video/monitor, TELMA retarder, Interior -autumn tint; Exterior -white. MOT March 1998

## **1987 BEDFORD YNV DUPLE 320**

53 reclining seats, power door. Interior -autumn tint; Exterior -white/red. MOT April 1998

## **1987 VOLVO B10M PLAXTON 3500**

53 reclining seats, continental door. Interior -brown, Exterior- white. MOT August 1998

## **1986 VOLVO B10M PLAXTON PARAMOUNT 3200**

53 reclining seats, low drive position, TELMA. Interior - brown, Exterior-white. MOT February 1998.

## **1985 NEOPLAN SKYLINER**

Mercedes engine, manual gearbox, 75 reclining seats, toilet, fridge, water boiler, TELMA retarder. Interior -red; Exterior -white/red/yellow. MOT Jan 1998

## **1985 LEYLAND TIGER DUPLE CARRIBEAN**

49 reclining seats, rear sunken toilet, continental door. Interior - autumn tint; Exterior - white. MOT March 1998.

**MOSELEY**

**IN THE SOUTH LTD**

**VOLVO**

**VANHOOL**

**BOVA**

## **1985 FORD TRANSIT 190 (Diesel)**

16 seats, power operated door. Interior - brown; Exterior - white/blue. MOT March 1998.

## **1984 DAF DKFL CAETANO ALGARVE**

50 reclining seats, rear floor level toilet, continental door. Interior -autumn tint; Exterior - white. MOT July 1998.

## **1983 DAF DKFL PLAXTON PARAMOUNT 3200**

51 reclining seats, power operated entrance door, TELMA retarder. Interior -autumn tint; Exterior - white.

## **1983 VOLVO B10M JONCKHEERE P90**

58 reclining seats, toilet, water boiler. Interior -brown; Exterior -red/white. MOT July 1998

## **1983 BOVA EUROPA**

53 seats, courier seat, power operated entrance door. Interior -red; Exterior - green/white. MOT October 1997

## **1980 FORD R1114 DUPLE DOMINANT II**

53 seats, power operated entrance door. Interior -grey/brown; Exterior - white/blue. MOT MAY 1998

### STOCKISTS OF VAN HOOL AND BOVA PARTS

Cornishway Industrial Estate, Wellington Road, Taunton, Somerset, TA1 5NA

Tel: 01823 324926 Fax: 01823 324927

71498/VSM

**YEATES**

**GREAT CHOICE  
GREAT VALUE  
GREAT DEALS**

## **1995 M Volvo B10M Plaxton Premiere 350, 46**

reclining seats, Exterior White, Interior Grey Moquette, Exhaust Brake, Pa, Microphone, Front Wheel Discs, Driver Operated Door, ABS, Pannier Locker, Aircraft Locker, Tinted Windows, Double Glazing, Curtains, Continental Door, Hot & Cold Water, Servery, Fridge, Drinks Trays on Seats, Magazine Nets, Armrests, Crew Seat, Destination Gear and Toilet. Ref: 1063

**1995 N Volvo B10M Plaxton Premiere 320, 57 fixed seats**, Exterior White Only, Interior Grey Moquette, Exhaust Brake, Radio, Pa, Microphone, Cassette, Driver Operated Door, ABS, Rear Window, Tinted Window, Double Glazing, Curtains and Seat Belts. Ref: 1059

**1994 L Volvo B10 Plaxton Premiere 350, 53 reclining seats**, Exterior Striped Multi, Interior Multi-coloured Moquette, Radio, Pa, Cassette, Front Wheel Discs, Driver Operated Door, ABS, Tinted Windows, Double Glazing, Curtains, Continental Door, Armrests and Crew Seat. Ref: 0333

**1993 K Volvo B10M Premiere 350, 49/53 reclining seats**, Exterior White, Interior Grey Moquette, Radio, Pa, Cassette, Front Wheel Discs, Driver Operated Door, ABS, Exhaust Brake, Side Locker, Toilet, Double Glazing, Webasto, Tinted Windows, Curtains, Continental Door, Crew Seat and Seat Belts. Ref: 6786

**1992 J Volvo B10M Excalibur, 49/53 reclining seats, Exterior White, Interior Grey Moquette, Radio, Pa, Cassette, TV, Front Wheel Discs, Driver Operated Door, ABS, Exhaust Brake, Side Locker, Toilet, Double Glazing, Tinted Windows, Blinds, Continental Door, Crew Seat, Crew Compartment and Wiring for Video. Ref: 6735**

**1991 H Volvo B10M Plaxton Paramount 3500, 49/53 reclining seats**, Exterior White, Brown Moquette, Radio, Pa, Microphone, Cassette, Driver Operated Door, Side Locker, Aircraft Locker, Rear Window, Tinted Windows, Blinds, Continental Door, Tea/Coffee Machine, Armrests and Toilet. Ref: 0328

**1991 H Volvo B10M Paramount 3500, 50 reclining seats**, Exterior Cream, Interior Brown Striped Moquette, Radio, Pa, Microphone, Cassette, Wheel Discs, Driver Operated Door, Driver's Fan, Pannier Locker, Aircraft Locker, Rear Window, Tinted Windows, Double Glazing, Curtains and Armrests. Ref: 0201

**1991 H Leyland Tiger 290 Plaxton Paramount 3500, 51/53 seats**, Exterior White and Red, Interior Grey Moquette, Radio, Pa, Microphone, Cassette, Front Wheel Discs, Driver Operated Door, Driver's Fan, Courier Fan, Pannier Locker, Rack Locker, Rear Window, Tinted Windows, Curtains, Continental Door, Armrests, Crew Seat and Toilet. Ref: 0950

**1990 G Leyland Tiger Plaxton Paramount 3500, 55 reclining seats**, Exterior Green, Interior Red Moquette, Telma Retarder, Radio, Pa, Microphone, Cassette, Driver Operated Door, Driver's Fan, Courier Fan, Side and Rack Lockers, Double Glazing, Curtains, Continental Door and Crew Seat. Ref: 0950

**1990 G DAF SB2300 Jonckheere Deauville P599, 51 reclining seats**, Exterior Silver, Red and Black, Interior Grey Striped Moquette, Exhaust Brake, Wiring for TV/Video, Radio, Pa and Cassette, Driver Operated Door, Through Lockers, Rack Lockers, Rear Window, Tinted Windows, Double Glazing, Continental Door Centre, Tea and Coffee Machine, Crew Seat, Provisional Crew Compartment and Toilet. Ref: 0856

**1989 G DAF SB2300 Duple 340, 53/57 reclining seats, Exterior Blue/White, Grey Moquette, Exhaust Brake, TV/Video, Radio, Pa, Microphone, Cassette, Wheel Discs, Driver Operated Door, Through Locker, Rear Side, Tinted Windows, Continental Door, Crew Seat and Toilet. Ref: 0846**

**1989 F Mercedes 0303 RHS, 53 reclining seats, Exterior Red and Cream, Interior Red Moquette, Radio, Pa, Cassette, Wheel Discs, Driver Operated Door, ABS, Exhaust Brake, Side Locker, Webasto, Tinted Windows, Blinds, Continental Door, Crew Seat and Air Conditioning. Ref: 6973**

**1988 E Dennis Javelin Duple 320, 57 fixed seats, Exterior White, Interior Grey Striped Moquette, Exhaust Brake, Radio, Pa, Microphone, Cassette, Wheel Discs, Driver Operated Door, Rear Window, Tinted Windows and Seat Belts. Ref: 0999**

**1989 Private Kassbohrer Mercedes V8 Setra Integral S215HR, 49 reclining seats, Exterior White, Orange and Grey, Interior Grey and Blue Moquette, Voith Retarder, TV, Radio, Pa, Microphone, Cassette, Plug Door, ABS, Pannier Lockers, Rack Lockers, Tinted Windows, Curtains, Continental Door, Hot and Cold Water, Coolbox, Crew Seat and Toilet. Ref: 0966**

**1988 E DAF SB2300 Duple 340, 55 reclining seats, Exterior Cream and Brown, Interior Brown Moquette, Exhaust Brake, Radio, Pa, Cassette, Driver Operated Door, Driver's Fan, Pannier Locker, Rack Locker, Tinted Windows, Curtains, Continental Door and Crew Seat. Ref: 0267**

**Tel: 01509 217777 NOW!**

**FOR DETAILS OF  
OUR FULL STOCK RANGE**

**YEATES**

**Bus & Coach Ltd**

Brisco Avenue, Loughborough, Leics LE11 5HP  
Tel: (01509) 217777 FAX: (01509) 260978





# 01733 467146 Products and Services

## AUDIO/VIDEO

### In-Coach Audio and Video

High quality radio cassettes as the PA.

A range of 12 volt med/high power models.

Also televisions, microphones etc.

**DEALERS SUPPLIED**

**FCAV & Co (10 yrs)**

Tel: (01594) 564552

Fax: (01594) 564556

## ACCESSORIES

### M.H COACHWORKS Ltd

PSV SPECIALIST REPAIRS AND CONVERSIONS

FIRE EXTINGUISHERS, 1 litre foam to BSS5423 c/w gauge + bracket	£28.50
FIRE EXTINGUISHERS, new, red, EEC type. 2 litre foam to BSEN3 c/w gauge and bracket	£36.00
FIRST AID KITS, PSV spec within vinyl case	£16.50
NO SMOKING stickers, double sided	£0.87 each
EMERGENCY EXIT stickers white on black	£0.77 each
FIRST AID stickers, white on green	£0.77 each
FIRE EXTINGUISHER stickers red on white	£0.87 each
WINDOW HAMMERS, small	£2.50
'T KEYS'	£1.55 each
24 volt EMERGENCY BUZZER	£6.50
12-24v DRIVERS FANS	£16.50

All above plus p&p +VAT  
MINIMUM ORDER £5.00  
LEEDS (0113) 2441671  
7082/AUD

## BUSINESS FOR SALE

### South East Essex Area **PRIVATE COACH COMPANY FOR SALE**

Established over 50 years.  
Five Coaches. School Contracts and Private Hire.

Garage/Workshop and Large Yard.

No reasonable offer refused.

Proprietor retiring.

Please reply to Box No 71364, CBW, Wentworth House, Wentworth Street, Peterborough PE7 1DS

71662/BFS

## ENGINES AND TRANSMISSIONS

### FOXWOOD *Boring & Grinding*

**ENGINE REBUILD KITS**  
**DAF, LEYLAND, MAN,**  
**MERCEDES, SCANIA,**  
**VOLVO**

68419/EN

**RING HOT LINE**  
**01246 260199**

## PSV PRODUCTS

Why suffer with faulty microphones, when replacements cost as little as £20.00

4 or 5 pin microphones always available

PLASTIC BODIED MICROPHONES £25.00 EACH

5 off PRICE £100

STEEL BODIED MICROPHONES £35.00 EACH

5 off price £140.00

MONITORS FROM £250

VIDEO PLAYERS FROM £160

DRINKS MACHINES FROM £285

Complete video play back systems supplied and fitted from £750

12 MONTHS WARRANTY

Are you looking for CD players for your coaches?

We have a range of CD players available, single and multiple systems

PRICES FROM £150

## 01925 210220

(24 hours/7 days)

ALL PRICES SUBJECT TO VAT

P.O. BOX 166 WARRINGTON,  
WA4 5FG

## LONG ESTABLISHED **COACH AND MINIBUS BUSINESS FOR SALE**

10 vehicles (mix fleet), 3 bay workshops, 3/4 acre hard standing fenced parking area, will sell business separately to freehold premises

Business £295,000

Premises £250,000

Please reply to Box No 71254, CBW, Wentworth House, Wentworth Street, Peterborough PE1 1DS

71365/BFS

## BOURNEMOUTH AREA **Expanding bus service for sale**

includes 5 contracts and Private Hire prospects

Business established 1966

All enquiries to:

Box No 71689, Coach and Bus Week, Wentworth House, Wentworth Street, Peterborough PE1 1DS

71689/BFS

## ENGINES AND TRANSMISSIONS

### TL11 - LEYLAND TIGER and NATIONALS 2 ENGINES FOR SALE

in good running order

**HARTWOOD EXPORTS (MACHINERY) LTD**  
Birdwell, Barnsley, S70 5TR  
Junction 36 M1 Motorway  
Tel. 01226 742784  
Fax. 01226 350055

71161/EN

### Globe Diesels Ltd

#### DIESEL ENGINES

Blocks•Heads•Crank•Parts

New • Recon • Used

All Units Guaranteed

Nationwide delivery, recovery & fitting service

Fax 01962 715296

**Tel 01962 715707**

68414/E&T

Quality remanufactured compressors and air brake equipment.

**WABCO** • **BENDIX** • **KNORR** • **CUMMINS**

## BLUESTRIPE

### HYDRAULIC GEARBOXES IN STOCK

Bluestripe Engineering Ltd. Unit 5/6, Charlotte Street Dudley, West Midlands, DY1 1TD

**TEL 01384 455330**

**FAX 01384 455331**



Company Registered in England No 284932

**TO ADVERTISE in  
Classified Products and Services  
call Natalie on 01733 467146**

71389/E+T

## ENGINES AND TRANSMISSIONS

## DIESEL POWER ENGINEERING LTD.

DIESEL ENGINES  
Fax: (01703) 841166

**TEL: (01703) 841854**

CUMMINS

MERCEDES

VOLVO

SCANIA

M.A.N.



ALSO PISTONS, LINERS,  
HEADS, BLOCKS AND  
CRANKS SUPPLIED

D.A.F.

LEYLAND

A.E.C.

FORD

BEDFORD



70805/EN

## GARAGE EQUIPMENT

**GARAGE EQUIPMENT**

Crypton Model EB30 commercial vehicle rolling road brake tester with load simulator . . . £4,250  
EPCO 12 ton pit jacks . . . . . £725  
Wheel trolleys . . . . . £225  
Air operated oil drainers . . . . . £185

Tel: 0181 6734414 Fax: 0181 6753847 71658/GE

## PCV BADGES

## GLASS

**PSV**  
**GLASS**  
01494 533131



Contact: Mark Terrill  
Tel or Fax: 01273 474816  
68278/PCV

## TICKET EQUIPMENT



## WAYFARER SAVERS

Wayfarer Mark II's, Driver Modules and Base Plates, full professional repairs for Wayfarer ticket machines

ALSO ALMEX AND SETRIGHT MACHINES

TICKET ROLLS, CASH TRAYS AND BAGS ETC

Brochure available

Transport Ticket Services

Tel/Fax: 01600 750650

Established for 20 years

68260/TIC

## FINANCE

## HINDLE AUTO PRODUCTS LTD.

ENGINE & TRANSMISSION REMANUFACTURERS

Crank Grinding / Block Boring / Surface Grinding / Conrod Reworks  
Cyl. Head Overhauling / Cam Reprofiling / Metal Spraying / Welding

Main Dealers for



**Perkins**



BRADFORD

Tel: (01274) 732284



HALESOWEN

Tel: (0121) 5503211

70924/EN

## COACH FINANCE

LOOKING FOR FINANCE ON YOUR NEXT  
BUS OR COACH? HANSAR HAVE THE  
ANSWER...

...AND THE ANSWER'S USUALLY  
YES!

Hansar Finance are one of the largest and most respected bus and coach finance specialists, our expertise in this field means we can source finance for you quickly and effectively. Whether you're looking to buy, lease or hire, check with us first. You'll find we have a deep understanding of your needs and can respond in the most positive way

**Ring Terry Cross, Ron Telford or Steve Moult today for  
completely independent advice or a free quotation on**

**TEL: 0161 488 4000  
FAX: 0161 488 4567**



**HANSAR  
FINANCE  
L I M I T E D**



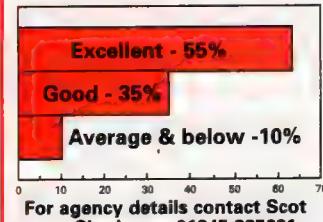
associate  
member

Bridgeway House, Mellor Road, Cheadle Hulme, Cheshire SK8 5AU

## COACH INSURANCE

10% discount on book rates for fleets of 3 or more coaches

- ★ Stage, public & private hire
- ★ Pay by instalments
- ★ Any number of vehicles quoted for
- ★ Cover for foreign travel included.



As well as offering competitive premiums, Summit strive to ensure the highest quality of risk information, customer service, policy cover and claims settlement. This has resulted in higher client satisfaction as our recent customer survey shows in answer to the question "How would you rate our overall claims service?"

70130/INS

**SUMMIT**  
AT LLOYD'S

# COACH, BUS & MINIBUS INSURANCE CONTACT **WRIGHTSURE SERVICES**



**799 London Road  
West Thurrock  
RM20 3LH**  
**Tel: 01708 865533  
Fax: 01708 865100**

**27 Booker Avenue  
Liverpool  
L18 4QY**  
**Tel: 0151 724 2266  
Fax: 0151 724 6427**

Competitive rates for new ventures and Est businesses  
Monthly payments Qualified in house claims dept  
Access to all major insurers and all Lloyds syndicates

1997 TRAVEL RATES NOW AVAILABLE

69016/INS

Discounts on household and car insurances for all operators and employees immediate quotes and cover.



## EXCELLENT INSURANCE SCHEMES FOR COACH/BUS OPERATORS, REPAIRERS OR MANUFACTURERS

+ Full supporting risk management and claim satisfaction

Fax, call or write



**01782 744676**



**Rawlins**  
Insurance Brokers  
STOKE ON TRENT



**01782 747111**

71664/INS

## REFURBISHMENT

P.S.V. REPAIRS - REFURBISHMENTS - RE-PAINTS

### BLACKPOOL COACH SERVICES

EDDIE SMITH (BODY) - NEALE DANIELS (PAINT)

(Ex-Plaxton-Duple Service Staff)

Telephone/Fax: 01253 698686  
Stretch panels in Zintec or  
**STAINLESS STEEL.**

2 Pack Repaints a Speciality  
Insurance Approved Repairer

69266/REF

## REGISTRATION NUMBERS

### NATIONAL NUMBERS

You may be working under pressure at this time of year.  
Transfers through N.Ireland are taking up to 5 weeks.  
Plates below are on our own vehicles in England.

Transfers guaranteed less than 7 days.

£149	£149	£99	£399	£399
------	------	-----	------	------

NIL 8158	OAZ 1378	PAG 341A	SSU 631	WSY 634
NIL 8159	RAZ 3205	BAG 541S	CXO 347	TIA 3355
NIL 8160	RAZ 3206	CHN 254B	UWL 531	FIW 5500
NIL 6161	RAZ 3208	SVN 172B	USV 989	USV 532

SEQUENCES, FLEET NUMBERS ALWAYS AVAILABLE

Tel: (01642) 343433. Fax: (01642) 343450



ALSO MEMBERS OF THE  
CHERISHED NUMBERS  
DEALERS ASSOCIATION  
AND AFFILIATED TO THE  
RETAIL MOTOR INDUSTRY

P.O. Box 20,  
Stockton-on-Tees,  
TS20 1YZ  
66402/R

## DISCOUNT

• REGISTRATION NO'S •

We offer to beat any price for safe secure  
MAINLAND fast transfers

From £29 from next day transfer

FLEET SEQUENCES available

Tel: 01278 424713 24hrs (5 lines)

Fax: 01278 425958

Prestige Marks, M.E.D. Parrett Way,  
Colley Lane Ind Est, Bridgwater,  
TA6 5LP, ENGLAND.

Established 1969 CNDI  
70904/REG

**FAX YOUR COPY  
OVER NOW ON  
01733  
467154**

**THE  
UK's  
No. 1  
SEAT  
BELT  
FITTER**



**ELITE**  
THE SEATBELT FITTERS

Elite Services Ltd  
Unit 6, Adswood Road Industrial Estate,  
Stockport, SK3 8LF  
Tel: 0161 480 0617 Fax: 0161 480 3099

71387/SBE

## SEAT BELTS

WE MAKE THE RETRACTOR ■ WE MAKE THE BUCKLE ■ WE MAKE THE METAL PARTS ■ WE MAKE THE PLASTIC PARTS ■ WE MAKE THE RETRACTOR ■ WE MAKE THE BUCKLE ■ WE MAKE THE METAL PARTS ■ WE MAKE THE PLASTIC PARTS

# securon MANUFACTURERS OF SEAT BELTS

WE HAVE THE FLEXIBILITY TO SUPPLY YOUR REQUIREMENTS  
ALL OUR BELTS ARE ■ SERIAL NUMBERED

CONFORMING TO EEC R16 (App. Nos. starting 04.) EEC 77/541  
& BS 3254: Part 1 : 1988

- MONITORED BY THE Vehicle Certification Authority
- 1 FROM 5,000 IS TESTED TO DESTRUCTION

APPROVAL CERTIFICATES AND CONFIRMATION OF CONTINUOUS MONITORING ARE AVAILABLE

SECURON (Amersham) LTD AMERSHAM BUCKS HP7 0NZ Tel: 01494 434455 Fax: 01494 726499

70344/SBE

WE MAKE THE RETRACTOR ■ WE MAKE THE BUCKLE ■ WE MAKE THE METAL PARTS ■ WE MAKE THE PLASTIC PARTS ■ WE MAKE THE RETRACTOR ■ WE MAKE THE BUCKLE ■ WE MAKE THE METAL PARTS ■ WE MAKE THE PLASTIC PARTS

## BE ASSURED THAT YOUR VEHICLE PASSES THE INSPECTION

### INSIST ON M3 TESTED INSTALLATIONS

Statics	Autos	M3 Tested at MIRA
Plaxton Supreme £15.50+VAT	£18.50+VAT	M3 Tested at MIRA
Duple Dominant £15.50+VAT	£18.50+VAT	M3 Tested at MIRA

Includes reinforcing of seats and rear reinforcing bar

VALID CERTIFICATE OF CONFORMITY  
5 MILLION PRODUCT AND INSTALLATION COVER  
SECURON SEATBELTS CONFORM TO ECC R16 EEC 77/541

CONTACT US NOW ON

01522 868204

71676/SBE

## BARRY HALL INSTALLATIONS

# BELT UP Services

European Standard

### SEAT BELTS

Supply and fit from

**£10**

Supply only

**£8.50 per belt**

24 Hour Nationwide

Fitting On Site

Certificate of

Conformity Supplied

Tel/Fax. 0181 555 5298

COACH OPERATOR

71082/SBE

## VEHICLE PAINTING

### Barnsley Coachworks + Commercial Refinishing Services

RE-PAINTS - ONE COLOUR, EXAMPLE VAN HOOL'S FROM £1200, PLAXTONS FROM £1200  
Metallics and pearlescent body paneling and fibre repairs, colour fading our speciality

Ring Barnsley 01226 700464  
for a free quotation  
(Ask for Chris or Steve)

71115/P

## UNIFORMS

Sharps Freeman Limited  
Sharp House, Tovil Green,  
Maidstone, Kent,  
England ME15 6RL

### Uniforms for Bus & Coach Companies

Tel: Maidstone 01622 679751

Fax: Maidstone 01622 692445

Tel: Walsall 01922 720339

Fax: Walsall 01922 24054

## VEHICLE SPARES

STRETCH PANELS (supplied or fitted), breaking Dennis Dominator, Bedford, VW Citypacer, Volvo, Glass for Plaxton, Duple, Optare, Citypacer, various DD, BUFFALO TRAVEL, 01525 722221 (Beds).

71143/VEH

### AVON DIESELS

#### RECONDITIONED

ENGINES

HEADS

BLOCKS

CRANKSHAFTS

ZF REPAIRS

S/AUTO GEARBOXES

70908/VEH

01454 313805

LELAND AEC BEFORE DAF

# T. GOODWIN

### FOR SALE: ENGINES & GEARBOXES

Atlantean AN68 Power Pack at £900 each

4910 Iveco Turbos

Leyland 680 engine, gearbox and radiator, good condition, £1,400 onto

#### GEARBOXES:

Daimley and Leyland boxes only £400

Exchange with 12 months warranty

#### ALSO BREAKING:

Leyland Atlantean, Nationals, Bedfords, VRT, Leopard and Fleetlines, Iveco Robin Hood bodies

Best cash paid for redundant vehicles

Tel: 01226 725184/724296 01226 202768

Fax: 01226 727836

**T. GOODWIN**

71687/VEH

**FAX YOUR COPY OVER NOW ON**  
**01733 467154**

# KIRTON BUS AND COACH DISMANTLERS LTD

*One of the UK's fastest growing bus and coach dismantlers*

Large stocks of quality spares for most makes of chassis and bodies

## WANTED FOR CASH

Your scrap Buses and Coaches

North Cliff Road, Kirton-in-Lindsey, Gainsborough, Lincs DN21 4NJ  
Phone: 01652 648628. Fax: 01652 640377

71679/VEH

## Trevor Wigley & Son Ltd

... will collect your redundant vehicles, top prices paid, large quantities no problem

Atlantean AN 68 engines £650

Gearboxes – stripped and rebuilt with a 3 month warranty

National Mk1 & GB 350 £450 exchange

National MK2 & Daimler Mk3 £500 exchange

Bristol VRT £525 exchange

Large stock of used spares & glass available at very reasonable prices

We can deliver

Resales: Leyland Nationals Mk1's  
Leyland Atlantean & Daimler Fleetline

Contact the Professional Dealer

**01226 723147**

Mobile (0836) 581848 Fax: (01226) 700199

Night Lines (01226) 203294/716479

## NEW MINI AND VAN PARTS

MERCEDES 609/709/811D windscreens £45, wings £45, bumpers £125, bonnets £125, front grills £75, wiper motors £45, N/S/F doors £125, rear lights £20 pair, mirrors £20 pair, side flashers £5, mirror arms £10, also blocks, cranks, heads, alternators £ask.

RENAULT MASTER body shell £1000, rear doors £250 pair, bonnets £95, sideloaders £150, rear bumpers £20, front bumpers £100, TRAFIC rear doors £200 pair.

TRANSIT front doors £175, sideloaders £175, mirrors £40 pair, rear bumpers £40, steps £35, high rear doors £400 pair.

MERCEDES VARIO bonnets, bumpers, grills, doors, lamps etc £ask.

IVECO DAILY rear lights £20 pair, wings £25, rear doors £295, N/S/F doors £125, side loadings doors £125, twin seats £75, mirrors £40 pair.

MERCEDES 207/307/308 sideloading doors £200, front panels £45, low roof rear doors £250 pair, alloy cylinder heads OM601 £495.

LEYLAND SHERPA rear steps £20, sliding front doors £95, twin seats £50, Peugeot heads £325, mini bus seats and windows £ask.

MERCEDES SPRINTER (new VW) front doors £200, rear doors £250 pair, side loading doors £175, also engine parts.

## NEW AND REMANUFACTURED ENGINES

LEYLAND 4x 401 £1,750, 6x LEYLAND 410/411 – £2,000, 3x TL11 vertical £3,250,

20x Sherpa petrol £150, 4x Cummins 6Bs £2,250, 2x 6BTs £2,750, 1x L10 £4,000, 2x DAF 1160 vertical £3,500, short motors £2,000, 1x 1160 horizontal £3,750, short motors £2,250, 2x DAF 825 from £3,500, 2x DAF WS 222 310 bhp £ask, 1x Gardner 6LXB £3,000.

Large quantity twin seats £75.

**L&S FREELANCE 01706 227140**

Fax 01706 830508

Cowpe Road, Water Foot, Rawtenstall, Lancs

71660/VEH

- Genuine OE parts for all Bova Coaches.
- Nationwide next day delivery.
- Nationwide dealer network.
- Call us now for your local dealer address.

*Professional Product Support for*

**OPTARE BOVA**

Unitec Ltd, Manston Lane, Leeds, West Yorks LS15 8SU

TEL: 0113 264 5182 FAX: 0113 260 6635

## P.V.S. (BARNSLEY) LTD

REQUIRED LARGE QUANTITIES OF  
REDUNDANT VEHICLES  
TOP CASH PRICES PAID  
WE WILL COLLECT

ALL SPARES FOR ROUTEMASTERS,  
LONDON TRANSPORT ROUTEMASTERS  
NOW FOR SALE

NOW BREAKING DODGE S56's MINIBUSES  
NOW METRORIDERS AS WELL

Large stocks of quality spares  
for most makes of engines, gearboxes,  
diffs, axles, p. shafts, glass etc. etc.

Telephone                    01226 722052  
                                  01226 725003  
(eves                            01226 710620  
Fax                            01226 700261

Established since 1960  
**(The reliable PSV Dealers)**

65688/VEH

BUS GLASS - all unused -  
1980's Marshall - windscreens,  
rear corner glass, side glass,  
emergency and driver's window  
units, large single rear doors  
complete, roof vents.

Some Wadham Stringer glass.  
12 metre Leyland front leaf  
springs - unused.

Dodge Commando - new turbo  
water pumps, brake cylinders  
etc.

4 x 1100 x 22.5 new tyres.

Open to offers to clear

Tel: 0589 120 714

71291/VEH

Dunn-Line  
OF NOTTINGHAM

### ★ SPECIAL OFFERS ★

VOLVO B10M  
★ Pistons and liners off road 48 hours £750  
★ Pistons and liners off road 24 hours £1000  
★ Pistons, liners, Crank and Cam if required  
off road 72 hours £1400

### LEYLAND TIGER

★ Pistons and liners off road 72 hours £900

### ★ 24-hr REPAIR & RECOVERY ★

★ 2 miles J26 M1  
★ 60,000 sq ft of workshop facility  
★ Understand the operators problems

CONTACT SCOTT DUNN  
0115 9705742

71092/VEH

## MERCEDES-BENZ SPARES

We stock a large range of high quality  
Mercedes-Benz used van, truck and bus parts to  
suit 207D, 307D, 208D, 308D, 408D, 410D, 507D,  
508D, 608D, 709D, 711D, 808, 814D, 1114, 1117,  
1314, 1317 plus many more models in stock.

No need to get your hands dirty, all our parts are  
cleaned, guaranteed and on the shelf ready to pick  
up. We can offer you a free delivery to some areas,  
so if you are looking for quality used diesel and  
petrol engines, axles, gearboxes, springs, wheels,  
tyres, cabs, doors, panels, injector pumps, lift  
pumps, blocks, cranks, heads, propshafts etc.  
contact us today. We also stock all types of  
electrical parts, so if you are having trouble with  
that hard to get part, Erith Commercials are the  
people to see.

## ERITH COMMERCIALS

Tel: 01322 290921      Fax: 01322 290049



WORLDWIDE EXPORTERS

MERCEDES-BENZ

71354/VEH

M  
E  
R  
C  
E  
D  
E  
S  
-  
B  
E  
N  
Z

71092/VEH

**SUTRAK vogel**

**JONCKHEERE**  
**Webasto THETFORD**

★ For parts and service ★

**Tel: 01923 239996**

**BERNSTEIN ENGINEERING LTD**



Unit 1, Colne Way Court,  
Colne Way, Watford, Herts  
Fax: 01923 252633

70426/VEH

# Allison Transmission



For all your Service and spare parts needs contact the only official U.K. Distributor, Mitchell Transmissions on:

Fulwood Road South  
Fulwood Industrial Estate  
Sutton-in-Ashfield  
Notts NG17 2JZ

Tel. No: (01623) 550550

Fax No: (01623) 551617

To keep your down time to a minimum we can offer Factory Service Exchange A.T. 542 or 545 with 2 years warranty and unlimited mileage for £1290 + VAT ex. stock, subject to main casing not damaged or broken.

69964/VEH



We supply new/reconditioned Short Motors, Cylinder Blocks/Heads, Crankshafts and Connecting Rods. Ancillaries: Kit Sets, Gaskets, Bearings, Pumps, etc

Full machinery services and 24hr delivery and collection

Established since 1965 and suppliers to the PSV Industry for over 20 years

**Special offer on Leyland 680, TL11 and Gardner spares.**

Mercedes, Leyland, Volvo, Scania, Cummins, Perkins, Bedford, DAF, Toyota, Optimo/Caetano

**Tel: (01274) 733141  
Fax: (01274) 734610  
Mobile: 0937 615943**

## KELTRUCK

SCANIA SPECIALIST  
**RECYCLING**

- ★ Full Range of Refurbished & New Scania Cabs in Stock.
- ★ Scania Engines, Gearboxes & Differentials off the shelf (refurbished or secondhand).
- ★ Too much Series 3 trim to list.

### CURRENTLY AVAILABLE

AD80 Double Drive Units  
AD90 Complete Axles  
GR871/880/900  
Gearboxes  
9/11/14 Ltr Engines

### SPECIAL OFFER '2' SERIES PARTS

Contact: REMO  
Tel: 0121 525 7000  
Fax: 0121 525 0047  
Mobile: 0831 666679



71665/VEH



### WORK WANTED

### WORK WANTED

NEOPLAN SKYLINER

77-Seater, full exec.

Fleet of Volvo Plaxton Premier and Paramount Coaches.

Experience in Continental and British Tours.

Based in the South East.

Ideal for London and all Ferry Ports.

**Telephone 0850 848008**

71362/WW

### WIPER MOTORS

### TRANSERVEX

**Wiper Equipment**



Manufactures blades, arms, spindles, pushrods, drive cranks (motors air and electric). We also supply heating equipment. 24v and 12v motors, fans, also seatbelts, gas struts and various air products (i.e. door rams).

For more details contact Arthur or Robbie  
for speedy overnight service  
**Tel. 0151 922 5933 Fax. 0151 922 5468**

71688/WIP

## BUS AND COACH AUCTION

BCA Belle Vue would like to thank all Buyers and Sellers who helped to make our last sale

# 'THE BIG ONE' and the 'BEST ONE'

The auction achieved RECORD volumes sold, turnover and conversion rates

If you're not a BCA Bus and Coach Customer, shouldn't you be?

**NEXT SALE: WEDNESDAY,  
17th SEPTEMBER**

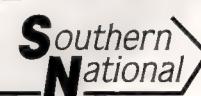
Entries now invited contact Nick Broadhurst  
on 0161 230 6000

**British Car Auctions**

71430/AUC

## Appointments & Tenders

**Tel: 01733 467144 Fax: 01733 467154**



### DIVISIONAL MANAGER - SOMERSET

Southern National operate 190 buses and coaches throughout Somerset from depots at Taunton, Bridgwater and Yeovil involving some 300 staff.

Applications are invited for the position of Divisional Manager, which is responsible for all aspects of the Company's activity in Somerset and reports directly to the Group Managing Director.

Applicants must be able to demonstrate considerable experience in management of bus operations. A mix of industrial relations skills along with commercial and marketing flair is sought.

An excellent remuneration package along with a fully expensed company car will be offered to the successful candidate.

Written applications including a full CV to:-

**Mr G A L Charles, Managing Director  
SOUTHERN NATIONAL,**

**4 Hamilton Road, Taunton, Somerset, TA1 2EH**  
Closing date: Friday 12th September 1997

71651/APP

# Appointments & Tenders

Tel: 01733 467144 Fax: 01733 467154

## Bradford Traveller

### COMMERCIAL MANAGER

Bradford Traveller is a subsidiary of FirstBus plc and is one of the leading bus operators in the UK running local commercial and tendered bus services in and around the City of Bradford.

We are looking for an enthusiastic and highly motivated individual for the post of Commercial Manager. The successful applicant will report to the Operations Director for the provision of cost effective scheduling of vehicles and drivers and the maximisation of revenue from both commercial and tendered services.

The successful candidates needs to possess:

- Good negotiation skills
- Knowledge of driver scheduling and appropriate legislation
- Experience of tendered services
- Database management
- Knowledge of fare structures and pricing

A salary package commensurate with this senior post will be available to the successful candidate

Please send your full CV to:

**Mick Herdman, Operations Director/General Manager,  
BRADFORD TRAVELLER,  
Metrochange House, 61 Hall Ings,  
Bradford, BD1 5SQ**

by Friday 26th September 1997

A subsidiary of  FirstBus plc

## CAWLETT LIMITED

### GROUP CHIEF ENGINEER/ENGINEERING DIRECTOR

Cawlett Limited has a vacancy for an Engineer with the ability to undertake a high degree of control of day to day engineering activities while at the same time taking a full role as a member of the Company's senior management team. The successful candidate is also likely to be appointed as an executive director.

Applicants must be suitably qualified engineers with a proven track record of vehicle workshop management with a large PCV or HGV fleet operator, enjoy the reputation of good industrial relations background and the ability to communicate effectively with all levels of staff, customers and suppliers.

The successful applicant will be responsible for all engineering and related maintenance activities in the company's various depots in the South West, and will be self-motivated, and accustomed to motivating staff at all levels with a total commitment to the highest standards and quality of service.

The post has direct responsibility for the planning and management of the service, maintenance and repair of 500 vehicles based at a number of depots throughout the South West.

An attractive remuneration package is offered, including a fully expensed company car and relocation costs.

Applications must be submitted in writing to:

**Mr G A L Charles, Managing Director,  
CAWLETT LIMITED,  
4 Hamilton Road, Taunton TA1 2EH**

Marked "Private & Confidential"

All applications will be treated in the strictest confidence  
(Closing date for applications: 12th September 1997)

71670/APP

# London Transport Buses

### Bus Service Tendering

During the 1997/8 financial year London Transport Buses will be inviting tenders for approximately one fifth of the London bus network.

If you have already submitted your pre-qualification documents then you need to take no further action at this stage. If you are interested and have not pre-qualified then documents are available by writing to:

Mr T Wynne, Buyer  
London Transport Buses  
172 Buckingham Palace Road  
London SW1W 9TN  
Tel: 0171 918 3812

If you would like to discuss bus service tendering opportunities within London, please do not hesitate to contact:

Kevin Smith on 0171 918 4810 or Mike Weston on 0171 918 3518.



**London Transport  
Buses**

# Appointments & Tenders

Tel: 01733 467144 Fax: 01733 467154



## ENGINEERING MANAGER

A vacancy exists for an Engineering Manager based at Taunton, Somerset. The responsibility covers 128 vehicles operating out of two depots, on stage carriage express and coaching operations.

Applicants should have a proven record of fleet management and budgetary control and be able to effectively motivate and manage a work force of both skilled and unskilled employees. A thorough knowledge of vehicle engineering and a commitment to the highest standards of vehicle maintenance and presentation is essential.

The successful applicant is likely to be a time served Engineer with relevant qualifications.

An attractive remuneration package is available to the right candidate capable of meeting this challenging position.

*Written applications with full CV should be addressed Private & Confidential to:-*

MR G H Roberts, Engineering Director  
**SOUTHERN NATIONAL,**  
4 Hamilton Road, Taunton, Somerset, TA1 2EH  
Closing date: Friday 12th September 1997

71100/APP

## FAX YOUR COPY OVER NOW ON **01733 467154**



**V**ehicle  
Inspectorate

**VEHICLE EXAMINER (Automotive Engineer) – North London, Central & South West Midlands and Northern Scotland**

**£14,252-£16,168 per annum**

The Vehicle Inspectorate is the Government Agency responsible for enforcing the law on vehicle safety and environmental standards. We are committed to raising the standard of road vehicles in operation on Britain's roads.

We are looking for an experienced and motivated person to join our Road Transport Enforcement Division as part of a nationwide network of Examiners.

Based in the Metropolitan and Staffordshire/Shropshire area, your role will be to enforce, educate and advise on road safety and environmental legislation in Wiltshire.

You will:

- Inspect vehicles at roadside checks
- Inspect operators premises and MoT Testing Stations
- Act as an expert witness in court
- Examine vehicles involved in road traffic accidents

Your experience of working with HGV and PSV's will be backed up by a technical qualification – BTEC/SCOTVEC in Motor Vehicle Engineering or City & Guilds Motor Vehicle Technician Part 2. A diplomatic, mature approach and excellent communication skills are essential. You will also be able to produce clear concise reports and organise a demanding workload. You will need a current full driving licence.

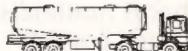
The position involves working evenings and weekends usually by prior planning. Overtime may be payable.

Benefits include a non-contributory pension and the opportunity to earn performance related pay.

For an application form and further details contact the Personnel Department on (0117 954 3265).

Closing date 26 September 1997.

**The Vehicle Inspectorate is an Equal Opportunity Employer**



71483/APP

## THE **GO-AHEAD** G R O U P OPERATIONS DIRECTOR LONDON

**Up to £65,000 + benefits**

The Go-Ahead Group Plc is a major provider of bus services in London, operating nearly 100 day and night routes from 10 garages in central and south London, through two subsidiary companies.

Total annual turnover amounts to £105 million, arising principally from the operation of London Transport contracted routes. These services carry 200 million passengers each year, and involve a fleet of 1,100 buses and 3,000 employees.

The Board of Directors work very closely together to ensure the successful development of the two companies, and are now looking to replace the existing postholder who retires this year.

The ideal candidate for this high profile post will be able to demonstrate considerable experience of managing a major business, and in particular will have extensive industrial relations skills and the ability to communicate with staff at all levels and to motivate others within the team to ensure the delivery of our Corporate Plan.

An excellent remuneration package will be offered to the successful candidate, together with a relocation package where appropriate.

Applications with full CV should be submitted under Private and Confidential cover, to be received no later than 3rd October 1997.

Keith Ludeman, Managing Director - London  
**THE GO-AHEAD GROUP Plc,**  
25 Raleigh Gardens, Mitcham,  
Surrey, CR4 3NS

(Previous applicants need not reapply)

71653/APP

**When replying to any of  
these advertisements,  
please let the advertiser  
know that you found  
their name in**

**CBW**  
Coach and Bus Week

# PEOPLE

## Whites sale completed

FORMER PROPRIETOR of Whites Transmission Engineering of Atherstone, Robert White, has completed the sale of his business following the merger with Bluestripe Engineering Ltd of Dudley, West Midlands last July. Mr White has left the industry to concentrate on his other business interests.

Meanwhile, recent expansion and re-location at Bluestripe has led to the appointment of David Wisdom, 36, as production manager. Mr Wisdom was proprietor of Coventry Air Brake for seven years and his total of 13 years experience in the airbrake industry has equipped him to head the technical development of the Bluestripe Air Brake Range. Before joining the transport industry Mr Wisdom was a professional motor cycle racer with his own race team.

## Shires skills

THREE ENGINEERS from the Shires bus company, a division of British Bus, have won their way through to the finals of the Group Skills Competition, at CENTREX, Shropshire, today (4 September). Engineers Trevor Hanks and Michael Healey from Hitchin depot, and Chris Irvine from Luton depot are demonstrating their skills against Northumbria Motor Services.

## Cannon quits

TRANSPORT MINISTER Glenda Jackson has announced the resignation as from 13 November of Professor Tom Cannon as chairman of the Rail Users' Consultative Committee for North Western England

## Met coach advisory service's Ian Fray not to be replaced

SERGEANT IAN FRAY, who runs the Metropolitan Police Coach Advisory Service, is to retire this month, and will not be replaced.

He took over from Bob Pilbeam, who has since worked for CPT and as a London guide. Sergeant Fray immediately made the role his own, bringing a great deal of humour to his

regular newsletters.

His main function was to coordinate information relevant to scheduled, express and touring coach traffic, such as traffic disruption caused by marches and roadworks. He was jointly responsible for producing the coach-parking map of London, which both Sergeant Fray and the Lon-

don Tourist Board distributed. "I am disappointed and saddened that the Metropolitan Police is not to continue the post but it is a casualty of a much larger plan for restructuring," said Sergeant Fray who, having served 30 years in the force, is to spend his time and pension on his passion for boats.

## Eavesway's chief of tours and marketing

ASHTON-IN-MAKERFIELD-based Eavesway has appointed Joe Chapman tours and marketing manager (see feature, this issue).

Mr Chapman, 48, started his career in coaching in 1973 as a driver/guide for Shearings, then took his skills to Glenton Tours.

After a short break outside of the industry in sales

and marketing, he returned as tours director for Trafalgar.

He left Trafalgar in 1995 for personal reasons, and freelanced in the industry in a variety of marketing functions before joining Eavesway at its new depot.

Mr Chapman is based in Wrexham, and is married with three children.



Eavesway's Joe Chapman

## Light rail promotion

HAMPSHIRE County Council has promoted assistant project manager Keith Willcox to project manager for the first phase of the South Hampshire Rapid Transit system linking Portsmouth, Gosport and Fareham.

Mr Willcox will co-ordinate an application to the Department of Environment, Transport and the Regions for powers to construct and operate phase one of the South Hampshire Rapid Transit network, the funding studies and the launch of the project within the private sector.

Phase One will be built in the Fareham-Gosport-Portsmouth corridor using existing roads, the disused railway between Fareham and Gosport, and a tunnel under Portsmouth Harbour. Jointly promoted by Hampshire County Council and Portsmouth City Council, the project is estimated to cost £128 million.

# SUBSCRIPTIONS



### PLEASE ANSWER THE FOLLOWING QUESTIONS.

#### YOUR COMPANY DETAILS

##### 1. What is your primary job title?

(Tick one only)

- |                        |                          |    |
|------------------------|--------------------------|----|
| Owner/Director         | <input type="checkbox"/> | 01 |
| Senior/General         | <input type="checkbox"/> | 02 |
| Engineering/Service    | <input type="checkbox"/> |    |
| Manager.               | <input type="checkbox"/> | 03 |
| Other (please specify) | <input type="checkbox"/> | 04 |
| Driver                 | <input type="checkbox"/> | 05 |

##### 2. What is your company's main business function?

- |                        |                          |    |
|------------------------|--------------------------|----|
| Bus Operator           | <input type="checkbox"/> | 01 |
| Coach & Bus Operator   | <input type="checkbox"/> | 02 |
| Local Government..     | <input type="checkbox"/> | 03 |
| Travel/Tourism         | <input type="checkbox"/> | 04 |
| Coach Operator         | <input type="checkbox"/> | 05 |
| Manufacturer           | <input type="checkbox"/> | 06 |
| Other (please specify) | <input type="checkbox"/> | 07 |

**Coach and Bus Week** is the news weekly for coach and bus operators. **Transit** provides vital analysis of, and information on, the UK public transport scene every fortnight. Together they make an unbeatable and invaluable package. All annual subscription rates include delivery by first class post. It is important to fill out all parts of this form. NB: **Transit** is not available on subscription without **Coach and Bus Week**.

TITLE ..... INITIALS .....

Payment (Please circle as appropriate)

Coach and Bus Week

1 year      2 years      3 years

UK £49      £88      £125

Eire/Europe 1 year £92. Airmail 1 year £124.

JOBTITLE (IN FULL).....

COMPANY .....

Transit (Existing Coach and Bus Week Subscribers)

1 Year      2 years      3 years

UK £72      £129      £183

Eire/Europe 1 year £115.00. Airmail 1 year £147.00

ADDRESS .....

Coach & Bus Week and Transit (New Subscribers)

1 year      2 years      3 years

UK £121      £217      £308

Eire/Europe 1 year £164. Airmail 1 year £196

COUNTY .....

By cheque: I enclose a cheque for £ .....

made payable to EMAP Business Communications

POSTCODE .....

By invoice: Please invoice my company

DAYTIME TEL .....

By credit card: I authorise you to direct debit my

FAX .....

Mastercard/Visa/Diners Club/Amex card

for the amount of £ .....

Card Number: .....

Expiry Date: .....

Start Date (Diners Club): .....

99999

Return to CBW, Audit House, 260 Field End Road, Ruislip, Middlesex HA4 9LT or phone 0181 956 3140 today

Only tick this box if you do not wish to receive promotional literature and/or electronic information from other companies

  
SEAFRANCE  
DOVER - CALAIS FERRIES

# BIG VALUE



Offer applies to groups originating in the UK, travelling out and back the same day with the same passengers on both journeys.

Valid for travel up to and including

31 December 1997.

Prices shown are for single deck coaches with a maximum of 62 passengers. Double deck coaches are subject to a £25 per coach supplement.

(This offer is subject to limited availability).

WHEN BOOKING PLEASE QUOTE GLI.

## GROUP RESERVATIONS

**0990 301 301**

Fax 01304 240033

## SAILING TIMES - DAILY

(all sailing times are local)

DOVER - CALAIS

00:30 02:45 05:15 08:15 09:30 10:45 12:15 13:30 14:45 16:15 17:30 18:45 20:15 21:30 22:45

CALAIS - DOVER

01:45 04:15 07:00 08:30 09:45 11:15 12:30 13:45 15:15 16:30 17:45 19:15 20:30 21:45 23:30

Crazy, Crazy Prices

## PRICE GUARANTEE

WE WON'T BE UNDERSOLD

Our policy is to offer the lowest cross-Channel Fares.

All prices were correct at the time of going to press but for any last minute discounts and for details of our special Duty Free offers, please call one of our Group Travel Consultants.

## BEST EVER PRICE DAY TRIPS



EASTERN DOCKS, DOVER, KENT CT16 1JA

FAX: 01304 240033

<http://www.seafrance.co.uk>